

**State of Rhode Island and Providence Plantations**  
**Department of Business Regulation, Real Estate Section**  
**Pre-Licensing & Continuing Education Course List**

**\*Revision Date: JULY 10 2018**

**Please Note: Core classes are high lighted with an asterisk\* and/or in Bold**

**Please Note: LEAD Classes are highlighted in RED**

**SCHOOL & COURSE LIST:**

**COURSE #:   HOURS:   Approval Date:   Expiration Date:**

**1 ATTEMPT (ayporealesate.com)**

*Rhode Island Real Estate (Core)		6	11/19/15	11/19/18
Agent Safety and Liabilities		6	11/19/15	11/19/18
Errors and Omissions and Real Estate Contracts		6	11/19/15	11/19/18
Transferring a Property		6	11/19/15	11/19/18

**360TRAINING.COM, INC.**

*Code of Ethics (Core on-line)		6	03/10/16	03/10/19
*Fair Housing (Core)	60801001	4	03/10/16	03/10/19
1031 Exchanges	144101001	2	03/10/16	03/10/19
Asset Management	67201001	3	03/10/16	03/10/19
Closing and Settlement Costs	79801621	3	03/10/16	03/10/19
Contracts, Purchases & Sales Agreements	141201001	3	03/10/16	03/10/19
Deeds	79201621	2	03/10/16	03/10/19
Environmental Hazards	58701621	3	03/10/16	03/10/19
Estimating the Gross Living Area	19009621	3	03/10/16	03/10/19
Home Inspection (On-Line)	68701001	3	04/14/16	04/14/19
Liens, Taxes & Foreclosures (On-Line)	14801621	3	04/14/16	04/14/19
Property Management (On-Line)	79401621	3	04/14/16	04/14/19
Real Estate Finance (On-Line)	60201621	3	04/14/16	04/14/19
Real Estate Math (On-Line)	79301631	3	04/14/16	04/14/19
Real Property Ownership & Land Use (On-Line)	92101621	3	04/14/16	04/14/19
Tax Favorable Real Estate Transactions (On-Line)	74701001	4	04/14/16	04/14/19
Titles & Records (On-Line)	74310621	3	04/14/16	04/14/19

**ACCESS AMERICA REAL ESTATE SCHOOL**

No current offerings

**ADVANTAGE SCHOOL OF REAL ESTATE**

Sales Pre-Licensing Course	Pre- Licesning Sales	45	02/08/18	02/08/21
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**ANJOS REALTY SCHOOL**

Appraisal Process and Valuation		2	11/09/17	11/09/20
Residential Mortgage Market Update		2	08/10/17	08/10/20
National Economic Trends		2	12/14/17	12/14/20

**BIRCHWOOD CREDIT SERVICES**

No current offerings

**CATIC REAL ESTATE SCHOOL**

No current offerings

**CAPUTI REAL ESTATE EDUCATION:**

Pre-Licensing - Sales		100	45	03/09/17	03/09/20
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*A Peek Behind the Closing Curtain (Core)	102	1	03/09/17	03/09/20
*Behind the "Closing" Curtain (Core)	101	3	03/09/17	03/09/20
*Landed the Listing - Now What II? (Core)	104	3	03/09/17	03/09/20
*Oh My! Real Estate Disclosure & Inspection Law (Core)		3	03/09/17	03/09/20
*Residential Agreements (Core)	106	3	03/09/17	03/09/20
*Title Talk (Core)	103	3	03/09/17	03/09/20
*Transaction Technology Today (Core)		1	11/19/15	11/19/18
*TRID Transactions	105	3	03/09/17	03/09/20
<b><u>CATHEDRAL PROPERTIES REAL ESTATE SCHOOL</u></b>				
Pre-Licensing Sales	1	45	08/10/17	08/10/20
<b><u>CARMA REAL ESTATE EDUCATION CENTER *Expired</u></b>				
No current offerings				
<b><u>CENTURY 21 FAST TRACK REAL ESTATE SCHOOL</u></b>				
Pre-Licensing - Sales		45	12/14/17	12/14/20
<b><u>CHILDHOOD LEAD ACTION PROJECT</u></b>				
No current offerings				
<b><u>COLDWELL BANKER RESIDENTIAL BROKERAGE R/E SCHOOL</u></b>				
*Accredited Buyer's Representation Designation (6 Core/6 CEU)	REB-ABR	6	11/19/15	11/19/18
*Buyer's Interview (Core)	C31	3	04/12/18	04/12/21
*Contracts and Forms (Core)	CB24	6	09/10/15	09/10/18
*Environmental Issues in your Real Estate Practice (Core)	CR6CB	3	09/10/15	09/10/18
*Ethics & Real Estate (Core)	CR17CB	3	11/09/17	11/09/20
*Fair Housing (Core)	C44	3	11/09/17	11/09/20
*Homes for All: Serving People with Disabilities (Core)	CB51	3	09/10/15	09/10/18
*Legal Risk Reduction (Core)	LEG35	3	08/11/16	08/11/19
*New Agency Law 2017 (Core)	65	3	08/10/17	08/10/20
*Skill Builder (6 Core-18 CEU)	CBSB	6	06/11/15	06/11/18
Accredited Buyer's Representation Designation (6 CEU/6 Core)	REB-ABR	6	11/19/15	11/19/18
Accredited Staging Professional Course	R321	6	05/14/15	05/14/18
Architectural Styles	CR1-A	3	08/10/17	08/10/20
Communicate With Success	RI 223	3	06/14/18	06/14/21
Conducting Open Houses	RI1234	3	06/14/18	06/14/21
Doing a CMA, Current & Historical Mkt Data	R-2011	3	08/10/17	08/10/20
Electronic Transactions in Real Estate	CB50	3	09/10/15	09/10/18
E-PRO Certification	REB -Epro	8	11/19/15	11/19/18
FHA & USDA Loans	FHA413	3	05/12/16	05/12/19
Generation Buy	GENB123	7	05/12/16	05/12/19
Green: The Resource-Effective Home Remodels, Retrofits & Renovations	D1	6	08/10/17	08/10/20
Green: Representing Buyers & Sellers: Resource -Efficient Home's	D2	6	08/10/17	08/10/20
Military Relocation Professional Certification	REB -MRP	7	11/19/15	11/19/18
Modular Homes	MOD1	2	01/08/15	01/08/18
Modular Homes & Selling New Construction	RI030	3	12/14/17	12/14/20
New-Home Construction and Buyer Representation	REB-NHC	6	11/19/15	11/19/18
Offer to Closing	OFFC246	3	05/12/16	05/12/19
Preparing P & S	PS654	3	05/12/16	05/12/19
Pricing Strategies: Mastering the CMA	REB-REO	6	11/19/15	11/19/18
Real Estate Marketing Reboot	REB-REMR	8	11/19/15	11/19/18
REO Properties: Responsibilities, Education and Opportunities	REB-REO	6	11/19/15	11/19/18
Residential Mortgage Loan Market / Credit / VA	MVA-4	4	05/14/15	05/14/18
Residential New Construction	RC45	3	05/12/16	05/12/19
Safety Matters: Safe Business = Smart Business	CRCB-SM	3	09/10/15	09/10/18
Senior Real Estate Specialist	D47	13	08/10/17	08/10/20
Short Sales and Foreclosures: What RE Professionals Need to Know	REB-SSF	6	11/19/15	11/19/18
Skill Builder (*6 Core-18 CEU)	CBSB	18	06/11/15	06/11/18

