

State of Rhode Island and Providence Plantations
Department of Business Regulation, Real Estate Section
Pre-Licensing & Continuing Education Course List

Please Note: **Core** classes are high lighted with an asterisk*

SCHOOL & COURSE LIST:	COURSE #:	HOURS:	Approval Date:	Expiration Date:
<u>1 ATTEMPT (AT YOUR PACE ONLINE)</u>				
*Rhode Island Real Estate (Core)		6	11/19/15	11/19/18
Agent Safety and Liabilities		6	11/19/15	11/19/18
Errors and Omissions and Real Estate Contracts		6	11/19/15	11/19/18
Transferring a Property		6	11/19/15	11/19/18
<u>360TRAINING.COM, INC.</u>				
*Code of Ethics (Core on-line)		6	03/10/16	03/10/19
*Fair Housing (Core)	60801001	4	03/10/16	03/10/19
1031 Exchanges	144101001	2	03/10/16	03/10/19
Asset Management	67201001	3	03/10/16	03/10/19
Closing and Settlement Costs	79801621	3	03/10/16	03/10/19
Contracts, Purchases & Sales Agreements	141201001	3	03/10/16	03/10/19
Deeds	79201621	2	03/10/16	03/10/19
Environmental Hazards	58701621	3	03/10/16	03/10/19
Estimating the Gross Living Area	19009621	3	03/10/16	03/10/19
Home Inspection (On-Line)	68701001	3	04/14/16	04/14/19
Liens, Taxes & Foreclosures (On-Line)	14801621	3	04/14/16	04/14/19
Property Management (On-Line)	79401621	3	04/14/16	04/14/19
Real Estate Finance (On-Line)	60201621	3	04/14/16	04/14/19
Real Estate Math (On-Line)	79301631	3	04/14/16	04/14/19
Real Property Ownership & Land Use (On-Line)	92101621	3	04/14/16	04/14/19
Tax Favorable Real Estate Transactions (On-Line)	74701001	4	04/14/16	04/14/19
Titles & Records (On-Line)	74310621	3	04/14/16	04/14/19
<u>ACCESS AMERICA REAL ESTATE SCHOOL</u>				
No current offerings				
<u>ANIOS REALTY SCHOOL</u>				
No current offerings				
<u>CAPUTI REAL ESTATE EDUCATION:</u>				
Pre-Licensing - Sales	100	45	03/09/17	03/09/20
*A Peek Behind the Closing Curtain (Core)	102	1	03/09/17	03/09/20
*Behind the "Closing" Curtain (Core)	101	3	03/09/17	03/09/20
*Bye Bye HUD, Hello CDF! (Core)		2	12/11/14	12/11/17
*Landed the Listing - Now What II? (Core)	104	3	03/09/17	03/09/20
*Oh My! Real Estate Disclosure & Inspection Law (Core)		3	03/09/17	03/09/20
*Residential Agreements (Core)	106	3	03/09/17	03/09/20
*Title Talk (Core)	103	3	03/09/17	03/09/20
*Transaction Technology Today (Core)		1	11/19/15	11/19/18
*TRID Transactions	105	3	03/09/17	03/09/20
Closing Disclosure Form (f/k/a Settlement Statement/HUD)		1	12/11/14	12/11/17
<u>CAREER WEBSCHOOL (ONCOURSE LEARNING)</u>				
*ADA and Fair Housing (Core)	52	3	08/13/15	08/13/18
*Ethics in Real Estate (Core)	224	3	04/14/16	04/14/19
Basic Real Estate Finance	54	6	09/11/15	09/11/18
Cost Approach Overview	58	6	06/08/17	06/08/20
Green Home Construction	4608	6	03/12/15	03/12/18
Green Home Features	4611	3	03/12/15	03/12/18
Income Capitalization Overview	59	6	06/08/17	06/08/20
Prequalifying Your Buyer in Today's Market	64	3	06/08/17	06/08/20
Real Estate Math	51	3	08/13/15	08/13/18
Sales Comparison Approach	62	6	06/08/17	06/08/20
Short Sales and Foreclosures	63	3	03/10/16	03/10/19
Tax Advantages of Home Ownership	57	6	08/13/15	08/13/18
Tax Free Exchanges	56	3	08/13/15	08/13/18
<u>CARMA REAL ESTATE EDUCATION CENTER</u>				
No current offerings				

CENTURY 21 FAST TRACK REAL ESTATE SCHOOL				
No current offerings				
CHILDHOOD LEAD ACTION PROJECT				
No current offerings				
COLDWELL BANKER RESIDENTIAL BROKERAGE R/E SCHOOL				
*Accredited Buyer's Representation Designation (6 Core/6 CEU)	REB-ABR	6	11/19/15	11/19/18
*At Home with Diversity (Core)	C46	6	07/10/14	07/10/17
*Buyer's Interview (Core)	C31	3	03/12/15	03/12/18
*Contracts and Forms (Core)	CB24	6	09/10/15	09/10/18
*Environmental Issues in your Real Estate Practice (Core)	CR6CB	3	09/10/15	09/10/18
*Ethics & Real Estate (Core)	CR17CB	3	10/09/14	10/09/17
*Fair Housing (Core)	C44	3	10/09/14	10/09/17
*Homes for All: Serving People with Disabilities (Core)	CB51	3	09/10/15	09/10/18
*Landlord Tenant Issues (Core)	R03	3	10/17/13	10/17/16
*Lead Awareness & Safety (Core)	C18	3	12/11/14	12/11/17
*Legal Risk Reduction (Core)	LEG35	3	08/11/16	08/11/19
*New Agency Law 2011 (Core)	65	3	07/10/14	07/10/17
*Skill Builder (6 Core-18 CEU)	CBSB	6	06/11/15	06/11/18
Accredited Buyer's Representation Designation (6 CEU/6 Core)	REB-ABR	6	11/19/15	11/19/18
Accredited Staging Professional Course	R321	6	05/14/15	05/14/18
Architectural Styles	CR1-A	3	07/10/14	07/10/17
Closing & Settlement	R01	3	07/10/14	07/10/17
