

**State of Rhode Island and Providence Plantations  
Department of Business Regulation, Real Estate Section  
Pre-Licensing & Continuing Education Course List**

**\*Revision Date: August 27, 2019**

**SCHOOL & COURSE LIST:**

	<u>COURSE #:</u>	<u>HOURS:</u>	<u>Approval Date:</u>	<u>Expiration Date:</u>	<u>Course Type</u>	<u>Course Format</u>
<b><u>1 ATTEMPT (ayporealestate.com)</u></b>						
*Rhode Island Real Estate (Core)		6	10/11/18	10/11/21	Core	
Agent Safety and Liabilities		6	10/11/18	10/11/21		
Errors and Omissions and Real Estate Contracts		6	10/11/18	10/11/21		
Transferring a Property		6	10/11/18	10/11/21		
<b><u>360TRAINING.COM, INC.</u></b>						
*Code of Ethics (Core on-line)		6	04/11/19	04/11/22	Core	Online
*Fair Housing (Core)	60801001	4	04/11/19	04/11/22	Core	Online
1031 Exchanges	144101001	2	04/11/19	04/11/22	CEU	Online
Asset Management	67201001	3	04/11/19	04/11/22	CEU	Online
Closing and Settlement Costs	79801621	3	04/11/19	04/11/22	CEU	Online
Contracts, Purchases & Sales Agreements	141201001	3	04/11/19	04/11/22	CEU	Online
Deeds	79201621	2	04/11/19	04/11/22	CEU	Online
Environmental Hazards	58701621	3	04/11/19	04/11/22	CEU	Online
Estimating the Gross Living Area	19009621	3	04/11/19	04/11/22	CEU	Online
Home Inspection (On-Line)	68701001	3	04/11/19	04/11/22	CEU	Online
Liens, Taxes & Foreclosures (On-Line)	14801621	3	04/11/19	04/11/22	CEU	Online
Property Management (On-Line)	79401621	3	04/11/19	04/11/22	CEU	Online
Real Estate Finance (On-Line)	60201621	3	04/11/19	04/11/22	CEU	Online
Real Estate Math (On-Line)	79301631	3	04/11/19	04/11/22	CEU	Online
Real Property Ownership & Land Use (On-Line)	92101621	3	04/11/19	04/11/22	CEU	Online
Tax Favorable Real Estate Transactions (On-Line)	74701001	4	04/11/19	04/11/22	CEU	Online
Titles & Records (On-Line)	74310621	3	04/11/19	04/11/22	CEU	Online
<b><u>ACCESS AMERICA REAL ESTATE SCHOOL</u></b>						
No current offerings						
<b><u>ADVANTAGE SCHOOL OF REAL ESTATE</u></b>						
<b><u>Pre-Licensing Sales Course 45 Hours</u></b>		45	02/08/18	02/08/21		
<b><u>ANIOS REALTY SCHOOL</u></b>						
Appraisal Process and Valuation		2	11/09/17	11/09/20		
Residential Mortgage Market Update		2	08/10/17	08/10/20		
National Economic Trends		2	12/14/17	12/14/20		
<b><u>BIRCHWOOD CREDIT SERVICES</u></b>						
Understanding & Maximizing Consumer Credit Score		3	04/11/19	04/11/22	Core	Classroom
<b><u>CATIC REAL ESTATE SCHOOL</u></b>						
No current offerings						
<b><u>CAPUTI REAL ESTATE EDUCATION:</u></b>						
<b><u>Pre-Licensing Sales Course 45 Hours</u></b>	100	45	03/09/17	03/09/20	Pre-Licensing	Classroom
*A Peek Behind the Closing Curtain (Core)	102	1	03/09/17	03/09/20		
*Behind the "Closing" Curtain (Core)	101	3	03/09/17	03/09/20		
*Landed the Listing - Now What II? (Core)	104	3	03/09/17	03/09/20		
*Oh My! Real Estate Disclosure & Inspection Law (Core)		3	03/09/17	03/09/20		
*Residential Agreements (Core)	106	3	03/09/17	03/09/20		
*Title Talk (Core)	103	3	03/09/17	03/09/20		
*Transaction Technology Today (Core)		1	11/19/15	11/19/18		
*TRID Transactions	105	3	03/09/17	03/09/20		

<b>CATHEDRAL PROPERTIES REAL ESTATE SCHOOL</b>						
<b>Pre-Licensing Sales Course 45 Hours</b>	1	45	08/10/17	08/10/20	Pre-Licensing	
<b>CARMA REAL ESTATE EDUCATION CENTER *Expired</b>						
No current offerings						
<b>CENTURY 21 FAST TRACK REAL ESTATE SCHOOL</b>						
<b>Pre-Licensing Sales Course 45 Hours</b>		45	12/14/17	12/14/20	Pre-Licensing	
<b>CHILDHOOD LEAD ACTION PROJECT</b>						
No current offerings						
<b>COLDWELL BANKER RESIDENTIAL BROKERAGE R/E SCHOOL</b>						
*Accredited Buyer's Representation Designation (6 Core/6 CEU)	REB-ABR	6	11/19/15	11/19/18		
*Buyer's Interview (Core)	C31	3	04/12/18	04/12/21		
*Contracts and Forms (Core)	CB24	6	09/10/15	09/10/18		
*Environmental Issues in your Real Estate Practice (Core)	CR6CB	3	09/10/15	09/10/18		
*Ethics & Real Estate (Core)	CR17CB	3	11/09/17	11/09/20		
*Fair Housing (Core)	C44	3	11/09/17	11/09/20		
*Homes for All: Serving People with Disabilities (Core)	CB51	3	09/10/15	09/10/18		
*Legal Risk Reduction (Core)	LEG35	3	08/11/16	08/11/19		
*New Agency Law 2017 (Core)	65	3	08/10/17	08/10/20		
*Skill Builder (6 Core-18 CEU)	CBSB	6	06/11/15	06/11/18		
Accredited Buyer's Representation Designation (6 CEU/6 Core)	REB-ABR	6	11/19/15	11/19/18		
Accredited Staging Professional Course	R321	6	05/14/15	05/14/18		
Architectural Styles	CR1-A	3	08/10/17	08/10/20		
Buyer Strategies	CBBS	6	12/13/18	12/13/21		
Communicate With Success	RI 223	3	06/14/18	06/14/21		
Conducting Open Houses	RH234	3	06/14/18	06/14/21		