Successful Relocation Representa	REB-SRR	6	11/19/15	11/19/18	
Sustainable Housing & Buildig Green - What Agents Should Know	CR11-CBRB	3	08/10/17	08/10/20	
The Truth About Mold	CR12-CBRB	3	08/10/17	08/10/20	
<b><u>COMMISSION FOR HUMAN RIGHTS, STATE OF RHODE ISLAND</u></b>					
*Fair Housing (CLE-Core)		100	1	06/11/15	06/11/18
<b><u>CONTINUING ED EXPRESS.COM</u></b>					
*Mortgage Products 101	CEE-82	3	04/14/16	04/14/19	
A Guide to Navigating Real estate Transactions	CEE-74	3	04/14/16	04/14/19	
BPO Simplified	CEE-84	3	04/14/16	04/14/19	
Business and Communications Technology	CEE-76	3	04/14/16	04/14/19	
Buyer Counseling: A Planned Approach	CEE-80	3	01/14/16	01/14/19	
History of the American Home: Part II	CEE-81	3	01/14/16	01/14/19	
Managing Real Estate Risks with Insurance	CEE-72	3	01/14/16	01/14/19	
Professional Standards and Best Practices	CEE-75	3	01/14/16	01/14/19	
Relocation Realities	CEE-73	3	04/14/16	04/14/19	
REO Simplified	CEE-83	3	04/14/16	04/14/19	
Seller Counseling: From Listing to Closing	CEE-77	3	04/14/16	04/14/19	
Serving Senior Homebuyers and Sellers	CEE-79	2	01/14/16	01/14/19	
Simple Staging for Quicker Sales	CEE-78	3	05/12/16	05/12/19	
The Essential Real estate Marketing Guide	CEE-71	3	04/14/16	04/14/19	
Your First Year in Real Estate: Part I	CEE2-20	3	05/14/15	05/14/18	
Your First Year in Real Estate: Part II	CEE2-27	3	05/14/15	05/14/18	
Fair Housings for RE Professionals		3	02/08/18	02/08/21	
Green Remodeling Sustainable Ways to Renovate Homes		3	02/08/18	02/08/21	
History of the American Home: Part I		3	02/08/18	02/08/21	
Home Inspection Basics		3	02/08/18	02/08/21	
Indoor Air Quality Risks and Remedies		3	02/08/18	02/08/21	
Inside the Federal Reserve		3	02/08/18	02/08/21	
Mortgage Fraud Finds New Paths in RE		3	02/08/18	02/08/21	
Resolving Transaction Disputes		3	02/08/18	02/08/21	
The Role of Diversity Marketing in your RE Practice		3	02/08/18	02/08/21	
Using Feng Shui Principles to Improve Living Spaces		3	02/08/18	02/08/21	
Rehab for Resale	CEE-86	3	03/08/18	03/08/21	
Negotiate with Confidence and Power: Fundamentals	CEE-106	3	03/08/18	03/08/21	
Negotiate with Confidence and Power: Advanced Practices	CEE-107	3	03/08/18	03/08/21	
<b><u>COUNCIL FOR RESIDENTIAL SPECIALIST (CRS)</u></b>					
Win-Win Negotiation Techniques	CRS 121	8	08/13/15	08/13/18	
<b><u>D'ELLENA LAW CENTER FOR EDUCATION</u></b>					
*It Costs to Sell - Navigating Hidden Fees	101	3	10/12/17	10/12/20	
*Taxing the Transaction	103	3	10/12/17	10/12/20	
*The Undisclosed Truths, Understanding Mortgage & Title Process (Core)	107	3	11/19/15	11/19/18	
*Times Have Changed; Everything You Need To Know About TRID (Core)	106	3	11/19/15	11/19/18	
*Understanding the Contract	104	3	10/12/17	10/12/20	
Explaining Your Exposure	106	3	05/14/15	05/14/18	
Navigating the Non-Resident Transaction	108	3	10/12/17	10/12/20	
New & Improved MLS Form Review	109	3	10/12/17	10/12/20	
<b><u>EASTERN REAL ESTATE SCHOOL</u></b>					
<b>Pre-Licensing - Sales</b>		<b>45</b>	<b>08/10/17</b>	<b>08/10/20</b>	
<b>Broker - 90</b>		<b>90</b>	<b>08/10/17</b>	<b>08/10/20</b>	
*Anti-Trust (Core)	GRE111	3	03/09/17	03/09/20	
*Closing & Settlement (Core)	GRE107	3	03/09/17	03/09/20	
*Fair Housing (Core)	REC3	3	03/09/17	03/09/20	