Communicate With Success	R22	3	05/14/15	05/14/18
Conducting Open Houses and Developing a Safety Plan	R11234	3	05/14/15	05/14/18
Doing a CMA, Current & Historical Mkt Data	R-2011	3	07/10/14	07/10/17
Electronic Transactions in Real Estate	CB50	3	09/10/15	09/10/18
E-PRO Certification	REB -Epro	8	11/19/15	11/19/18
FHA & USDA Loans	FHA413	3	05/12/16	05/12/19
Generation Buy	GENB123	7	05/12/16	05/12/19
Military Relocation Professional Certification	REB -MRP	7	11/19/15	11/19/18
Modular Homes	MOD1	2	01/08/15	01/08/18
New-Home Construction and Buyer Representation	REB-NHC	6	11/19/15	11/19/18
Offer to Closing	OFFC246	3	05/12/16	05/12/19
Preparing P & S	PS654	3	05/12/16	05/12/19
Pricing Strategies: Mastering the CMA	REB-REO	6	11/19/15	11/19/18
Real Estate Marketing Reboot	REB-REMR	8	11/19/15	11/19/18
REALTOR Safety	CR16-CBRB	3	11/13/14	11/13/17
REO Properties: Responsibilities, Education and Opportunities	REB-REO	6	11/19/15	11/19/18
Residential Mortgage Loan Market / Credit / VA	MVA-4	4	05/14/15	05/14/18
Residential New Construction	RC45	3	05/12/16	05/12/19
Safety Matters: Safe Business = Smart Business	CRCB-SM	3	09/10/15	09/10/18
Short Sales and Foreclosures: What RE Professionals Need to Know	REB-SSF	6	11/19/15	11/19/18
Skill Builder (*6 Core-18 CEU)	CBSB	18	06/11/15	06/11/18
Successful Relocation Representa	REB-SRR	6	11/19/15	11/19/18
COMMISSION FOR HUMAN RIGHTS, STATE OF RHODE ISLAND				
*Fair Housing (CLE-Core)	100	1	06/11/15	06/11/18
CONTINUING ED EXPRESS.COM				
*Code of Ethics Case Studies II (Core)	CEE-47	3	11/13/14	11/13/17
*Mortgage Products 101	CEE-82	3	04/14/16	04/14/19
A Guide to Navigating Real estate Transactions	CEE-74	3	04/14/16	04/14/19
BPO Simplified	CEE-84	3	04/14/16	04/14/19
Business and Communications Technology	CEE-76	3	04/14/16	04/14/19
Buyer Counseling: A Planned Approach	CEE-80	3	01/14/16	01/14/19
History of the American Home: Part II	CEE-81	3	01/14/16	01/14/19
Managing Real Estate Risks with Insurance	CEE-72	3	01/14/16	01/14/19
Negotiate with Confidence and Power Fundamentals	CEE2-30	3	11/13/14	11/13/17
Negotiate with Confidence and Power Advance	CEE2-31	3	11/13/14	11/13/17
Professional Standards and Best Practices	CEE-75	3	01/14/16	01/14/19
Relocation Realities	CEE-73	3	04/14/16	04/14/19
REO Simplified	CEE-83	3	04/14/16	04/14/19
Seller Counseling: From Listing to Closing	CEE-77	3	04/14/16	04/14/19
Serving Senior Homebuyers and Sellers	CEE-79	2	01/14/16	01/14/19
Simple Staging for Quicker Sales	CEE-78	3	05/12/16	05/12/19
The Essential Real estate Marketing Guide	CEE-71	3	04/14/16	04/14/19
Using Feng Shui Principals to Improve Living Spaces	CEE36	3	05/15/14	05/15/17
Your First Year in Real Estate: Part I	CEE2-20	3	05/14/15	05/14/18
Your First Year in Real Estate: Part II	CEE2-27	3	05/14/15	05/14/18
COUNCIL FOR RESIDENTIAL SPECIALIST (CRS)				
Win-Win Negotiation Techniques	CRS 121	8	08/13/15	08/13/18

<u>D'ELLENA LAW CENTER FOR EDUCATION</u>					
Pre-Licensing - Sales		105	45	01/08/15	01/08/18
*The Undisclosed Truths, Understanding Mortgage & Title Process (Core)		107	3	11/19/15	11/19/18
*Times Have Changed; Everything You Need To Know About TRID (Core)		106	3	11/19/15	11/19/18
Explaining Your Exposure		106	3	05/14/15	05/14/18
Taxing the Transaction		102	3	11/14/13	11/14/16
<u>EASTERN REAL ESTATE SCHOOL</u>					
Pre-Licensing - Sales			45	07/10/14	07/10/17
Broker - 90			90	07/10/14	07/10/17
*Anti-Trust (Core)	GRE111	3	3	03/09/17	03/09/20
*Closing & Settlement (Core)	GRE107	3	3	03/09/17	03/09/20
*Fair Housing (Core)	REC3	3	3	03/09/17	03/09/20
*Financing (Core)	GRE125	3	3	03/09/17	03/09/20
*General Real Estate Laws (Core)	GRE110	3	3	03/09/17	03/09/20
*Landlord and Tenant Laws (Core)	REC104	3	3	03/09/17	03/09/20
*Law of Contracts (Core)	REC2	3	3	03/09/17	03/09/20
*RI License Law (Core)	REC5	3	3	03/09/17	03/09/20
Appraisal Process	GRE126	3	3	03/09/17	03/09/20
Auctions & Foreclosures	GRE128	3	3	03/09/17	03/09/20
Commercial Leasing & Leases	GRE132	3	3	03/09/17	03/09/20
Effective Open Houses & Safety	GRE136	3	3	03/09/17	03/09/20
Investment Property	GRE129	3	3	03/09/17	03/09/20
National Economic Trends & Modern Issues	GRE134	3	3	03/09/17	03/09/20
Offers and Negotiating	GRE135	3	3	03/09/17	03/09/20
<u>EQUITY NATIONAL</u>					
*Know Before You Owe - TRID Training (Core)		100	3	06/11/15	06/11/18
Client Engagement 101: Caring & Connecting with your Customers		102	3	09/11/14	09/11/17