Doing a CMA, Current & Historical Mkt Data	R-2011	3	08/10/17	08/10/20		
Electronic Transactions in Real Estate	CB50	3	09/10/15	09/10/18		
E-PRO Certification	REB -Epro	8	11/19/15	11/19/18		
FHA & USDA Loans	FHA413	3	05/12/16	05/12/19		
Generation Buy	GENB123	7	05/12/16	05/12/19		
Green: The Resource-Effective Home Remodels, Retrofits & Renovations	D1	6	08/10/17	08/10/20		
Green: Representing Buyers & Sellers: Resource -Efficient Home's	D2	6	08/10/17	08/10/20		
Military Relocation Professional Certification	REB -MRP	7	11/19/15	11/19/18		
Modular Homes	MOD1	2	01/08/15	01/08/18		
Modular Homes & Selling New Construction	RI030	3	12/14/17	12/14/20		
New-Home Construction and Buyer Representation	REB-NHC	6	11/19/15	11/19/18		
Offer to Closing	OFFC246	3	05/12/16	05/12/19		
Preparing P & S	PS654	3	05/12/16	05/12/19		
Pricing Strategies: Mastering the CMA	REB-REO	6	11/19/15	11/19/18		
Real Estate Marketing Reboot	REB-REMR	8	11/19/15	11/19/18		
REO Properties: Responsibilities, Education and Opportunities	REB-REO	6	11/19/15	11/19/18		
Residential Mortgage Loan Market / Credit / VA	MVA-4	4	05/14/15	05/14/18		
Residential New Construction	RC45	3	05/12/16	05/12/19		
Safety Matters: Safe Business = Smart Business	CRCB-SM	3	09/10/15	09/10/18		
Senior Real Estate Specialist	D47	13	08/10/17	08/10/20		
Short Sales and Foreclosures: What RE Professionals Need to Know	REB-SSF	6	11/19/15	11/19/18		
Skill Builder (*6 Core-18 CEU)	CBSB	18	06/11/15	06/11/18		
Successful Relocation Representa	REB-SRR	6	11/19/15	11/19/18		
Sustainable Housing & Buildig Green - What Agents Should Know	CR11-CBRB	3	08/10/17	08/10/20		
The Truth About Mold	CR12-CBRB	3	08/10/17	08/10/20		
The Accredited Stages Professional Course	R-321	17	08/09/18	08/09/21		
AMPI! Achieve Maximum Production		15	08/09/18	08/09/21		
<b>COMMISSION FOR HUMAN RIGHTS, STATE OF RHODE ISLAND</b>						
*Fair Housing (CLE-Core)		100	1	06/11/15	06/11/18	
<b>CONTINUING ED EXPRESS.COM</b>						
*Mortgage Products 101	CEE-82	3	04/11/19	04/11/22	Core	Online
A Guide to Navigating Real estate Transactions	CEE-74	3	04/11/19	04/11/22	CEU	Online
BPO Simplified	CEE-84	3	04/14/16	04/14/19		Online



<b><u>EQUITY NATIONAL TITLE</u></b>									
*no current offerings									
<b><u>EXCEL REALTY SCHOOL</u></b>									
<b><u>Pre-Licensing Sales Course 45 Hours</u></b>									
	101	45	5/11/2017	05/11/20					
* Understanding Agency (Core)	201	3	5/11/2017	05/11/20					
HUD Broker Registration - NAID Approval	505	3	5/11/2017	05/11/20					
Successfully Selling HUD Homes	506	3	5/11/2017	05/11/20					
Effective Modern Communication	501	3	3/8/2018	03/08/21					
Real Estate as a Porfession	504	3	3/8/2018	03/08/21					
Technology for Realtors	500	3	3/8/2018	03/08/21					
Lending Basics for Realtors *Core	507	3	3/8/2018	03/08/21					
<b>Lead Hazards</b>	<b>202</b>	<b>3</b>	<b>8/9/2018</b>	<b>08/09/21</b>	<b>Lead Course</b>				
<b><u>FUTURE PROPERTIES REAL ESTATE ACADEMY</u></b>									
<b><u>Pre-Licensing Sales Course</u></b>									
	<b>45 Hours</b>	<b>45</b>	4/12/2018	04/12/21					
*Ethics (Core)	FP107	3	12/14/17	12/14/20	Classroom				
*Reverse Mortgages (Core)	FP106	6	12/14/17	12/14/20					
Introduction to Commercial Real Estate Sales	34	3	12/14/17	12/14/20					
Mold		3	12/14/17	12/14/20					
Mortgage Fraud and Predatory Lending		3	12/14/17	12/14/20					
Red Flags What are They and What causes Them	FP05	6	12/14/17	12/14/20					
Real Estate & Taxes	FP109	3	12/14/17	12/14/20					
<b><u>GREATER PROVIDENCE BOARD OF REALTORS</u></b>									
*Code of Ethics – (Core)	100	3	08/10/17	08/10/20					
*Bridge the Gap with Intentional Inclusion (Core)		3	12/08/16	12/08/19					
*Pathways to Professionalism (Core)	LL6	2	03/08/18	03/08/21					
*Understanding Financing for the First Time Home Buyer (Core)	LL1	2	03/08/18	03/08/21					
* Understanding the Appraisal Process (Core)	LL3	2	03/08/18	03/08/21					
*Understanding the Purchase and Sales Agreement (Core)	LL7	2	03/08/18	03/08/21					
Doing Business Across State Lines	LL4	2	03/08/18	03/08/21					
Safety and Real Estate	LL5	2	03/08/18	03/08/21					
Safety First - Safety for All	204	3	10/11/18	10/11/21					
The Paperless Transaction	LL2	2	03/12/15	03/12/18					
Getting Started Real Estate Basics	204	3	03/08/18	03/08/21					
Buyers, Seller and You	203	3	04/12/18	04/12/21					
<b><u>HELPING HANDS COMMUNITY PARTNERS</u></b>									
<b><u>Pre-Licensing Sales Course 45 Hours</u></b>									
		<b>45</b>	<b>05/11/17</b>	<b>05/11/20</b>					
<b><u>HONDROS COLLEGE</u></b>									
* NAR: May the Code be with You		4	11/08/18	11/08/21					