*Financing (Core)	GRE125	3	03/09/17	03/09/20	
*General Real Estate Laws (Core)	GRE110	3	03/09/17	03/09/20	
*Landlord and Tenant Laws (Core)	REC104	3	03/09/17	03/09/20	
*Law of Contracts (Core)	REC2	3	03/09/17	03/09/20	
*RI License Law (Core)	REC5	3	03/09/17	03/09/20	
Appraisal Process	GRE126	3	03/09/17	03/09/20	
Auctions & Foreclosures	GRE128	3	03/09/17	03/09/20	
Commercial Leasing & Leases	GRE132	3	03/09/17	03/09/20	
Effective Open Houses & Safety	GRE136	3	03/09/17	03/09/20	
Investment Property	GRE129	3	03/09/17	03/09/20	
National Economic Trends & Modern Issues	GRE134	3	03/09/17	03/09/20	
Offers and Negotiating	GRE135	3	03/09/17	03/09/20	
<b><u>EQUITY NATIONAL *Expired</u></b>					
<b>*Not offering any courses at this time</b>					
<b><u>EQUITY NATIONAL TITLE</u></b>					
*no current offerings					
<b><u>EXCEL REALTY SCHOOL</u></b>					
<b>Pre-Licensing - Sales</b>	101	45	5/11/2017	05/11/20	
* Understanding Agency (Core)	201	3	5/11/2017	05/11/20	
HUD Broker Registration - NAID Approval	505	3	5/11/2017	05/11/20	
Successfully Selling HUD Homes	506	3	5/11/2017	05/11/20	
Effective Modern Communication	501	3	3/8/2018	03/08/21	
Real Estate as a Profession	504	3	3/8/2018	03/08/21	
Technology for Realtors	500	3	3/8/2018	03/08/21	
Lending Basics for Realtors *Core	507	3	3/8/2018	03/08/21	*Core
<b><u>FUTURE PROPERTIES REAL ESTATE ACADEMY</u></b>					
<b>Pre-Licensing Sales Course</b>	<b>45 Hours</b>	<b>45</b>	<b>4/12/2018</b>	<b>04/12/21</b>	
*Ethics (Core)	FP107	3	12/14/17	12/14/20	
*Reverse Mortgages (Core)	FP106	6	12/14/17	12/14/20	
Introduction to Commercial Real Estate Sales	34	3	12/14/17	12/14/20	
Mold		3	12/14/17	12/14/20	
Mortgage Fraud and Predatory Lending		3	12/14/17	12/14/20	
Red Flags What are They and What causes Them	FP05	6	12/14/17	12/14/20	
Real Estate & Taxes	FP109	3	12/14/17	12/14/20	
<b><u>GREATER PROVIDENCE BOARD OF REALTORS</u></b>					
*Code of Ethics – (Core)	100	3	08/10/17	08/10/20	
*Bridge the Gap with Intentional Inclusion (Core)		3	12/08/16	12/08/19	
*Pathways to Professionalism (Core)	LL6	2	03/08/18	03/08/21	*CORE
*Understanding Financing for the First Time Home Buyer (Core)	LL1	2	03/08/18	03/08/21	*CORE
* Understanding the Appraisal Process (Core)	LL3	2	03/08/18	03/08/21	*CORE
*Understanding the Purchase and Sales Agreement (Core)	LL7	2	03/08/18	03/08/21	*CORE
Doing Business Across State Lines	LL4	2	03/08/18	03/08/21	
Safety and Real Estate	LL5	2	03/08/18	03/08/21	
The Paperless Transaction	LL2	2	03/12/15	03/12/18	
Getting Started Real Estate Basics	204	3	03/08/18	03/08/21	
Buyers, Seller and You	203	3	04/12/18	04/12/21	
<b><u>HELPING HANDS COMMUNITY PARTNERS</u></b>					
<b>Pre-Licensing - Sales</b>		<b>45</b>	<b>05/11/17</b>	<b>05/11/20</b>	

<b><u>HUNTER ACADEMY OF REAL ESTATE</u></b>					
*Code of Ethics and Standards of Practice (Core)			3	06/11/15	06/11/18
*Landlord-Tenant Law (Core)			3	03/12/15	03/12/18
* Law of Contracts (Core)			3	03/12/15	03/12/18
*Real Estate Settlement Procedures Act (Core)			3	03/12/15	03/12/18
American Architecture (Home Styles)			3	03/12/15	03/12/18
Conducting Open Houses and Showings for Success and Safety			3	03/12/15	03/12/18
Environmental Hazards and Testing: Radon & Lead			3	03/12/15	03/12/18
Investment Real Estate			3	09/14/17	09/14/20
Spetic Systems in Rhode Island			3	09/14/17	09/14/20
Using Social Media to Promote Your Listings and Serve Your Clients			3	06/11/15	06/11/18
<b><u>INTERNACHI</u></b>					
Home Energy Efficiency for Real Estate Professionals			4	08/10/17	08/10/20
Home Energy Score for Real Estate Professionals			2	03/08/18	02/08/21
Saving Home Energy for Real Estate Professionals			2	01/11/18	01/11/21
<b><u>INVESTMENT PROPERTY EXCHANGE SERVICES, INC.</u></b>					
1031 Tax Deferred Exchanges			3	03/12/15	03/12/18
<b><u>KEEP ME CERTIFIED</u></b>					
Mandatory Fair Housing			3	02/08/18	02/08/21
Bulding Relationships with Buyers *Core			3	02/08/18	02/08/21
Financing a Home Personal Credit			3	02/08/18	02/08/21
Building Realtionship with Sellers *Core			3	02/08/18	02/08/21
Financing a Home The New Rules			3	02/08/18	02/08/21
Real Estate Technology Today			2	02/08/18	02/08/21
<i>Ethics *CORE</i>			3	02/08/18	02/08/21
Overcoming Objections			3	02/08/18	02/08/21
Understanding the Appraisal			3	02/08/18	02/08/21
<b><u>KW ACADEMY</u></b>					
DOT Loop Best Pratices	101		3	11/09/17	11/09/20
Getting to Know the P&S Agreement	200		3	11/09/17	11/09/20
Understadning Contingency Dates in the P&S	300		2	12/14/14	12/14/20
New & Improved MLS Form Review	201		1	12/14/17	12/14/20
Reverse Mortgages-Are they Right for your Clients?	MM8		1	06/14/18	06/14/21
Renovation Loans Why not to Avoid them & How?	MM4		1	06/14/18	06/14/21
The Mortgage Process	101		1	06/14/18	06/14/21
Mortgage Process	201		1	06/14/18	06/14/21
Mortgage Process	301		1	06/14/18	06/14/21
Renovationa Loans	MM4		1	06/14/18	06/14/21
First Time Home Buyer			1	06/14/18	06/14/21
RIH & First Time Home Buer Mortgage Options	MM9		1	06/14/18	06/14/21
<b><u>LEE INSTITUTE SCHOOL OF REAL ESTATE</u></b>					
*Fair Housing Laws (Core)	RE19RC12		3	06/11/15	06/11/18
*Law of Agency (Core)	RE01R02		3	06/11/15	06/11/18
*Licensing Laws and Regulation (Core)	RE08RC12		3	06/11/15	06/11/18
Commercial Lease Clauses & Basics of a Lease (On-line)	RE69C11		2	09/08/16	09/08/19
Commercial Lease Clauses--Part II (On-line)	RE70C11		2	09/08/16	09/08/19
Commercial Real Estate Basics (On-line)	RE37C05		2	09/08/16	09/08/19
Commercial Real Estate Loan Packages (On-line)	RE61RC10		2	09/08/16	09/08/19
Commercial Real Estate Transaction (On-line)	RE60C10		2	09/08/16	09/08/19
Comparative Market Analysis (On-line)	RE62C10		2	09/08/16	09/08/19
The Business of Green & Sustainability (On-line)	RE67C11		2	09/08/16	09/08/19
Evolution of the Commercial Product (On-line)	RE38C05		2	09/08/16	09/08/19
Investment Real Estate--Advanced (On-line)	RE29RC07		2	09/08/16	09/08/19
Overview to Industrial Real Estate--Basics (On-line)	RE45C10		2	09/08/16	09/08/19
Investment R.E. Cash Flow Analysis (On-line)	RE68C11		2	09/08/16	09/08/19
Commercial Lease - Clauses of Interest to Landlords (On-line)	RE81C13		2	09/08/16	09/08/19