Demystifying the Closing Documents		103	3	09/11/14	09/11/17
Title 201		104	2	09/11/14	09/11/17
<u>EXCEL REALTY SCHOOL</u>					
Pre-Licensing - Sales		101	45	5/11/2017	05/11/20
* Understanding Agency (Core)		201	3	5/11/2017	05/11/20
HUD Broker Registration - NAID Approval		505	3	5/11/2017	05/11/20
Successfully Selling HUD Homes		506	3	5/11/2017	05/11/20
<u>FUTURE PROPERTIES REAL ESTATE ACADEMY</u>					
Broker - 90		BPL	90	11/13/14	11/13/17
*Agency Law (Core)			3	11/13/14	11/13/17
*Environmental Issues (Core)			3	09/11/14	09/11/17
*Lead (Core)			3	09/11/14	09/11/17
*Mold (Core)			3	09/11/14	09/11/17
Introduction to Commercial Real Estate Sales			3	09/11/14	09/11/17
Mortgage Fraud and Predatory Lending			3	09/11/14	09/11/17
Sustainable Housing and Building Green			3	09/11/14	09/11/17
<u>GREATER PROVIDENCE BOARD OF REALTORS</u>					
*Code of Ethics - (Core)		100	3	09/11/14	09/11/17
*Bridge the Gap with Intentional Inclusion (Core)			3	12/08/16	12/08/19
*Pathways to Professionalism (Core)	LL6	2	2	03/12/15	03/12/18
*Understanding Financing for the First Time Home Buyer (Core)	LL1	2	2	03/12/15	03/12/18
* Understanding the Appraisal Process (Core)	LL3	2	2	03/12/15	03/12/18
*Understanding the Purchase and Sales Agreement (Core)	LL7	2	2	03/12/15	03/12/18
Doing Business Across State Lines	LL4	2	2	03/12/15	03/12/18
Safety and Real Estate	LL5	2	2	03/12/15	03/12/18
The Paperless Transaction	LL2	2	2	03/12/15	03/12/18
<u>HELPING HANDS COMMUNITY PARTNERS</u>					
Pre-Licensing - Sales			45	05/11/17	05/11/20
<u>HUNTER ACADEMY OF REAL ESTATE</u>					
*Code of Ethics and Standards of Practice (Core)			3	06/11/15	06/11/18
*Landlord-Tenant Law (Core)			3	03/12/15	03/12/18
* Law of Contracts (Core)			3	03/12/15	03/12/18
*Real Estate Settlement Procedures Act (Core)			3	03/12/15	03/12/18
American Architecture (Home Styles)			3	03/12/15	03/12/18
Conducting Open Houses and Showings for Success and Safety			3	03/12/15	03/12/18
Environmental Hazards and Testing: Radon & Lead			3	03/12/15	03/12/18
The Nuts and Bolts of Home Inspections I			3	07/10/14	07/10/17
The Nuts and Bolts of Home Inspections II			3	07/10/14	07/10/17
Using Social Media to Promote Your Listings and Serve Your Clients			3	06/11/15	06/11/18

<u>INTERNACHI</u>				
Home Energy Efficiency for Real Estate Professionals			4	10/09/14 10/09/17
Home Energy Score for Real Estate Professionals			2	03/12/15 03/12/18
Saving Home Energy for Real Estate Professionals			2	03/12/15 03/12/18
<u>INVESTMENT PROPERTY EXCHANGE SERVICES, INC.</u>				
1031 Tax Deferred Exchanges			3	03/12/15 03/12/18
<u>LEE INSTITUTE SCHOOL OF REAL ESTATE</u>				
*Fair Housing Laws (Core)	RE19RC12		3	06/11/15 06/11/18
*Law of Agency (Core)	RE01R02		3	06/11/15 06/11/18
*Licensing Laws and Regulation (Core)	RE08RC12		3	06/11/15 06/11/18
Commercial Lease Clauses & Basics of a Lease (On-line)	RE69C11		2	09/08/16 09/08/19
Commercial Lease Clauses--Part II (On-line)	RE70C11		2	09/08/16 09/08/19
Commercial Real Estate Basics (On-line)	RE37C05		2	09/08/16 09/08/19
Commercial Real Estate Loan Packages (On-line)	RE61RC10		2	09/08/16 09/08/19
Commercial Real Estate Transaction (On-line)	RE60C10		2	09/08/16 09/08/19
Comparative Market Analysis (On-line)	RE62C10		2	09/08/16 09/08/19
The Business of Green & Sustainability (On-line)	RE67C11		2	09/08/16 09/08/19
Evolution of the Commercial Product (On-line)	RE38C05		2	09/08/16 09/08/19
Investment Real Estate--Advanced (On-line)	RE29RC07		2	09/08/16 09/08/19
Overview to Industrial Real Estate--Basics (On-line)	RE45C10		2	09/08/16 09/08/19
Investment R.E. Cash Flow Analysis (On-line)	RE68C11		2	09/08/16 09/08/19
Commercial Lease - Clauses of Interest to Landlords (On-line)	RE81C13		2	09/08/16 09/08/19
Commercial Lease -- Clauses of Tenant Concerns Part III (On-line)	RE80C13		2	09/08/16 09/08/19
Commercial RE Basis: Geographic & Financial Analysis (On-line)	RE905C15		2	09/08/16 09/08/19
Foreclosures (On-line)	RE28RC12		2	09/08/16 09/08/19
Introduction to Commercial RE Basis: Principle & Concepts (On-line)	RE62RC10		2	09/08/16 09/08/19
Miscellaneous Commercial Lease Clauses Part V (On-line)	RE82C13		2	09/08/16 09/08/19
<u>MA & RI CHAPTER OF THE APPRAISAL INSTITUTE</u>				
*Analyzing Tenant Credit Risk and Commercial Lease Analysis (Core)			7	11/19/15 11/19/18
2016-2017 USPAP Update Course			7	03/10/16 03/10/19
<u>MCKISSOCK, LLC</u>				
*Americans with Disabilities Act (ADA) (Core)				