* Helping Clients Understand Real Estate Finances		3	11/08/18	11/08/21					
* The Residential Contract: Issues, Dsiputes and Solutuions		4	11/08/18	11/08/21					
* Evaluating Current Standards in Fair Housing		4	11/08/18	11/08/21					
Takingthe Distress out of Distressed Properties		3	11/08/18	11/08/21					
Marijuana Legalization and the Real Estate Industry		3	11/08/18	11/08/21					
What's the FHA Appraiser Looking For?		3	11/08/18	11/08/21					
What Does it Mean to be Green		3	11/08/18	11/08/21					
Real Estate Disclosure Issues: Buyer and Seller Obligations		3	11/08/18	11/08/21					
Property Tax and Mortgage Valuation		3	11/08/18	11/08/21					
Performing Quality BPOs		4	11/08/18	11/08/21					
Basic Construction Review		7	11/08/18	11/08/21					
Property and Valuation Analysis for FHA		7	11/08/18	11/08/21					
<b><u>HUNTER ACADEMY OF REAL ESTATE</u></b>									
*Code of Ethics and Standards of Practice (Core)		3	04/11/19	04/11/22	Core				
*Landlord-Tenant Law (Core)		3	03/12/15	03/12/18					
* Law of Contracts (Core)		3	03/12/15	03/12/18					
*Real Estate Settlement Procedures Act (Core)		3	03/12/15	03/12/18					
American Architecture (Home Styles)		3	03/12/15	03/12/18	Both				
Conducting Open Houses and Showings for Success and Safety		3	03/12/15	03/12/18					
Environmental Hazards and Testing: Radon & Lead		3	03/12/15	03/12/18					
Growing Your Business Through Technology		3	11/08/18	11/08/21					

Investment Real Estate		3	09/14/17	09/14/20				
Spetic Systems in Rhode Island		3	09/14/17	09/14/20				
Using Social Media to Promote Your Listings and Serve Your Clients		3	06/11/15	06/11/18				
Fair Housing		3	02/14/19	02/14/22	Core			
<b>IMPACT REAL ESTATE EDUCATION</b>								
<b>Pre-Licensing Sales Licensing Course - 45 Hrs.</b>		<b>45</b>	<b>08/08/19</b>	<b>08/08/22</b>	Core			
<b>INTERNACHI</b>								
Home Energy Efficiency for Real Estate Professionals		4	08/10/17	08/10/20				
Home Energy Score for Real Estate Professionals		2	03/08/18	02/08/21		Both		
Saving Home Energy for Real Estate Professionals		2	01/11/18	01/11/21				
<b>INVESTMENT PROPERTY EXCHANGE SERVICES, INC.</b>								
1031 Tax Deferred Exchanges		3	03/12/15	03/12/18				
<b>KEEP ME CERTIFIED</b>								
Mandatory Fair Housing		3	02/08/18	02/08/21				
Bulding Relationships with Buyers *Core		3	02/08/18	02/08/21				
Financing a Home Personal Credit		3	02/08/18	02/08/21				
Building Reaationship with Sellers *Core		3	02/08/18	02/08/21				
Financing a Home The New Rules		3	02/08/18	02/08/21				
Real Estate Technology Today		2	02/08/18	02/08/21				
<i>Ethics *CORE</i>		3	02/08/18	02/08/21				
Overcoming Objections		3	02/08/18	02/08/21				
Understanding the Appraisal		3	02/08/18	02/08/21				
<b>KW ACADEMY</b>								
DOT Loop Best Pratices	101	3	11/09/17	11/09/20				
Getting to Know the P&S Agreement	200	3	11/09/17	11/09/20				
Understadning Contingency Dates in the P&S	300	2	12/14/14	12/14/20				
New & Improved MLS Form Review	201	1	12/14/17	12/14/20				
Reverse Mortgages-Are they Right for your Clients?	MM8	1	06/14/18	06/14/21				
Renovation Loans Why not to Avoid them & How?	MM4	1	06/14/18	06/14/21				
The Mortgage Process	101	1	06/14/18	06/14/21				
Mortgage Process	201	1	06/14/18	06/14/21				
Mortgage Process	301	1	06/14/18	06/14/21				
Renovationa Loans	MM4	1	06/14/18	06/14/21				
First Time Home Buyer		1	06/14/18	06/14/21				
RIH & First Time Home Buer Mortgage Options	MM9	1	06/14/18	06/14/21				
It Costs to Sell-Navagating Hidden Fees	400	3	02/14/19	02/14/22	Core			
The Impact of Trusts & Probates in the Sale of Real Estate	202	1	02/14/19	02/14/22	CEU			
Navagating the Non-Resident Transactions		1	02/14/19	02/14/22	CEU			
Fielding Post Closing Issues	205	1	02/14/19	02/14/22	CEU			
Maximizing Credits & Adjusting Expectations a Review of Closing Clost Credits	206	1	02/14/19	02/14/22	CEU	Classroom		
Representing an Entity what They don't know can hurt them	207	1	02/14/19	02/14/22	CEU	Classroom		
Protecting Your Client A Review of Types of Deeds & Provisions	208	1	02/14/19	02/14/22	CEU	Classroom		
Sales of Buyers Property Addendum & Other Components	209	1	04/11/19	04/11/22	CEU	Classroom		
						Classroom		
<b>LEE INSTITUTE SCHOOL OF REAL ESTATE</b>								
*Fair Housing Laws (Core)	RE19RC12	3	06/11/15	06/11/18		Classroom		
*Law of Agency (Core)	RE01R02	3	06/11/15	06/11/18		Both		
*Licensing Laws and Regulation (Core)	RE08RC12	3	06/11/15	06/11/18				
Commercial Lease Clauses & Basics of a Lease (On-line)	RE69C11	2	09/08/16	09/08/19				
Commercial Lease Clauses--Part II (On-line)	RE70C11	2	09/08/16	09/08/19				
Commercial Real Estate Basics (On-line)	RE37C05	2	09/08/16	09/08/19				