Commercial Lease – Clauses of Tenant Concerns Part III (On-line)	RE80C13	2	09/08/16	09/08/19	
Commercial RE Basis: Geographic & Financial Analysis (On-line)	RE905C15	2	09/08/16	09/08/19	
Foreclosures (On-line)	RE28RC12	2	09/08/16	09/08/19	
Introduction to Commercial RE Basis: Principle & Concepts (On-line)	RE62RC10	2	09/08/16	09/08/19	
Miscellaneous Commercial Lease Clauses Part V (On-line)	RE82C13	2	09/08/16	09/08/19	
<b>MA &amp; RI CHAPTER OF THE APPRAISAL INSTITUTE</b>					
*Analyzing Tenant Credit Risk and Commercial Lease Analysis (Core)		7	11/19/15	11/19/18	
2018-2019 USPAP Update Course		7	03/08/18	03/08/21	
<b>MCKISSOCK, LLC</b>					
*Americans with Disabilities Act (ADA) (Core)					
*Contract Law From The Top Down (Core)	4686	4	01/08/15	01/08/18	
*Danger in Plain Sight: Understanding Lead Paint for Property Managers (Core)		3	08/13/15	08/13/18	
*From Contract to Closing: A Breakdown of the Real Estate Market		3	08/11/16	08/11/19	
*Getting Down to the Facts about Fair Housing	6212	3	06/14/18	06/14/21	
*Know the Code: Your Guide to the Code of Ethics	6192	3	06/14/18	06/14/21	
<b>*Lead Hazard Awareness Seminar for Real Estate Professionals (Core)</b>		<b>3</b>	<b>05/11/17</b>	<b>05/11/20</b>	<b>*Lead Course</b>
*Mortgages, Loans and Laws–How They Help Your Client (Core)	5352	3	08/13/15	08/15/18	
*The New FHA Handbook for Real Estate Professionals (Core)		4	11/19/15	11/19/18	
*What Real Estate Professionals Need to Know About FHA (Core)	3724	3	08/13/15	08/13/18	
Affordable Housing Opportunities for Low-Moderate Income Buyers		3	03/10/16	03/10/19	
A Home Buyer's Guide to Credit Scores	5735	2	05/14/15	05/14/18	
A New Look at Contract Law	5430	3	03/12/15	03/12/18	
A New Look at Contract Law (Online)		3	01/12/17	01/12/20	
Crowd Funding in Real Estate	6339	2	03/10/16	03/10/19	
Demystifying Appraisals		3	01/08/15	01/08/18	
Finding Your Focus: Niche Marketing for Real Estate		3	06/09/16	06/09/19	
Giving Your Clients the Green Light		2	01/08/15	01/08/18	
Going Green: Elements of an Eco-Friendly Home		3	03/09/17	03/09/20	
Helping Buyers Narrow in on Their Dream Home		1	12/14/17	12/14/20	
Homeowner's Flood Insurance-Coastal Region Specific		3	01/08/15	01/08/18	
How is the Legalization of Marijuana Affecting the Real Estate Market		3	03/09/17	03/09/20	
How Technology Can Ruin Your Real Estate Business		3	04/14/16	04/14/19	
How to Work with Real Estate Investors-Part 1	5249	3	03/08/18	03/08/21	
How to Work with Real Estate Investors-Part 2	5557	3	03/08/18	03/08/21	
Lead Alert: A Guide for Property Managers	6387	3	03/10/16	03/10/19	
Liens, Taxes and Foreclosures		3	05/11/17	05/11/20	
Millennials are Changing Real Estate: Are you Ready	6340	3	03/10/16	03/10/19	
Preparing a Listing Agreement: An In-Depth Look	5190	3	10/12/17	10/12/20	
Property Management - The Next Generation		2	03/10/16	03/10/19	
Real Estate Investing: Beyond the Basics	5898	4	03/08/18	03/08/21	
Real Estate Safety: Protect Yourself During a Showing	5231	3	05/14/15	05/14/18	
Real Estate Safety: Protect Yourself and Your Clients		3	06/09/16	06/09/19	
Social Media Marketing: Reaching and Networking the Affluent	6347	2	03/10/16	03/10/19	
Technology, Relationships, and the Digital Consumer		4	11/19/15	11/19/18	
The Doctor is In: Diagnosing Your Risk Management		3	10/12/17	10/12/20	
The End of the Paper Trail: How to Conduct Paperless Transactions		2	03/10/16	03/10/19	
The Nuts and Bolts of Commercial Real Estate	6202	4	06/14/18	06/14/21	
The Property Management Primer	6338	2	03/10/16	03/10/19	
The Secret of Residential Living		4	03/09/17	03/09/20	
TILA-RESPA Integrated Disclosure Rule		3	08/13/15	08/13/18	
Short Sales and Foreclosures	5881	3	01/11/18	01/11/21	
Top Policy Issues Facing Brokerage Today		3	10/12/17	10/12/20	
Uncovering The Facts About Mortgage Financing	6499	3	04/14/16	04/14/19	
Urbanization and the 18-Hour City	6386	3	03/10/16	03/10/19	
Using Retirement Assets to Purchase Real Estate	6354	2	03/10/16	03/10/19	

What Everyone Should Know About their Credit Score		2	3/9/2017	03/09/20	
Video is the Bomb		3	2/8/2018	02/08/21	
The Roadmap to Building a Modern RE Company		3	3/8/2018	03/08/21	
<b><u>NATIONAL SCHOOL OF REAL ESTATE, INC.</u></b>					
*Title Law from Start to Finish- Providence Seminar on 06/09/2015 (Core)		6	03/12/15	03/12/18	
<b><u>NBI, INC., DBA NAT'L BUSINESS INSTITUTE</u></b>					
*Boundry Issues: Resolving Client Conflicts (Core)		6	12/10/15	12/10/18	
*Residential Finance and TRID (Core)		3	03/10/16	03/10/19	
<b><u>NEW ENGLAND REAL ESTATE ACADEMY</u></b>					
*Appraisal Process (Core)	9138	3	06/09/16	06/09/19	
*Investment Property Analysis (Core)	9139	3	08/11/16	08/11/19	
1031 Tax Deferred Exchanges	3295	2	09/10/15	09/10/18	
Residential Finance In Today's Market		2	08/11/16	08/11/19	
*Residential Finance and TRID	5201		03/10/17	03/10/19	
<b><u>NORTHERN RI BOARD OF REALTORS, INC.</u></b>					
*Fair Housing (Core)	NRI-100	2	11/19/15	11/19/18	
*Practical Understanding of RI Agency Law (Core)	NRI-150	2	11/19/15	11/19/18	
TRID	NRI-200	2	11/19/15	11/19/18	
Cyber Security & Fraud		3	04/12/18	04/12/21	
<b><u>ONCOURSE LEARNING REAL ESTATE</u></b>					
*ADA and Fair Housing (Core)	52	3	08/13/15	08/13/18	
*Ethics in Real Estate (Core)	224	3	04/14/16	04/14/19	
Basic Real Estate Finance	54	6	09/11/15	09/11/18	
Cost Approach Overview	58	6	06/08/17	06/08/20	
Green Home Construction	4608	6	02/08/18	02/08/21	
Green Home Features	4611	3	02/08/18	02/08/21	
Income Capitalization Overview	59	6	06/08/17	06/08/20	
Prequalifying Your Buyer in Today's Market	64	3	06/08/17	06/08/20	
Real Estate Math	51	3	08/13/15	08/13/18	
Sales Comparison Approach	62	6	06/08/17	06/08/20	
Short Sales and Foreclosures	63	3	03/10/16	03/10/19	
Tax Advantages of Home Ownership	57	6	08/13/15	08/13/18	
Tax Free Exchanges	56	3	08/13/15	08/13/18	
Technology Trends in Real Estate		3	12/14/17	12/14/20	
Safety First: Crime Prevention & Self Defense for RE Pros		3	04/12/18	04/12/21	
<b><u>ONLINEED, INC.</u></b>					
*Advanced Contract Law (Core)		4	05/11/17	05/11/20	
*Environmental Issues 1 (Core)		3	05/11/17	05/11/20	
*Environmental Issues 2 (Core)		3	05/11/17	05/11/20	
*Ethics (Core)		3	05/11/17	05/11/20	
*Fair Housing (Core)		3	05/11/17	05/11/20	
Home Measurement Basics for Real Estate Agents		3	05/11/17	05/11/20	
Inside the New Appraisal Process		6	05/11/17	05/11/20	
Residential Property Inspection		3	05/11/17	05/11/20	
Risk Management		3	05/11/17	05/11/20	
The Power Of Staging		3	05/11/17	05/11/20	
<b><u>PARNAGIAN &amp; MARINELLI P.C.</u></b>					
The Relationship of Probate to the Real Estate Closing Process		3	11/09/17	11/09/20	
Transaction Pitfalls and other Deal-Breakers		3	11/09/17	11/09/20	