*Code of Ethics (Core)	2849		3	12/11/14 12/11/17
*Contract Law From The Top Down (Core)	4686		4	01/08/15 01/08/18
*Danger in Plain Sight: Understanding Lead Paint for Property Managers (Core)			3	08/13/15 08/13/18
*From Contract to Closing: A Breakdown of the Real Estate Market			3	08/11/16 08/11/19
* Fair Housing (Core)	4489		3	09/11/14 09/11/17
*Getting Down to the Facts about Fair Housing (Core)			3	08/13/15 08/13/18
*Know the Code: Your Guide to the Code of Ethics (Core)			3	08/13/15 08/13/18
*Lead Hazard Awareness Seminar for Real Estate Professionals (Core)			3	05/11/17 05/11/20
*Mortgages, Loans and Laws--How They Help Your Client (Core)	5352		3	08/13/15 08/15/18
*The New FHA Handbook for Real Estate Professionals (Core)			4	11/19/15 11/19/18
*What Real Estate Professionals Need to Know About FHA (Core)	3724		3	08/13/15 08/13/18
Affordable Housing Opportunities for Low-Moderate Income Buyers			3	03/10/16 03/10/19
A Home Buyer's Guide to Credit Scores	5735		2	05/14/15 05/14/18
A New Look at Contract Law	5430		3	03/12/15 03/12/18
A New Look at Contract Law (Online)			3	01/12/17 01/12/20
Crowd Funding in Real Estate	6339		2	03/10/16 03/10/19
Demystifying Appraisals			3	01/08/15 01/08/18
Finding Your Focus: Niche Marketing for Real Estate			3	06/09/16 06/09/19
Giving Your Clients the Green Light			2	01/08/15 01/08/18
Going Green: Elements of an Eco-Friendly Home			3	03/09/17 03/09/20
Helping Buyers Narrow in on Their Dream Home			1	01/08/15 01/08/18
Homeowner's Flood Insurance-Coastal Region Specific			3	01/08/15 01/08/18
How is the Legalization of Marijuana Affecting the Real Estate Market			3	03/09/17 03/09/20
How Technology Can Ruin Your Real Estate Business			3	04/14/16 04/14/19
How to Work with Real Estate Investors-Part 1	5249		3	05/14/15 05/14/18
How to Work with Real Estate Investors-Part 2	5557		3	05/14/15 05/14/18
Lead Alert: A Guide for Property Managers	6387		3	03/10/16 03/10/19
Liens, Taxes and Foreclosures			3	05/11/17 05/11/20
Millennials are Changing Real Estate: Are you Ready	6340		3	03/10/16 03/10/19
Preparing a Listing Agreement: An In-Depth Look	5190		3	12/11/14 12/11/17
Property Management - The Next Generation			2	03/10/16 03/10/19
Real Estate Investing: Beyond the Basics	5898		4	05/14/15 05/14/18
Real Estate Safety: Protect Yourself During a Showing	5231		3	05/14/15 05/14/18
Real Estate Safety: Protect Yourself and Your Clients			3	06/09/16 06/09/19
Social Media Marketing: Reaching and Networking the Affluent	6347		2	03/10/16 03/10/19
Technology, Relationships, and the Digital Consumer			4	11/19/15 11/19/18
The End of the Paper Trail: How to Conduct Paperless Transactions			2	03/10/16 03/10/19
The Ins and Outs of Property Managers			3	12/12/13 12/12/16
The Nuts and Bolts of Commercial Real Estate			4	08/13/15 08/13/18
The Property Management Primer	6338		2	03/10/16 03/10/19
The Secret of Residential Living			4	03/09/17 03/09/20

TILA-RESPA Integrated Disclosure Rule		3	08/13/15	08/13/18
Uncovering The Facts About Mortgage Financing	6499	3	04/14/16	04/14/19
Urbanization and the 18-Hour City	6386	3	03/10/16	03/10/19
Using Retirement Assets to Purchase Real Estate	6354	2	03/10/16	03/10/19
What Everyone Should Know About their Credit Score		2	3/9/2017	03/09/20
<u>NATIONAL SCHOOL OF REAL ESTATE, INC.</u>				
*Title Law from Start to Finish- Providence Seminar on 06/09/2015 (Core)		6	03/12/15	03/12/18
<u>NBI INC., DBA NAT'L BUSINESS INSTITUTE</u>				
*Boundry Issues: Resolving Client Conflicts (Core)		6	12/10/15	12/10/18
*Real Estate Foreclosure: A Step by Step Workshop (Core)		6	07/10/14	07/10/17
*Residential Finance and TRID (Core)		3	03/10/16	03/10/19
Resolving Real Estate Disputes in Rhode Island		6	09/11/14	09/11/17
<u>NEW ENGLAND REAL ESTATE ACADEMY</u>				
*Appraisal Process (Core)	9138	3	06/09/16	06/09/19
*Investment Property Analysis (Core)	9139	3	08/11/16	08/11/19
1031 Tax Deferred Exchanges	3295	2	09/10/15	09/10/18
Residential Finance In Today's Market		2	08/11/16	08/11/19
<u>NORTHERN RI BOARD OF REALTORS, INC.</u>				
*Code of Ethics (Core)	COE100	3	09/11/14	09/11/17
*Fair Housing (Core)	NRI-100	2	11/19/15	11/19/18
*Practical Understanding of RI Agency Law (Core)	NRI-150	2	11/19/15	11/19/18
TRID	NRI-200	2	11/19/15	11/19/18
<u>ONLINEED, INC.</u>				
*Advanced Contract Law (Core)		4	05/11/17	05/11/20
*Environmental Issues 1 (Core)		3	05/11/17	05/11/20