Commercial Real Estate Loan Packages (On-line)	RE61RC10	2	09/08/16	09/08/19				
Commercial Real Estate Transaction (On-line)	RE60C10	2	09/08/16	09/08/19				
Comparative Market Analysis (On-line)	RE62C10	2	09/08/16	09/08/19				
The Business of Green & Sustainability (On-line)	RE67C11	2	09/08/16	09/08/19				
Evolution of the Commercial Product (On-line)	RE38C05	2	09/08/16	09/08/19				
Investment Real Estate--Advanced (On-line)	RE29RC07	2	09/08/16	09/08/19				
Overview to Industrial Real Estate--Basics (On-line)	RE45C10	2	09/08/16	09/08/19				
Investment R.E. Cash Flow Analysis (On-line)	RE68C11	2	09/08/16	09/08/19				
Commercial Lease - Clauses of Interest to Landlords (On-line)	RE81C13	2	09/08/16	09/08/19				
Commercial Lease - Clauses of Tenant Concerns Part III (On-line)	RE80C13	2	09/08/16	09/08/19				
Commercial RE Basis: Geographic & Financial Analysis (On-line)	RE905C15	2	09/08/16	09/08/19				

Foreclosures (On-line)	RE28RC12	2	09/08/16	09/08/19				
Introduction to Commercial RE Basis: Principle & Concepts (On-line)	RE62RC10	2	09/08/16	09/08/19				
Miscellaneous Commercial Lease Clauses Part V (On-line)	RE82C13	2	09/08/16	09/08/19				
<b>MA &amp; RI CHAPTER OF THE APPRAISAL INSTITUTE</b>								
*Analyzing Tenant Credit Risk and Commercial Lease Analysis (Core)		7	11/19/15	11/19/18				
2018-2019 USPAP Update Course		7	03/08/18	03/08/21				
<b>MCKISSOCK, LLC</b>								
*Americans with Disabilities Act (ADA) (Core)								
*Contract Law From The Top Down (Core)	4686	4	01/08/15	01/08/18				
*Danger in Plain Sight: Understanding Lead Paint for Property Managers (Core)		3	08/13/15	08/13/18				
*From Contract to Closing: A Breakdown of the Real Estate Market		3	08/11/16	08/11/19				
*Getting Down to the Facts about Fair Housing	6212	3	06/14/18	06/14/21				
*Know the Code: Your Guide to the Code of Ethics	6192	3	06/14/18	06/14/21				
<b>*Lead Hazard Awareness Seminar for Real Estate Professionals (Core)</b>		<b>3</b>	<b>05/11/17</b>	<b>05/11/20</b>	<b>Lead Course</b>			
*Mortgages, Loans and Laws--How They Help Your Client (Core)	5352	3	08/13/15	08/15/18				
*The New FHA Handbook for Real Estate Professionals (Core)		4	11/19/15	11/19/18				
*What Real Estate Professionals Need to Know About FHA (Core)	3724	3	08/13/15	08/13/18				
Affordable Housing Opportunities for Low-Moderate Income Buyers		3	03/10/16	03/10/19		Classroom		
A Home Buyer's Guide to Credit Scores	5735	2	05/14/15	05/14/18				
A New Look at Contract Law	5430	3	03/12/15	03/12/18				
A New Look at Contract Law (Online)		3	01/12/17	01/12/20				
Crowd Funding in Real Estate	6339	2	03/10/16	03/10/19				
Demystifying Appraisals		3	01/08/15	01/08/18				
Educating Sellers		2	12/12/18	12/13/21				
Finding Your Focus: Niche Marketing for Real Estate	6575	3	04/11/19	04/11/22	CEU			
From Contract to Closing: A breakdown of the Real Estate Market	6668	2	06/13/19	06/13/22	CEU			
Giving Your Clients the Green Light		2	01/08/15	01/08/18				
Going Green: Elements of an Eco-Friendly Home		3	03/09/17	03/09/20				
Helping Buyers Narrow in on Their Dream Home		1	12/14/17	12/14/20				
Homeowner's Flood Insurance-Coastal Region Specific		3	01/08/15	01/08/18		Online		
How is the Legalization of Marijuana Affecting the Real Estate Market		3	03/09/17	03/09/20				
How Technology Can Ruin Your Real Estate Business		3	04/14/16	04/14/19				
How to Work with Real Estate Investors-Part 1	5249	3	03/08/18	03/08/21				
How to Work with Real Estate Investors-Part 2	5557	3	03/08/18	03/08/21				
Lead Alert: A Guide for Property Managers	6387	3	03/10/16	03/10/19				
Liens, Taxes and Foreclosures		3	05/11/17	05/11/20				
Managing Online transactions (Demonstrated with dotloop)		3	06/13/19	06/13/22	CEU			
Millennials are Changing Real Estate: Are you Ready	6340	2	02/14/19	02/14/22	CEU			
Preparing a Listing Agreement: An In-Depth Look	5190	3	10/12/17	10/12/20				
Property Management - The Next Generation		2	03/10/16	03/10/19				
Real Estate Investing: Beyond the Basics	5898	4	03/08/18	03/08/21				
Real Estate Safety: Protect Yourself During a Showing	5231	3	05/14/15	05/14/18		Online		
Real Estate Safety: Protect Yourself and Your Clients	6570	3	04/11/19	04/11/22	CEU			
Social Media Marketing: Reaching and Networking the Affluent	6347	2	03/10/16	03/10/19				
Technology, Relationships, and the Digital Consumer		4	11/19/15	11/19/18				
The Doctor is In: Diagnosing Your Risk Management		3	10/12/17	10/12/20				
The End of the Paper Trail: How to Conduct Paperless Transactions	6288	2	02/14/19	02/14/22	CEU	Online		