<b><u>PROVIDENCE PRESERVATION SOCIETY</u></b>					
2015 Providence Symposium		3	10/13/16	10/13/19	
<b><u>REAL ESTATE CE</u></b>					
*Avoiding Common Mistakes (Core, On-line)	3082ri	3	01/14/16	01/14/19	
*Contracts and Leasing	4041ri	3	09/14/17	09/14/20	
*Disclosure Is Not A Secret (Core, On-line)	3019ri	4	09/14/17	09/14/20	
*Duties of a Real Estate Broker	10008ri	3	09/14/17	09/14/20	
*Floods and other Natural Hazards (Core, On-line)	4017ri	3	01/14/16	01/14/19	
*The Code of Ethics	4029ri	3	09/14/17	09/14/20	
*Valuation, Marketing, and Listings (Core, On-line)	4018ri	4	01/14/16	01/14/19	
Building Green	3085ri	3	01/14/16	01/14/19	
Fair Housing for the Real Estate Industry	4069ri	3	09/14/17	09/14/20	
How Mortgage Frauds Work	4095ri	3	09/14/17	09/17/20	
Managing Conflicts with Tenants, Clients and Employees	4019ri	3	01/14/16	01/14/19	
Personal Safety		1	06/11/15	06/11/18	
Property Management	3095ri	4	01/14/16	01/14/19	
Risk Awareness	4097ri	3	09/14/17	09/14/20	
Tiny Homes and Other Alternative Properties	10007ri	4	09/14/17	09/17/20	
The Power of Social Media Marketing	4054ri	3	09/14/17	09/14/20	
<b><u>REAL ESTATE INSTITUTE OF RHODE ISLAND</u></b>					
<b>Pre-Licensing - Sales</b>		<b>45</b>	<b>08/11/16</b>	<b>08/11/19</b>	
You Inc.		3	03/08/18	03/08/21	
Code of Ethics- CORE		3	04/12/18	04/12/21	*Core
<b><u>REAL ESTATE NEXUS TRAINING ACADEMY</u></b>					
<b>Pre-Licensing - Sales</b>		<b>45</b>	<b>05/11/17</b>	<b>05/11/20</b>	
*The Real Estate Closing and the New HUD-1 Settlement Sheet (Core)	12	3	04/12/18	04/12/21	*Core
*Code of Ethics (Core)	1	3	05/11/17	05/11/20	
*Fair Housing (Core)	2	3	05/11/17	05/11/20	
*Advanced RE Investing 301--How to Finance RE Using a Self Directed Standard or Roth IRA (Core)	14	3	10/12/17	10/12/20	*Core
Flipping Real Estate - Turning Properties into Profits	8	3	05/11/17	05/11/20	
Foreclosures and 1031 Tax Exchanges	7	3	05/11/17	05/11/20	
From Dirt to Back Yard Barbeque-The Land Development and Residential Building Process Explained	9	3	05/11/17	05/11/20	
*Law of Contracts (Core)	3	3	05/11/17	05/11/20	
*Real Estate Financing (Core)	4	3	05/11/17	05/11/20	
* Environmental Disclosures, Issues and the New Rhode Island Cesspool Law	13	3	12/10/15	12/12/18	
Real Estate Statistics - Become a Real Estate Actuary	10	3	05/11/17	05/11/20	
Tax Abatement, Zoning and Planning Bd. Hearing-How to use your RE License to Work as Expert Witness	15	3	10/12/17	10/12/20	
*The RI Agency Law Define (Core)	5	3	05/11/17	05/11/20	
*The Rules and Regulations of Real Estate Licensure - Understanding Commercial Lic. Reg. 11 (Core)	6	6	05/11/17	05/11/20	
Town Hall - A Wealth of Information	11	3	05/11/17	05/11/20	
Licensee & Client Safety-What you need to know before that first meeting	16	3	03/08/18	03/08/21	
Hard Money Financing- The in's and out's of the private lending *Core	17	3	03/08/18	03/08/21	*Core
<b><u>REAL ESTATE MASTERY UNIVERSITY</u></b>					
Managing Online	1001	3	01/11/18	01/11/21	
Real Estate Blogging	1002	3	01/11/18	01/11/21	
<b><u>REGENCY MORTGAGE CORPORATION</u></b>					
Renovation Lending for Residential Real Estate		3	05/12/16	05/12/19	
<b><u>RES/TITLE REAL ESTATE SCHOOL</u></b>					
*Realtors Guide to the 2015 TRID (Core)	1	1	06/11/15	06/11/18	