*Environmental Issues 2 (Core)		3	05/11/17	05/11/20
*Ethics (Core)		3	05/11/17	05/11/20
*Fair Housing (Core)		3	05/11/17	05/11/20
Home Measurement Basics for Real Estate Agents		3	05/11/17	05/11/20
Inside the New Appraisal Process		6	05/11/17	05/11/20
Residential Property Inspection		3	05/11/17	05/11/20
Risk Management		3	05/11/17	05/11/20
The Power Of Staging		3	05/11/17	05/11/20
<u>PARNAGIAN & MARINELLI, P.C.</u>				
No current offerings				
<u>PROVIDENCE PRESERVATION SOCIETY</u>				
2015 Providence Symposium		3	10/13/16	10/13/19
<u>REAL ESTATE CE</u>				
*Avoiding Common Mistakes (Core, On-line)	3082ri	3	01/14/16	01/14/19
*Disclosure Is Not A Secret (Core, On-line)	3019ri	4	09/11/14	09/11/17
*Doing the Right Thing-The Code (Core, On-line)	3050ri	3	09/11/14	09/11/17
*Floods and other Natural Hazards (Core, On-line)	4017ri	3	01/14/16	01/14/19
*Nature vs Chemicals (Core, On-line)	3017ri	3	10/09/14	10/19/17
*The Law of the Land-Fair Housing (Core, On-line)	3045ri	3	09/11/14	09/11/17
*Valuation, Marketing, and Listings (Core, On-line)	4018ri	4	01/14/16	01/14/19
Building Green	3085ri	3	01/14/16	01/14/19
Good Guys/Bad Guys-Who's Who in Mortgage Fraud	3021ri	3	10/09/14	10/09/17
Managing Conflicts with Tenants, Clients and Employees	4019ri	3	01/14/16	01/14/19
Personal Safety		1	06/11/15	06/11/18
Property Management	3095ri	4	01/14/16	01/14/19
Risk Awareness	3018ri	3	10/09/14	10/09/17
The US Financial System	3020ri	4	10/09/14	10/09/17
<u>REAL ESTATE INSTITUTE OF RHODE ISLAND</u>				
Pre-Licensing - Sales		45	08/11/16	08/11/19
<u>REAL ESTATE NEXUS TRAINING ACADEMY</u>				
Pre-Licensing - Sales		45	05/11/17	05/11/20
*The Real Estate Closing and the New HUD-1 Settlement Sheet (Core)	12	3	04/09/15	04/09/18
*Code of Ethics (Core)	1	3	05/11/17	05/11/20
*Fair Housing (Core)	2	3	05/11/17	05/11/20
Flipping Real Estate - Turning Properties into Profits	8	3	05/11/17	05/11/20
Foreclosures and 1031 Tax Exchanges	7	3	05/11/17	05/11/20

From Dirt to Back Yard Barbeque-The Land Development and Residential Building Process Explained	9	3	05/11/17	05/11/20
*Law of Contracts (Core)	3	3	05/11/17	05/11/20
*Real Estate Financing (Core)	4	3	05/11/17	05/11/20
Real Estate Statistics - Become a Real Estate Actuary	10	3	05/11/17	05/11/20
*The RI Agency Law Define (Core)	5	3	05/11/17	05/11/20
*The Rules and Regulations of Real Estate Licensure - Understanding Commercial Lic. Reg. 11 (Core)	6	6	05/11/17	05/11/20
Town Hall - A Wealth of Information	11	3	05/11/17	05/11/20
<u>REGENCY MORTGAGE CORPORATION</u>				
Renovation Lending for Residential Real Estate		3	05/12/16	05/12/19
<u>RES/TITLE REAL ESTATE SCHOOL</u>				
*Realtors Guide to the 2015 TRID (Core)	1	1	06/11/15	06/11/18
<u>RHODE ISLAND COMMERCIAL & APPRAISAL BOARD OF REALTORS</u>				
Commercial Real Estate...A Look Back and A Look Forward	230	2	09/11/14	09/11/17
RICA230 Top Dogs		28	08/13/15	08/13/18
<u>SOUTHCOAST REAL ESTATE SCHOOL</u>				
Pre-Licensing - Sales		45	06/08/17	06/08/20
*Code of Ethics (Core)		3	06/08/17	06/08/20
*Contracts (Core)		3	06/08/17	06/08/20
*Fair Housing (Core)		3	06/08/17	06/08/20
Servicing Multigenerational Clients		3	06/08/17	06/08/20
White Glove Buyer Representation		3	06/08/17	06/08/20
White Glove Seller Representation		3	06/08/17	06/08/20
Win or Win-Win Negotiating		3	06/08/17	06/08/20
<u>STERLING EDUCATION SERVICES, INC.</u>				
Commercial Landlord - Tenant Law		3	04/14/16	04/14/19
Residential Landlord - Tenant Law		3	04/14/16	04/14/19
<u>THE CE SHOP, INC.</u>				
*Breaking Barriers: Fair Housing (Core)	C002	3	12/08/16	12/08/19
*Code of Ethics: Good for your Clients and Your Business (Core)		3	09/11/14	09/11/17
*Code of Ethics in Action: Real-Life Applications (Core)		3	03/09/17	03/09/20
*Commercial Ethics (Core)		3	11/13/14	11/13/17
*Diversity: Your Kaleidoscope of Clients (Core)	C005	3	08/13/15	08/13/18
Accredited Buyer's Representative Designation Course	E053	12	03/12/15	03/12/18
Advocating for Short Sale Clients (On-line)	E029	3	11/19/15	11/19/18
Anatomy of Commercial Building	E032	3	03/10/16	03/10/19
At Home with Diversity	E022	6	10/09/14	10/09/17
Attracting Online Consumers: Listings and Syndication		3	12/10/15	12/10/18
Basics of Real Estate Taxation	E001	3	12/08/16	12/08/19
BPOs: The Agent's Role in the Valuation Process	E018	6	07/10/14	07/10/17
Client Advocacy in Commercial Real Estate	E039	3	08/11/16	08/11/19