The Nuts and Bolts of Commercial Real Estate	6202	4	06/14/18	06/14/21				
The Property Management Primer	6338	2	03/10/16	03/10/19				
The Secret of Residential Living		4	03/09/17	03/09/20				
TILA-RESPA Integrated Disclosure Rule		3	08/13/15	08/13/18		Online		
Short Sales and Foreclosures	5881	3	01/11/18	01/11/21				
Top Policy Issues Facing Brokerage Today		3	10/12/17	10/12/20				
Uncovering The Facts About Mortgage Financing	6499	3	02/14/19	02/14/22	CEU			
Urbanization and the 18-Hour City	6386	3	03/10/16	03/10/19				
Using Retirement Assets to Purchase Real Estate	6354	2	02/14/19	02/14/22	CEU			
What Everyone Should Know About their Credit Score		2	3/9/2017	03/09/20				
Video is the Bomb		3	2/8/2018	02/08/21		Online		
The Roadmap to Building a Modern RE Company		3	3/8/2018	03/08/21				
Smart Home Technology		2	8/9/2018	08/09/21		Online		
Drama and the Code of Ethics		3	8/9/2018	08/09/21				
American with Disabilities Act ADA	6285	2	2/14/2019	02/14/22	CEU			
Educating Homebuyers		3	2/14/2019	02/14/22	CEU			
Intro to Property Management Market Analysis Risk Management & Maintenance		3	2/14/2019	02/14/22	CEU			
Real Estate Taxes		3	2/14/2019	02/14/22	CEU			
						Online		

<b><u>NATIONAL SCHOOL OF REAL ESTATE, INC.</u></b>											Online			
*Title Law from Start to Finish- Providence Seminar on 06/09/2015 (Core)			6	03/12/15	03/12/18						Online			
											Online			
<b><u>NBI, INC., DBA NAT'L BUSINESS INSTITUTE</u></b>														
*Boundry Issues: Resolving Client Conflicts (Core)			6	12/10/15	12/10/18									
*Residential Finance and TRID (Core)			3	03/10/16	03/10/19									
<b><u>NEW ENGLAND REAL ESTATE ACADEMY</u></b>														
*Appraisal Process (Core)	9138		3	06/13/19	06/13/22									
*Investment Property Analysis (Core)	9139		3	06/13/19	06/13/22									
1031 Tax Deferred Exchanges	3295		2	08/09/18	08/09/21									
Residential Finance In Today's Market	5202		2	06/13/19	06/13/22									
*Residential Finance and TRID	5201		3	06/13/19	06/13/22									
<b><u>NORTHERN RI BOARD OF REALTORS, INC.</u></b>														
*Fair Housing (Core)	NRI-100		2	08/08/19	08/08/22									
*Practical Understanding of RI Agency Law (Core)	NRI-150		2	08/08/19	08/08/22									
TRID	NRI-200		2	11/19/15	11/19/18									
Cyber Security & Fraud			3	04/12/18	04/12/21									
<b><u>ONCOURSE LEARNING CORPORATION DBA ONCOURSE LEARNING REAL ESTATE</u></b>														
*ADA and Fair Housing (Core)	52		3	08/09/18	08/09/21									
*Ethics in Real Estate (Core)	224		3	04/11/19	04/01/22	Core								
Basic Real Estate Finance	54		6	08/09/18	08/09/21									
Concepts in Appraising Green Residential Bbuildings			3	11/08/18	11/08/21									
Cost Approach Overview	58		6	06/08/17	06/08/20									
Green Home Construction	4608		6	02/08/18	02/08/21						Online			
Green Home Features	4611		3	02/08/18	02/08/21									
Income Capitalization Overview	59		6	06/08/17	06/08/20									
Prequalifying Your Buyer in Today's Market	64		3	06/08/17	06/08/20									
Real Estate Math	51		3	08/09/18	08/09/21									
Sales Comparison Approach	62		6	06/08/17	06/08/20									
Short Sales and Foreclosures	63		3	04/11/19	04/11/22	CEU								
Tax Advantages of Home Ownership	57		6	08/09/18	08/09/21									
Tax Free Exchanges	56		3	08/09/18	08/09/21									
Technology Trends in Real Estate			3	12/14/17	12/14/20									
Safety First: Crime Prevention & Self Defense for RE Pros			3	04/12/18	04/12/21						Online			
<b><u>ONLINEED, INC.</u></b>														
*Advanced Contract Law (Core)			4	05/11/17	05/11/20									
*Environmental Issues 1 (Core)			3	05/11/17	05/11/20									
*Environmental Issues 2 (Core)			3	05/11/17	05/11/20									
*Ethics (Core)			3	05/11/17	05/11/20									
*Fair Housing (Core)			3	05/11/17	05/11/20									
Home Measurement Basics for Real Estate Agents			3	05/11/17	05/11/20									
Inside the New Appraisal Process			6	05/11/17	05/11/20									
Residential Property Inspection			3	05/11/17	05/11/20									
Risk Management			3	05/11/17	05/11/20									
The Power Of Staging			3	05/11/17	05/11/20									
<b><u>PARNAGIAN &amp; MARINELLI, P.C.</u></b>														
The Relationship of Probate to the Real Estate Closing Process			3	11/09/17	11/09/20									
Transaction Pitfalls and other Deal-Breakers			3	11/09/17	11/09/20									
<b><u>PELLETIER MARSHALL &amp; CLARK, LLC</u></b>														
Cyber Security & Fraud Within the Real Estate Industry		PMC101	3	10/11/18	10/11/21									
<b><u>PROVIDENCE PRESERVATION SOCIETY</u></b>														
2015 Providence Symposium			3	10/13/16	10/13/19									