<b><u>RHODE ISLAND COMMERCIAL &amp; APPRAISAL BOARD OF REALTORS</u></b>						
RICA230 Top Dogs			28	08/13/15	08/13/18	
<b><u>RHODE ISLAND SCHOOL OF REAL ESTATE</u></b>						
<b><u>Broker Pre-License BL101</u></b>	BL 101	30		06/14/18	06/14/18	
<b><u>RE Brokerage Management BL102</u></b>	BL102	30		06/14/18	06/14/18	
<b><u>Pre-Licensing Sales Course 45 Hours</u></b>	PL201	45		02/08/21	02/08/21	
*In Good Form! RI Real Estate Forms (Core)	CE106	3		12/14/17	12/14/20	
* The Do's of Due Diligence (Core)	CE107	3		12/14/17	12/14/20	
How are You Going to Pay for This? Home Financing	CE103	3		12/14/17	12/14/20	
Under Construction! Construction and Rehab Loan Programs	CE104	3		12/14/17	12/14/20	
Talk is Cheap / Communication is Priceless	CE101	3		12/14/17	12/14/20	
Time: Lost & Found	CE105	3		12/14/17	12/17/20	
You Deserve Credit	CE102	3		12/14/17	12/14/20	
It's All in the Code of Ethics (*Core)	CE111	3		02/08/18	02/08/21	*CORE
Being a Buyer's Representative (*Core)	CE108	3		02/08/18	02/08/21	*CORE
Law for RE Licnesees (*Core)	CE109	3		02/08/18	02/08/21	*CORE
Contract Lw for Licensee (*Core)	CE110	3		02/08/18	02/08/21	*CORE
Landlord Tenant Act *core	CE115	3		03/08/18	03/08/21	*CORE
Condominium Financing	CE116	3		03/08/18	03/08/21	
Red Flags: What every licensee should know before Home Inspection	CE114	3		03/08/18	03/08/21	
Residential Property Management (Core)	CE113	3		03/08/18	03/08/21	*CORE
Residential Puchase-Sales Agreement (Core)	CE112	3		03/08/18	03/08/21	*CORE
<b><u>SOUTHCOAST REAL ESTATE SCHOOL</u></b>						
<b><u>Pre-Licensing - Sales</u></b>		<b>45</b>		<b>06/08/17</b>	<b>06/08/20</b>	
*Code of Ethics (Core)		3		06/08/17	06/08/20	
*Contracts ( Core)		3		06/08/17	06/08/20	
*Fair Housing (Core)		3		06/08/17	06/08/20	
Servicing Multigenerational Clients		3		06/08/17	06/08/20	
White Glove Buyer Representation		3		06/08/17	06/08/20	
White Glove Seller Representation		3		06/08/17	06/08/20	
Win or Win-Win Negotiating		3		06/08/17	06/08/20	
<b><u>STERLING EDUCATION SERVICES, INC. * Expired</u></b>						
Commercial Landlord - Tenant Law		3		04/14/16	04/14/19	<b>Not offering any courses at this time</b>
Residential Landlord - Tenant Law		3		04/14/16	04/14/19	<b>Not offering any courses at this time</b>
<b><u>THE COLUMBIA INSTITUTE ( CORELOGIC VALUATION SOLUTIONS, INC.)</u></b>						
<b><u>THE CE SHOP, INC.</u></b>						
*Breaking Barriers: Fair Housing (Core)	C002	3		12/08/16	12/08/19	
*Code of Ethics: Good for your Clients and Your Business (Core)	C006	3		08/10/17	08/10/20	
*Code of Ethics in Action: Real-Life Applications (Core)	C008	3		03/09/17	03/09/20	
*Commercial Ethics (Core)	C007	3		09/14/17	09/14/20	
*Diversity: Your Kaleidoscope of Clients (Core)	C005	3		08/13/15	08/13/18	
Accredited Buyer's Representative Designation Course	E053	12		01/11/18	01/11/21	
Advocating for Short Sale Clients (On-line)	E029	3		11/19/15	11/19/18	
Anatomy of Commercial Building	E032	3		03/10/16	03/10/19	
At Home with Diversity	443	7		06/14/18	06/14/21	
Attracting Online Consumers: Listings and Syndication	E056	3		12/10/15	12/10/18	
Basics of Real Estate Taxation	E001	6		12/08/16	12/08/19	
Client Advocacy in Commercial Real Estate	E039	3		08/11/16	08/11/19	
Commercial Landlord Representation	E035	3		06/09/16	06/09/19	
Conducting Open Houses and Developing A Safety Plan	E034	2		05/12/16	05/12/19	
Determining Value of Commercial Properties	E036	3		08/11/16	08/11/19	
Did You Serve? Identifying Home Buying Advantages for Veterans	E043	3		08/10/17	08/10/20	
Discovering Commercial Real Estate	E045	12		09/14/17	09/14/20	
ePro Certification Program: Day 1	E064	6		12/14/17	12/14/20	

ePro Certification Program: Day 2	E065	6	12/14/17	12/14/20	
Enhance Your Brand & Protect Your Clients with Data, Privacy & Security	E042	3	05/11/17	05/11/20	
Expanding Housing Opportunities	E048	3	01/11/18	01/11/21	
Foundations of Real Estate Finance	E007	6	12/08/16	12/08/19	
From Contract to Keys: The Mortgage Process	E008	6	12/08/16	12/08/19	
Generating Buyer and Seller Leads		6	12/14/17	12/14/20	
Generation Buy	E025	6	09/10/15	09/10/18	
Going Green: The Environmental Movement in Real Estate	E009	3	08/13/15	08/13/18	
Home Sweet (Second) Home: Vacation, Investment, Luxury Properties	E049	6	01/11/18	01/11/21	
Investment Strategies in Commercial Real Estate	E040	3	08/11/16	08/11/19	
Keeping it Honest: Understanding Real Estate & Mortgage Fraud	E010	3	12/08/16	12/08/19	
Marijuana In Real Estate	E061	3	06/08/17	06/08/20	
Marketing, Advertising, and Social Media Compliance	E060	3	03/09/17	03/09/20	
Military Relocation Professional Certification (MRP)	E044	6	08/10/17	08/10/20	
NAR Green Day 1: Resource-Efficient Homes, Remodels, Renovations and New Home Construction	E058	6	03/09/17	03/09/20	
NAR Green Day 2: Representing Buyers and Sellers of Resource- Efficient Homes	E059	6	03/09/17	03/09/20	
New-Home Construction and Buyer Representation: Professionals, Product, Process	E050	6	01/11/18	01/11/21	
Personal Safety	E054	3	02/08/18	02/08/21	
Preparing a Market Analysis	E063	3	12/14/17	12/14/20	
Pricing Strategies: Mastering the CMA	E055	6	03/10/16	03/10/19	
Real Estate Marketing Reboot: Innovate>Relate>Differentiate	E023	6	08/10/17	08/10/20	
Real Estate Safety Matters: Safe Business = Smart Business	E057	4	01/14/16	01/14/19	
REALTOR Code of Ethics Training	E055	3	09/10/15	09/10/18	
REO Properties: Responsibilities, Education, and Opportunities	E037	6	08/11/16	08/11/19	
Residential Property Management Essentials	E052	3	01/11/18	01/11/21	
Roadmap to Success: Business Planning for Real Estate Professionals	E011	3	08/11/16	08/11/19	
Seller Representative Specialist (SRS) Designation Course	E051	12	01/11/20	01/11/20	
Seniors Real Estate Specialist (SRES) Designation Course	E021	12	05/11/17	05/11/20	
Short Sales and Foreclosures: What RE Professionals Need to Know	E047	6	03/08/18	03/08/21	
The Fundamentals of Commercial Real Estate	E033	3	03/10/16	03/10/19	
Today's MLS: New Paradigms, Better Results	E013	3	08/13/15	08/13/18	
Uncle Sam has Homes for Sale: Listing and Selling HUD Homes	E014	3	08/11/16	08/11/19	
Working with Real Estate Investors: Understanding Investor Strategies	E062	3	06/08/17	06/08/20	
RE Investing: Build Wealth Representing Investors & becoming One Yourself		6	04/12/18	04/12/21	
Technology Tools, Trends, & Risk Management		3	04/12/18	04/12/21	
<b><u>THE LEPLAP INSTITUTE, INC.</u></b>					
<b>No current offerings</b>					
<b><u>THE RHODE ISLAND ASSOCIATION OF REALTORS</u></b>					
<b><u>Broker 90 Hours</u></b>	<b><u>Broker 90 Hour</u></b>	<b><u>90</u></b>	<b><u>2/8/2018</u></b>	<b><u>02/08/21</u></b>	
<b><u>Pre-Licensing - Sales</u></b>	<b><u>Pre-Licensing Course</u></b>	<b><u>45</u></b>	<b><u>01/12/17</u></b>	<b><u>01/12/20</u></b>	
Selling a Solar Home (Core)	466	3	10/13/16	10/13/19	
Appraising Solar (Core)	463	3	10/13/16	10/13/19	
Financing Solar (Core)	464	3	10/13/16	10/13/19	
Solar 101	465	3	10/13/16	10/13/19	
*Accredited Buyer Representative (6 Core + 6 Ceu Hours)	220	12	09/14/17	09/14/20	
*Real Estate Consumer Relationships:Agency	341	3	12/08/16	12/08/19	
*At Home With Diversity (Core)	443		06/11/15	06/11/18	
*Burning Down the HUD (Core)	442	3	05/14/15	05/14/18	
*Buyer's Agent: Fundamentals of Buyer Representation (Core)	501	3	09/14/17	09/14/20	
*Code of Ethics (Core)	19	3	05/11/17	05/11/20	
*Condominium Law – The Basics (Core)	52	3	03/10/16	03/10/19	
*Condominium Law – The Basics (Core, On-line)	1052	3	05/14/15	05/14/18	
*Contract law: The Purchase and Sale of R.E. (Core)	44	3	08/10/17	08/10/20	
*Contract law (Core, On-line)	1044	3	05/14/15	05/14/18	
*Environmental Issues in Real Estate (Core)	236A	3	12/10/15	12/10/18	
*Environmental Issues in Your Real Estate Practice (On-line)	2744	6	08/10/17	08/10/20	
*Even Real Estate Has Taxes! (Core)	433	3	03/09/17	03/09/20	
*Fair Housing (Core)	2733	3	06/08/17	06/08/20	*CORE
*Fair Housing and Landlord/Tenant Relationships (Core)	24	3	09/14/17	09/14/20	
*Financing the Sale (Core)	25	3	03/10/16	03/10/19	
*Government Lending	20	3	09/14/17	09/14/20	