Commercial Landlord Representation	E035	3	06/09/16	06/09/19
Conducting Open Houses and Developing A Safety Plan	E034	2	05/12/16	05/12/19
Determining Value of Commercial Properties	E036	3	08/11/16	08/11/19
Did You Serve? Identifying Home Buying Advantages for Veterans		3	09/11/14	09/11/17
Discovering Commercial Real Estate		3	12/11/14	12/11/17
ePro Certification Program: Day 1	E019	6	07/10/14	07/10/17
ePro Certification Program: Day 2	E020	6	07/10/14	07/10/17
Enhance Your Brand & Protect Your Clients with Data, Privacy & Security	E042	3	05/11/17	05/11/20
Expanding Housing Opportunities	E048	3	03/12/15	03/12/18
Foundations of Real Estate Finance	E007	3	12/08/16	12/08/19
From Contract to Keys: The Mortgage Process	E008	3	12/08/16	12/08/19
Generation Buy	E025	6	09/10/15	09/10/18
Going Green: The Environmental Movement in Real Estate	E009	3	08/13/15	08/13/18
Home Sweet (Second) Home: Vacation, Investment, Luxury Properties	E049	6	03/12/15	03/12/18
Investment Strategies in Commercial Real Estate	E040	3	08/11/16	08/11/19
Keeping it Honest: Understanding Real Estate & Mortgage Fraud	E010	3	12/08/16	12/08/19
Marijuana In Real Estate		3	06/08/17	06/08/20
Marketing, Advertising, and Social Media Compliance		3	03/09/17	03/09/20
Military Relocation Professional Certification	E044	6	10/09/14	10/09/17
NAR Green Day 1: Resource-Efficient Homes, Remodels, Renovations and New Home Construction		6	03/09/17	03/09/20
NAR Green Day 2: Representing Buyers and Sellers of Resource- Efficient Homes		6	03/09/17	03/09/20
New-Home Construction and Buyer Representation: Professionals, Product, Process	E050	6	03/12/15	03/12/18
Personal Safety		3	04/09/15	04/09/18
Pricing Strategies: Mastering the CMA	E055	6	03/10/16	03/10/19
Real Estate Investors and Your Business		3	12/11/14	12/11/17
Real Estate Safety Matters: Safe Business = Smart Business		4	01/14/16	01/14/19
REALTOR Code of Ethics Training		3	09/10/15	09/10/18
REO Properties: Responsibilities, Education, and Opportunities	E037	6	08/11/16	08/11/19
Residential Property Management Essentials	E052	3	03/12/15	03/12/18
Roadmap to Success: Business Planning for Real Estate Professionals	E011	3	08/11/16	08/11/19

Seller Representative Specialist (SRS) Designation Course	E051	12	03/12/15	03/12/18
Seniors Real Estate Specialist (SRES) Designation Course	E021	12	05/11/17	05/11/20
Short Sales and Foreclosures: What RE Professionals Need to Know	E047	6	03/12/15	03/12/18
The Fundamentals of Commercial Real Estate	E033	3	03/10/16	03/10/19
Today's MLS: New Paradigms, Better Results	E013	3	08/13/15	08/13/18
Uncle Sam has Homes for Sale: Listing and Selling HUD Homes	E014	3	08/11/16	08/11/19
Working with Real Estate Investors: Understanding Investor Strategies		3	06/08/17	06/08/20
<u>THE RHODE ISLAND ASSOCIATION OF REALTORS</u>				
Pre-Licensing - Sales		45	01/12/17	01/12/20
Broker - 90		90	01/09/14	01/09/17
Selling a Solar Home (Core)	466	3	10/13/16	10/13/19
Appraising Solar (Core)	463	3	10/13/16	10/13/19
Financing Solar (Core)	464	3	10/13/16	10/13/19
Solar 101	465	3	10/13/16	10/13/19
*Accredited Buyer Representative (6 Core + 6 Ceu Hours)	220	12	10/09/14	10/09/17
*Real Estate Consumer Relationships:Agency	341	3	12/08/16	12/08/19
*At Home With Diversity (Core)	443		06/11/15	06/11/18
*Burning Down the HUD (Core)	442	3	05/14/15	05/14/18
*Buyer's Agent: Fundamentals of Buyer Representation (Core)	501	3	07/10/14	07/10/17
*Code of Ethics (Core)	19	3	05/11/17	05/11/20
*Condominium Law – The Basics (Core)	52	3	03/10/16	03/10/19
*Condominium Law – The Basics (Core, On-line)	1052	3	05/14/15	05/14/18
*Contract law: The Purchase and Sale of R.E. (Core)	44	3	03/10/16	03/10/19
*Contract law (Core, On-line)	1044	3	05/14/15	05/14/18
*Environmental Issues in Real Estate (Core)	236A	3	12/10/15	12/10/18
*Environmental Issues in Your Real Estate Practice (On-line)	2744	3	12/10/15	12/10/18
*Ethnic Awareness (Core)	121	6	10/09/14	10/09/17
*Fair Housing (Core, On-line)	2733	6	06/08/17	06/08/20
*Fair Housing and Landlord/Tenant Relationships (Core)	24	3	09/11/14	09/11/17
*FHAVA Financing – Government Financing (Core)	20	3	09/11/14	09/11/17
*Field Training Wastewater (Core)	208	3	10/09/14	10/09/17
*Financing the Sale (Core)	25	3	03/10/16	03/10/19
*Graduate REALTOR Institute 202 (Core)	GRI 202	15	10/13/16	10/13/19
*Graduate REALTOR Institute 301 (Core)	GRI 301	15	10/13/16	10/14/19