<b><u>PREFERRED SYSTEMS INC.</u></b>														
Mold: What you need to Know about Mold and how to read Air Sampling Reports			3	02/14/19	02/14/22	CEU								
The 10 most Common Home Defects: For RE Agents			3	02/14/19	02/14/22	CEU								
Managing the Home Inspection			3	02/14/19	02/14/22	CEU								
Going Green: What real estate Agents need to know.			3	02/14/19	02/14/22	CEU								
Home Staging by the Book			2	04/11/19	04/11/22	CEU					Classroom			
Listing Your Luxury Property			2	04/11/19	04/11/22	CEU					Classroom			
Preparing Homes to Sell Quickly			1	04/11/19	04/11/22	CEU					Classroom			

<b>RB REAL ESTATE TRAINING</b>									
Home Inspections			2	8/8/2019	08/08/22				
Renovation Lending			2	8/8/2019	08/08/22				
Selling the Sun - Solar in Residential Real Estate Transactions			2	8/8/2019	08/08/22				
<b>RESIDENTIAL REAL ESTATE COUNCIL</b>									
FORMERLY THE COUNCIL FOR RESIDENTIAL SPECIALIST (CRS)									
Succeeding in the Luxury Home Market		RS-128	8	6/13/2019	06/13/22	CEU			
Win-Win Negotiation Techniques		CRS 121	8	08/13/15	08/13/18				
<b>REAL ESTATE INSTITUTE OF RHODE ISLAND</b>									
<b>Pre-Licensing Sales Course 45 Hours</b>									
You Inc.			3	03/08/18	03/08/21				
Code of Ethics- CORE			3	04/12/18	04/12/21				
Instagram Tips for Beginners			2	06/13/19	06/13/22	Core			
Facebook Page - Tips for Beginners			3	06/13/19	06/13/22	Core			
Twitter Tips for Real Estate Beginners			3	06/13/19	06/13/22	Core			
<b>REAL ESTATE NEXUS TRAINING ACADEMY</b>									
<b>Pre-Licensing Sales Course 45 Hours</b>									
*The Real Estate Closing and the New HUD-1 Settlement Sheet (Core)			12	3	04/12/18	04/12/21			
*Code of Ethics (Core)			1	3	05/11/17	05/11/20			
*Fair Housing (Core)			2	3	05/11/17	05/11/20			
*Advanced RE Investing 301--How to Finance RE Using a Self Directed Standard or Roth IRA (Core)			14	3	10/12/17	10/12/20			
Flipping Real Estate - Turning Properties into Profits			8	3	05/11/17	05/11/20			
Foreclosures and 1031 Tax Exchanges			7	3	05/11/17	05/11/20			
From Dirt to Back Yard Barbeque-The Land Development and Residential Building Process Explained			9	3	05/11/17	05/11/20			
*Law of Contracts (Core)			3	3	05/11/17	05/11/20			
*Real Estate Financing (Core)			4	3	05/11/17	05/11/20			
* Environmental Disclosures, Issues and the New Rhode Island Cesspool Law			13	3	12/10/15	12/12/18			
Real Estate Statistics - Become a Real Estate Actuary			10	3	05/11/17	05/11/20			
Tax Abatement, Zoning and Planning Bd. Hearing-How to use your RE License to Work as Expert Witness			15	3	10/12/17	10/12/20			
*The RI Agency Law Define (Core)			5	3	05/11/17	05/11/20			
*The Rules and Regulations of Real Estate Licensure - Understanding Commercial Lic. Reg. 11 (Core)			6	6	05/11/17	05/11/20			
Town Hall - A Wealth of Information			11	3	05/11/17	05/11/20		Classroom	
Licensee & Client Safety-What you need to know before that first meeting			16	3	03/08/18	03/08/21			
Hard Money Financing- The in's and out's of the private lending *Core			17	3	03/08/18	03/08/21			
The VA Loan-Understanding Housing Solutions for Military Families *			19	3	08/09/18	08/09/21			
Lead-What every RE Professional should understand			18	3	08/09/18	08/09/21	Lead Course		
								Both	
								Both	
<b>REAL ESTATE MASTERY UNIVERSITY</b>									
Managing Online		1001	3	01/11/18	01/11/21				
Real Estate Blogging		1002	3	01/11/18	01/11/21				
Code of Ethics		1003	3	02/14/19	02/14/22	Core			
Instagram for Real Estate		1004	3	02/14/19	02/14/22	CEU			
<b>REAL ESTATE SCHOOL OF RHODE ISLAND</b>									
<b>Pre-Licensing Sales Course 45 Hours</b>									
			45	12/13/18	12/13/21				
<b>REGENCY MORTGAGE CORPORATION</b>									
Renovation Lending for Residential Real Estate			3	05/12/16	05/12/19				
<b>RES/TITLE REAL ESTATE SCHOOL</b>									
*Realtors Guide to the 2015 TRID (Core)			1	1	06/11/15	06/11/18			
<b>RHODE ISLAND COMMERCIAL &amp; APPRAISAL BOARD OF REALTORS</b>									
RICA230 Top Dogs			28	08/13/15	08/13/18			Classroom	
								Classroom	
								Classroom	



<b><u>RHODE ISLAND SCHOOL OF REAL ESTATE</u></b>							
<b><u>Broker Pre-License BL101</u></b>							
	BL 101	30	06/14/18	06/14/18	Broker-90 Hours		
<b><u>RE Brokerage Management BL102</u></b>							
	BL102	30	06/14/18	06/14/18	Broker-90 Hours		
<b><u>Pre-Licensing Sales Course 45 Hours</u></b>							
	PL201	45	02/08/21	02/08/21	Pre-Licensing		
<b><u>*In Good Form! RI Real Estate Forms (Core)</u></b>							
	CE106	3	12/14/17	12/14/20			
<b><u>*RI Farm, Forest &amp; Open Space Act (Core)</u></b>							
	CE126	1	06/13/19	06/13/22	Core		
<b><u>* The Do's of Due Diligence (Core)</u></b>							