*Graduate REALTOR Institute 202 (Core)	GRI 202	15	10/13/16	10/13/19	
*Graduate REALTOR Institute 201-A (Core)	GRI 201-A	6	11/09/17	11/09/20	
*Graduate REALTOR Institute 301 (Core)	GRI 301	15	10/13/16	10/14/19	
*Graduate REALTOR Institute GRI 101 (Core)	GRI 152	15	03/09/17	03/09/20	
*Green Building Fundamentals (Core)	368	3	03/12/15	03/12/18	
*Home Financing Review for REALTORS (Core)	502	3	05/11/17	05/11/20	
*Mortgage Seminar (Core)	300	3	04/12/18	04/12/21	*CORE
*Knowledge of Mortgage Types (Core)	425	3	10/13/16	10/13/19	
*Mold Education & Risk management (On-line)	1232	3	05/14/15	05/14/18	
*Mortgage Seminar (On-line, Core)	1300	3	05/14/15	05/14/18	
*Negotiating the Purchase and Sales Contract (Core)	504	3	05/11/17	05/11/20	
*New Purchases & Sale Agreement (Core)	390	3	03/09/17	03/09/20	
*Professional Standards	490	6	08/10/17	08/17/20	
*Radon Management (Core, On-line)	1267	3	05/14/15	05/14/18	
*Real Estate and Estate Administration (Core)	435	3	05/11/17	05/11/20	
*Real Estate Contracts and Forms 101 (Core)	318	3	10/13/16	10/13/19	
*Renovation Lending & How It Can Work for You (Core)	344	3	10/13/16	10/13/19	
*Risk Management for Real Estate Professionals <b>*CORE</b>	503	3	02/08/18	02/08/21	*CORE
*Risk Management (Core, online)	358	6	05/11/17	05/11/20	
*Situational Agency (Core)	379	3	08/13/15	08/13/18	
*Taking the Mystery out of the American with Disabilities Act (Core)	131	6	11/09/17	11/09/20	
*The Truth About Mold (Core on-Line)	2755	6	05/11/17	05/11/20	
*Title Law (Core)	431	3	12/08/16	12/08/19	
*Water Conservation (Core)	383	3	12/10/15	12/10/18	
*Wetlands & Coastal Real Estate (Core)	41	3	08/10/17	08/10/20	
A RI Retrospective Appraisal	889	2	01/12/17	01/12/20	
Accredited Staging Professional	482	12	12/14/17	12/14/20	
Affirmative Marketing to RI Workforce Homes	903	3	03/09/17	03/09/20	
Assessing Town Hall	415	3	04/12/18	04/12/21	*CORE
Basic Appraisal Principles 1	348	15	03/09/17	03/09/20	
Basic Appraisal Principles 2	349	15	03/09/17	03/09/20	
Broker Pre-License	1	24	12/08/16	12/08/19	
Certified Negotiation Expert	421	15	11/19/15	11/19/18	
Clients, Technology and the iPad	414	3	12/14/17	12/14/20	
Consumer & Realtor Safety in Real Estate (CEH)	399	3	05/11/17	05/11/20	
Current Issues in Affordable / Workforce Housing in RI	902	3	03/09/17	03/09/20	
Don't Play with Fire - Understanding the New Fire Codes	317	3	12/10/15	12/10/18	
Don't Play with Fire (On-line)	1317	3	09/08/16	09/08/19	
Drinking Well Water	163	3	10/12/17	10/12/20	
Effective and Dynamic Communications	367	3	01/08/15	01/08/18	
Effective Negotiating for Real Estate Professionals	303	6	03/12/15	03/12/18	
Electricity – Conversation, Measurement and Alternatives	382	3	03/10/16	03/10/19	
Effective Customer Service	270	3	09/14/17	09/14/20	
Environmental Due Diligence	352	3	03/09/17	03/09/20	
Facebook for Business	429	3	11/10/16	11/10/19	
Fire, Radon, Mold and Megan's Law (CEH)	401	3	09/14/17	09/14/20	
Flipping Houses for Success	432	3	03/09/17	03/09/20	
Floods and FEMA -What You Need to Know	424	3	09/08/16	09/08/19	
Foreclosures, Short Sales, REO's and Auctions (On-line)	394	6	03/09/17	03/09/20	
Foreclosures, Short Sales, and REO's for Realtors	321	3	04/14/16	04/14/19	
Green 1: The Resource Efficient Home	453	6	03/09/17	03/09/20	
Green 2: Representing Buyers & Sellers	454	6	03/09/17	03/09/20	
Good Management Means Satisfied Customers	374	12	08/13/15	08/13/18	
Graduate REALTOR Institute 102	GRI 102	15	10/14/16	10/17/19	
Green Remodeling	377	3	08/13/15	08/13/18	
Gross Rental Multiplier	890	2	01/12/17	01/12/20	
Home Buying and Your Credit	350	3	03/09/17	03/09/20	
Home Comfort: Heating, Cooling & Ventilation	378	3	08/13/15	08/13/18	
Home Inspection: What to Expect	46	3	03/10/16	03/10/19	
Home Ownership 101-Affordable Housing	904	3	03/09/17	03/09/20	
Homes for All: Serving People with Disabilities (On-line)	364	6	01/08/15	01/08/18	
How to Avoid a Renovation Horror	372	3	06/14/18	06/14/21	*CORE
How to Buy or Sell a Business	227	3	08/11/16	08/11/19	
HR Solutions for Teams	441	7	06/14/18	06/14/21	*CORE
Insurance Course for Real Estate Professional	211	3	04/14/16	04/14/19	
Intermediate Tax Deferred Exchanges	436	3	03/12/15	03/12/18	