*Graduate REALTOR Institute Risk Reduction Series 201 (6 Core + 9 Ceu Hours)	GRI 201	15	11/13/14	11/13/17
*Graduated REALTOR Institute GRI 101 (Core)	GRI 152	15	03/09/17	03/09/20
*Green Building Fundamentals (Core)	368	3	03/12/15	03/12/18
*Home Financing Review for REALTORS (Core)	502	3	05/11/17	05/11/20
*How to Obtain Mortgage Approval in a Difficult Lending Environment (Core)	300	3	03/12/15	03/12/18
*ISDS and Beyond-Info. For RE Purchasing & Sales (Core)	411	3	12/11/14	12/11/17
*Knowledge of Mortgage Types (Core)	425	3	10/13/16	10/13/19
*Lead Paint Hazards (Core)	128	3	11/13/14	11/13/17
*Mold Education & Risk management (On-line)	1232	3	05/14/15	05/14/18
*Mortgage Fraud and Predatory Lending (Core, On-line)	361	6	08/15/13	08/16/16
*Mortgage Seminar (On-line, Core)	1300	3	05/14/15	05/14/18
*Negotiating the Purchase and Sales Contract (Core)	504	3	05/11/17	05/11/20
*New Purchases & Sale Agreement (Core)	390	3	03/09/17	03/09/20
*Radon Management (Core, On-line)	1267	3	05/14/15	05/14/18
*Real Estate and Estate Administration (Core)	435	3	05/11/17	05/11/20
*Real Estate Contracts and Forms 101 (Core)	318	3	10/13/16	10/13/19
*Real Estate Finance Today (Core, On-line)	359	6	09/11/14	09/11/17
*Renovation Lending & How It Can Work for You (Core)	344	3	10/13/16	10/13/19
*RI Real Estate Licensing Laws & Regulations (Core)	14	3	09/11/14	09/11/17
*Right Start (6 Core/24 Reg hours)	345	6	09/12/13	09/12/16
*Risk Management for Real Estate Professionals (Core)	503	3	01/08/15	01/15/18
*Situational Agency (Core)	379	3	08/13/15	08/13/18
*Taking the Mystery out of the American with Disabilities Act (Core)	131	6	11/13/14	11/13/17
*The Big 3 Environmental Issues & The RE Agent (Core)	158	6	10/09/14	10/09/17
*The Effects of Radon in Real Estate Transactions (Core)	267	3	11/14/13	11/14/16
*The Truth About Mold (Core on-Line)	2755	6	05/11/17	05/11/20
*Title Law (Core)	431	3	12/08/16	12/08/19
*Understanding 1031 Tax Free Exchanges (Core, On-line)	2766	3	08/11/16	08/11/19
*Water Conservation (Core)	383	3	12/10/15	12/10/18
*Wetlands & Coastal Real Estate (Core)	41	3	09/11/14	09/11/17
Affirmative Marketing to RI Workforce Homes	903	3	03/09/17	03/09/20
Assessing Town Hall	415	3	01/08/15	01/08/18
Basic Appraisal Principles 1	348	15	03/09/17	03/09/20
Basic Appraisal Principles 2	349	15	03/09/17	03/09/20
Beyond Architecture	354	3	12/11/14	12/11/17
Broker Pre-License	1	24	12/08/16	12/08/19
Certified Negotiation Expert	421	15	11/19/15	11/19/18
Clients, Technology and the iPad	414	3	01/08/15	01/08/18
Consumer & Realtor Safety in Real Estate (CEH)	399	3	05/11/17	05/11/20
Creating the Credit-Worthy Customer	195	3	10/09/14	10/09/17
Current Issues in Affordable / Workforce Housing in RI	902	3	03/09/17	03/09/20
Don't Play with Fire - Understanding the New Fire Codes	317	3	12/10/15	12/10/18
Don't Play with Fire (On-line)	1317	3	09/08/16	09/08/19
Effective and Dynamic Communications	367	3	01/08/15	01/08/18
Effective Negotiating for Real Estate Professionals	303	6	03/12/15	03/12/18
Electricity – Conversation, Measurement and Alternatives	382	3	03/10/16	03/10/19

Effective Customer Service	270	3	10/09/14	10/09/17
Environmental Due Diligence	352	3	03/09/17	03/09/20
Even Real Estate Has Taxes!	433	3	03/09/17	03/09/20
Facebook for Business	429	3	11/10/16	11/10/19
Fire, Radon, Mold and Megan's Law (CEH)	401	3	06/12/14	06/12/17
Flipping Houses for Success	432	3	03/09/17	03/09/20
Floods and FEMA -What You Need to Know	424	3	09/08/16	09/08/19
Foreclosures, Short Sales, REO's and Auctions (On-line)	394	6	03/09/17	03/09/20
Foreclosures, Short Sales, and REO's for Realtors	321	3	04/14/16	04/14/19
Green 1: The Resource Efficient Home	453	6	03/09/17	03/09/20
Green 2: Representing Buyers & Sellers	454	6	03/09/17	03/09/20
Green 100: RE for a Sustainable Future	450	6	12/11/14	12/11/17
Green 200: The Science of Green Building	451	6	12/11/14	12/11/17
Green 300: Greening your Real Estate Business	452	6	12/11/14	12/11/17
Good Management Means Satisfied Customers	374	12	08/13/15	08/13/18
Graduate REALTOR Institute 102	GRI 102	15	10/14/16	10/17/19
Green Remodeling	377	3	08/13/15	08/13/18
Home Buying and Your Credit	350	3	03/09/17	03/09/20
Home Comfort: Heating, Cooling & Ventilation	378	3	08/13/15	08/13/18
Home Inspection: What to Expect	46	3	03/10/16	03/10/19
Home Ownership 101--Affordable Housing	904	3	03/09/17	03/09/20
Homes for All: Serving People with Disabilities (On-line)	364	6	01/08/15	01/08/18