	CE107	3	12/14/17	12/14/20			
<b><u>Art of Negotiation, The Secret of Diplomacy</u></b>							
	CE125	3	06/13/19	06/13/22			
<b><u>Photography - Do's and Don'ts</u></b>							
	CE127	1	08/08/19	08/08/22			
<b><u>House Parts - Getting to Know Your House</u></b>							
	CE129	1	06/13/19	06/13/22			
<b><u>House Styles</u></b>							
	CE122	1	06/13/19	06/13/22			
<b><u>How are You Going to Pay for This? Home Financing</u></b>							
	CE103	3	12/14/17	12/14/20			
<b><u>Under Construction! Construction and Rehab Loan Programs</u></b>							
	CE104	3	12/14/17	12/14/20			
<b><u>Talk is Cheap / Communication is Priceless</u></b>							
	CE101	3	12/14/17	12/14/20			
<b><u>Time: Lost &amp; Found</u></b>							
	CE105	3	12/14/17	12/17/20			
<b><u>Top 5 Mortgage Mess Ups</u></b>							
	CE123	1	06/13/19	06/13/22	CEU		
<b><u>You Deserve Credit</u></b>							
	CE102	3	12/14/17	12/14/20			
<b><u>It's All in the Code of Ethics (*Core)</u></b>							
	CE111	3	02/08/18	02/08/21			
<b><u>Being a Buyer's Representative (*Core)</u></b>							
	CE108	3	02/08/18	02/08/21			
<b><u>Law for RE Licensee (*Core)</u></b>							
	CE109	3	02/08/18	02/08/21			
<b><u>Contract Lw for Licensee (*Core)</u></b>							
	CE110	3	02/08/18	02/08/21			
<b><u>Landlord Tenant Act *core</u></b>							
	CE115	3	03/08/18	03/08/21			
<b><u>Condominium Financing</u></b>							
	CE116	3	03/08/18	03/08/21			
<b><u>Real Estate Business Basics</u></b>							
	CE125	3	06/13/19	06/13/22			
<b><u>Red Flags: What every licensee should know before Home Inspection</u></b>							
	CE114	3	03/08/18	03/08/21		Classroom	
<b><u>Residential Property Management (Core)</u></b>							
	CE113	3	03/08/18	03/08/21		Classroom	
<b><u>Residential Purchase-Sales Agreement (Core)</u></b>							
	CE112	3	03/08/18	03/08/21		Classroom	
<b><u>Social Media Madness</u></b>							
	CE128	1	06/13/19	06/13/22		Classroom	
<b><u>The Millennial Buyer</u></b>							
	CE118	3	02/14/19	02/14/22	CEU	Classroom	
<b><u>Agency for Real Estate Brokers</u></b>							
	CE121	3	02/14/19	02/14/22	Core	Classroom	
<b><u>Commerical and Investment Real Estate</u></b>							
	CE117	6	02/14/19	02/14/22	Core		
<b><u>Hoarders the Hidden disorder</u></b>							
	CE119	1	02/14/19	02/14/22	CEU		
<b><u>Mold Remediation: Removal and Containment</u></b>							
	CE120	3	02/14/19	02/14/22	CEU		
					CEU		
<b><u>SIRMON TRAINING AND CONSULTING GROUP</u></b>							
<b><u>American Warrior RE Professional</u></b>							
		4	10/11/18	10/11/21		Classroom	
<b><u>SOUTHCOAST REAL ESTATE SCHOOL</u></b>							
<b><u>Pre-Licensing Sales Course 45 Hours</u></b>							
		45	06/08/17	06/08/20	Pre-Licensing		
<b><u>*Code of Ethics (Core)</u></b>							
		3	06/08/17	06/08/20			
<b><u>*Contracts ( Core)</u></b>							
		3	06/08/17	06/08/20			
<b><u>*Fair Housing (Core)</u></b>							
		3	06/08/17	06/08/20			
<b><u>Servicing Multigenerational Clients</u></b>							
		3	06/08/17	06/08/20			
<b><u>White Glove Buyer Representation</u></b>							
		3	06/08/17	06/08/20			
<b><u>White Glove Seller Representation</u></b>							
		3	06/08/17	06/08/20			
<b><u>Win or Win-Win Negotiating</u></b>							
		3	06/08/17	06/08/20			
<b><u>STERLING EDUCATION SERVICES, INC. * Expired</u></b>							
<b><u>Commercial Landlord - Tenant Law</u></b>							
		3	04/14/16	04/14/19			
<b><u>Residential Landlord - Tenant Law</u></b>							
		3	04/14/16	04/14/19			
<b><u>Tax Academy of Rhode Island</u></b>							
<b><u>THE COLUMBIA INSTITUTE ( CORELOGIC VALUATION SOLUTIONS, INC.)</u></b>							
<b><u>THE CE SHOP, INC.</u></b>							
<b><u>*Assistance Animals and Fair Housing</u></b>							
	C003	4	04/11/19	04/11/22	Core	Online	
<b><u>*Breaking Barriers: Fair Housing (Core)</u></b>							
	C002	3	12/08/16	12/08/19		Online	
<b><u>*Code of Ethics: Good for your Clients and Your Business (Core)</u></b>							
	C006	3	08/10/17	08/10/20		Online	
<b><u>*Code of Ethics in Action: Real-Life Applications (Core)</u></b>							
	C008	3	03/09/17	03/09/20		Online	
<b><u>*Commercial Ethics (Core)</u></b>							
	C007	3	09/14/17	09/14/20		Online	
<b><u>*Ethics at Work</u></b>							
	C009	3	08/08/19	08/08/22		Online	
<b><u>*Diversity: Your Kaleidoscope of Clients (Core)</u></b>							
	C005	3	08/09/18	08/09/21		Online	
<b><u>*Sex and Real Estate. Sexual Harrassment Sexual Discrimination and Fair Housing</u></b>							
	C004	3	04/11/19	04/11/22	Core	Online	
<b><u>Accredited Buyer's Representative Designation Course</u></b>							
	E053	12	10/11/18	10/11/21		Online	
<b><u>Advocating for Short Sale Clients (On-line)</u></b>							
	E029	3	10/11/18	10/11/21		Online	