Global Real Estate: Local Markets	316	12	08/11/16	08/11/19	
Introduction to Commercial Real Estate	226	6	11/09/17	11/09/20	
Introduction to Commercial Real Estate (On-line)	239	6	06/08/17	06/08/20	
Introduction to the Rental Process (CEH)	400	6	09/14/17	09/14/20	
Investment Property Practice and Management (On-line)	365	12	09/08/16	09/08/19	
Landscape of RI Low/Moderate Income Homeownership	901	3	03/09/17	03/09/20	
Managing Investment Property	39	3	08/11/16	08/11/19	
Managing Online Transactions	445	3	11/19/15	11/19/18	
Managing Multi-Generational Business	470	7	09/14/17	09/14/20	
Military Relocation Professional Certification	427	7	10/13/16	10/13/19	
Negotiating to Win	444	3	11/19/15	11/19/18	
Position Your Team	439	7	05/14/15	05/14/18	*CORE
Power of 1031 Exchanges	468	3	12/08/16	12/08/19	
Property Management	403	3	09/14/17	09/14/20	
Pricing Strategies	480	6	03/09/17	03/09/20	
Property Management and Managing Risk (On-line)	360	6	05/11/17	05/11/20	
Real Estate and Taxes (On-line)	362	3	08/11/16	08/11/19	
Real Estate Basics	381	3	11/19/15	11/19/18	
Real Estate Forms	505	3	12/14/17	12/14/20	
Real Estate Negotiation Expert	447	12	03/10/16	03/10/19	
Real Estate Macroeconomics & Microeconomics	891	2	01/12/17	01/12/20	
Realtor's Guide to Social Media	428	3	11/10/16	11/10/19	
Record Keeping, Maintenance, Ordinances -Rental	402	3	09/14/17	09/14/20	
Residential Construction I	256	9	04/14/16	04/14/19	
Residential Construction II	257	9	04/14/16	04/14/19	
Residential Real Estate Closings in Rhode Island	28	3	10/13/16	10/13/19	
Reverse Mortgages	262	3	04/14/16	04/14/19	
RI Septic Systems	160	3	10/12/17	10/12/20	
RI Waterfront Properties-Regulations & Issues	419	3	04/12/18	04/12/21	*CORE
RPR (Realtor Property Resource)	420	3	06/14/18	06/14/21	*CORE
Safe Mortgages for First Time Homeowners	319	3	12/10/15	12/10/18	
Safety Matters: Safe Business = Smart Business	446	3	11/19/15	11/19/18	
Seller Representative Specialist	302	12	02/08/18	02/08/21	
Senior Real Estate Specialist	215	12	10/12/17	10/12/20	
Servicing the Relocation Client/Customer	388	3	09/08/16	09/08/19	
Short Sales	370	3	03/12/15	03/12/18	
Short Sales and Foreclosures	405	6	09/14/17	09/14/20	
Staging to Sell	430	3	11/10/16	11/10/19	
Sustainable Housing & Building Green (On-line)	397A	4	06/08/17	06/08/20	
Team Collaboration	438	7	05/14/15	05/14/18	*CORE
The Healthy Home	375	3	08/13/15	08/13/18	
The Power Negotiator's Playbook	437	6	03/12/15	03/12/18	
The Real Estate Economics	892	2	01/12/17	01/12/20	
The Truth About Mold	232	3	08/10/17	08/10/20	
Thinking Like a Lawyer	483	3	12/14/17	12/14/20	
TransactionDesk by Instant (Hands-On) (Core)	460	3	10/13/16	10/13/19	
Understanding 1031 Tax Free Exchanges (On-line)	2766	6	08/11/16	08/11/19	
Understanding and Leveraging Your Teams	440	14	05/14/15	05/14/18	*CORE
Understanding Credit and Improving Credit Scores (On-Line)	357	3	05/11/17	05/11/20	
Understanding Financial Statements Can Increase Your Net Worth	225	3	04/14/16	04/14/19	
Understanding Neighborhoods	893	2	01/12/17	01/12/20	
Understanding Appraisal Process	418	3	04/12/18	04/12/21	*CORE
Unwritten laws: What Every Appraiser Should Know	894	2	01/12/17	01/12/20	
Using DocBox & Authentisign	461	2	11/10/16	11/10/19	
Weatherization and Insulation	376	3	08/13/15	08/13/18	
Making Excel Work in RE	417	3	04/12/18	04/12/21	*CORE
Lending Game Changers	486	3	01/11/18	01/11/21	
How technology Can Ruin your Business	484	8	01/11/18	01/11/21	
Ethic Awareness	121	6 CORE	01/11/18	01/11/21	*CORE
Introduction to MLS for New Agents	462	3	02/08/18	02/08/21	
Creating a Credit-Worthy Customer	195	3	02/08/18	02/08/21	
How Probate affects RE Sales	487	3	02/08/18	02/08/21	
Real Estate Finance Today (Core, Online)	359	3 CORE	05/11/17	05/11/20	*CORE

<b><u>WESTCOTT SCHOOL OF REAL ESTATE</u></b>					
No current offerings					
<b><u>WILLIAMS &amp; STUART SCHOOL OF REAL ESTATE</u></b>					
<b><u>Pre-Licensing - Sales</u></b>		45	08/13/15	08/13/18	
*Advanced Agency (Core)	102	3	11/10/16	11/10/19	
Doing Business Over State Lines	103	3	11/10/16	11/10/19	
<b><u>William Raveis Real Estate School</u></b>					
<b><u>Pre-Licensing - Sales</u></b>		45	09/08/16	09/08/19	