How to Avoid a Renovation Horror!	372	3	03/12/15	03/12/18
How to Buy or Sell a Business	227	3	08/11/16	08/11/19
HR Solutions for Teams	441	7	05/14/15	05/14/18
Insurance Course for Real Estate Professional	211	3	04/14/16	04/14/19
Intermediate Tax Deferred Exchanges	436	3	03/12/15	03/12/18
Global Real Estate: Local Markets	316	12	08/11/16	08/11/19
Introduction to Commercial Real Estate	226	6	12/11/14	12/11/17
Introduction to Commercial Real Estate (On-line)	239	6	06/08/17	06/08/20
Introduction to the Rental Process (CEH)	400	6	06/12/14	06/12/17
Introduction to Real Estate Auctions	353	6	11/13/14	11/13/17
Investment Property Practice and Management (On-line)	365	12	09/08/16	09/08/19
Landscape of RI Low/Moderate Income Homeownership	901	3	03/09/17	03/09/20
Managing Investment Property	39	3	08/11/16	08/11/19
Managing Online Transactions	445	3	11/19/15	11/19/18
Mastering Real Estate Math: The 3 Step Approach	9	3	09/11/14	09/11/17
Military Relocation Professional Certification	427	7	10/13/16	10/13/19
Mold Education & Risk Management	232	3	12/11/14	12/11/17
Negotiating to Win	444	3	11/19/15	11/19/18
Position Your Team	439	7	05/14/15	05/14/18
Power of 1031 Exchanges	168	3	12/08/16	12/08/19
Property Management	403	3	06/12/14	06/12/17
Pricing Strategies	480	6	03/09/17	03/09/20
Property Management and Managing Risk (On-line)	360	6	05/11/17	05/11/20
Real Estate Finance Today (On-line)	359	6	05/11/17	05/11/20
Real Estate and Taxes (On-line)	362	3	08/11/16	08/11/19
Real Estate Basics	381	3	11/19/15	11/19/18
Real Estate Forms	505	3	01/08/15	01/08/18
Real Estate Negotiation Expert	447	12	03/10/16	03/10/19
Realtor's Guide to Social Media	428	3	11/10/16	11/10/19
Record Keeping, Maintenance, Ordinances -Rental	402	3	06/12/14	06/12/17
Residential Construction I	256	9	04/14/16	04/14/19
Residential Construction II	257	9	04/14/16	04/14/19
Residential Real Estate Closings in Rhode Island	28	3	10/13/16	10/13/19
Reverse Mortgages	262	3	04/14/16	04/14/19
Reverse Mortgages for Senior Homeowners (On-line)	392	6	12/12/13	12/12/16
Right Start (24 Reg. Hours / 6 Core)	345	24	09/12/13	09/12/16
RI Waterfront Properties-Regulations & Issues	419	3	04/09/15	04/09/18
Risk Management (On-line)	358	6	05/11/17	05/11/20
RPR (Realtor Property Resource)	420	3	06/11/15	06/11/18
Safe Mortgages for First Time Homeowners	319	3	12/10/15	12/10/18
Safety Matters: Safe Business = Smart Business	446	3	11/19/15	11/19/18
Seller Representative Specialist	302	12	03/12/15	03/12/18
Senior Real Estate Specialist	215	12	10/09/14	10/09/17
Septic Systems	160	3	11/13/14	11/13/17
Servicing the Relocation Client/Customer	388	3	09/08/16	09/08/19
Short Sales	370	3	03/12/15	03/12/18
Short Sales and Foreclosures	405	6	10/09/14	10/09/17
Staging to Sell	430	3	11/10/16	11/10/19
Sustainable Housing & Building Green (On-line)	397A	4	06/08/17	06/08/20
Team Collaboration	438	7	05/14/15	05/14/18
The Healthy Home	375	3	08/13/15	08/13/18
The Power Negotiator's Playbook	437	6	03/12/15	03/12/18
Toward a More Objective Comparative Marketing Analysis	001MLS	3	11/13/14	11/13/17
TransactionDesk by Instant (Hands-On) (Core)	460	3	10/13/16	10/13/19
Understanding and Leveraging Your Teams	440	14	05/14/15	05/14/18
Understanding Credit and Improving Credit Scores (On-Line)	357	3	05/11/17	05/11/20
Understanding Financial Statements Can Increase Your Net Worth	225	3	04/14/16	04/14/19
Understanding Today's Appraisal Process	418	3	03/12/15	03/12/18
Using DocBox & Authentisign	461	2	11/10/16	11/10/19
Weatherization and Insulation	376	3	08/13/15	08/13/18
You, Inc., Why Most Agents Fail & What to do About It	209	3	11/13/14	11/13/17

Your Client, Excel, and CMA's	417	3	03/12/15	03/12/18
Zoning	120	3	10/09/14	10/09/17
Unwritten laws: What Every Appraiser Should Know	894	2	01/12/17	01/12/20
The Real Estate Economics	892	2	01/12/17	01/12/20
Understanding Neighborhoods	893	2	01/12/17	01/12/20
Real Estate Macroeconomics & Microeconomics	891	2	01/12/17	01/12/20
Gross Rental Multiplier	890	2	01/12/17	01/12/20
A RI Retrospective Appraisal	889	2	01/12/17	01/12/20
<u>WILLIAMS & STUART SCHOOL OF REAL ESTATE</u>				
*Pre-Licensing-Sales		45	08/13/15	08/13/18
*Advanced Agency (Core)	102	3	11/10/16	11/10/19
Doing Business Over State Lines	103	3	11/10/16	11/10/19
<u>William Raveis Real Estate School</u>				
Pre-Licensing - Sales		45	09/08/16	09/08/19
Revised 6/14/2017				