<b><u>Affordable Housing: Solutions for Homes and Financing</u></b>							
	E070	3	04/11/19	04/11/22	CEU	Online	

Anatomy of Commercial Building	E032	3	02/14/19	02/14/22	CEU	Online
At Home with Diversity	E022	6	08/08/19	08/08/22		Online
Attracting Online Consumers: Listings and Syndication	E056	3	10/11/18	10/11/21		Online
Basics of Real Estate Taxation	E001	6	12/08/16	12/08/19		Online
Client Advocacy in Commercial Real Estate	E039	3	08/11/16	08/11/19		Online
Commercial Landlord Representation	E035	3	06/09/16	06/09/19		Online
Conducting Open Houses and Developing A Safety Plan	E034	2	05/12/16	05/12/19		Online
Current Issues and Trends in Real Estate	E069	3	10/11/18	10/11/21		Online
Determining Value of Commercial Properties	E036	3	08/11/16	08/11/19		Online
Did You Serve? Identifying Home Buying Advantages for Veterans	E043	3	08/10/17	08/10/20		Online
Discovering Commercial Real Estate	E045	12	09/14/17	09/14/20		Online
Enhance Your Brand & Protect Your Clients with Data, Privacy & Security	E042	3	05/11/17	05/11/20		Online
e-Pro Certification Program	E074	12	06/13/19	06/13/22		Online
ePro Certification Program: Day 1	E064	6	12/14/17	12/14/20		Online
ePro Certification Program: Day 2	E065	6	12/14/17	12/14/20		Online
Expanding Housing Opportunities	E048	3	01/11/18	01/11/21		Online
Foundations of Real Estate Finance	E007	6	12/08/16	12/08/19		Online
From Contract to Keys: The Mortgage Process	E008	6	12/08/16	12/08/19		Online
Generating Buyer and Seller Leads	E066	6	12/14/17	12/14/20		Online
Generation Buy	E025	6	08/09/18	08/09/21		Online
Going Green: The Environmental Movement in Real Estate	E009	3	08/09/18	08/09/21		Online
Home Sweet (Second) Home: Vacation, Investment, Luxury Properties	E049	6	01/11/18	01/11/21		Online
Hot Topics in Real Estate	E071	3	08/08/19	08/08/22		Online
Investment Strategies in Commercial Real Estate	E040	3	08/11/16	08/11/19		Online
Keeping it Honest: Understanding Real Estate & Mortgage Fraud	E010	3	12/08/16	12/08/19		Online
Marijuana In Real Estate	E061	3	06/08/17	06/08/20		Online
Marketing, Advertising, and Social Media Compliance	E060	3	03/09/17	03/09/20		Online
Military Relocation Professional Certification (MRP)	E044	6	08/10/17	08/10/20		Online
NAR Green Day 1: Resource-Efficient Homes, Remodels, Renovations and New Home Construction	E058	6	03/09/17	03/09/20		Online
NAR Green Day 2: Representing Buyers and Sellers of Resource- Efficient Homes	E059	6	03/09/17	03/09/20		Online
New-Home Construction and Buyer Representation: Professionals, Product, Process	E050	6	01/11/18	01/11/21		Online
Personal Safety	E054	3	02/08/18	02/08/21		Online
Preparing a Market Analysis	E063	3	12/14/17	12/14/20		Online
Pricing Strategies: Mastering the CMA	E055	6	02/14/19	02/14/22	CEU	Online
RE Investing: Build Wealth Representing Investors & becoming One Yourself	E068	6	04/12/18	04/12/21		Online
Real Estate Marketing Reboot: Innovate>Relate>Differentiate	E023	6	08/10/17	08/10/20		Online
Real Estate Safety Matters: Safe Business = Smart Business	E057	3	10/11/18	10/11/21		Online
REALTOR Code of Ethics Training	E055	3	08/09/18	08/09/21		Online
REO Properties: Responsibilities, Education, and Opportunities	E037	6	08/11/16	08/11/19		Online
Residential Property Management Essentials	E052	3	01/11/18	01/11/21		Online
Roadmap to Success: Business Planning for Real Estate Professionals	E011	3	06/13/19	06/13/22		Online
Seller Representative Specialist (SRS) Designation Course	E051	12	01/11/20	01/11/20		Online
Seniors Real Estate Specialist (SRES) Designation Course	E021	12	05/11/17	05/11/20		Online
Short Sales and Foreclosures: What RE Professionals Need to Know	E047	6	03/08/18	03/08/21		Online
Taxes and Real Estate What you need to know	E073	3	04/11/19	04/11/22	CEU	
Technology Tools, Trends, & Risk Management	E067	3	04/12/18	04/12/21		Online
The Fundamentals of Commercial Real Estate	E033	3	02/14/19	02/14/22	CEU	Online
Today's MLS: New Paradigms, Better Results	E013	3	08/09/18	08/09/21		Online
Uncle Sam has Homes for Sale: Listing and Selling HUD Homes	E014	3	08/11/16	08/11/19		Online
Working with Real Estate Investors: Understanding Investor Strategies	E062	3	06/08/17	06/08/20		Online
<b>THE LEPLAP INSTITUTE, INC.</b>						
No current offerings						Online
<b>TRAINING COVE</b>						
Real Estate in the Age of Technology	1136	3	02/14/19	02/14/22	CEU	Online
Negotiation Strategies for Real Estate	1135	3	02/14/19	02/14/22	CEU	Online
Real Estate Investing	1134	3	02/14/19	02/14/22	CEU	Online
Risk Management	1133	3	02/14/19	02/14/22	CEU	Online
Staying Safe in Real Estate	1132	3	02/14/19	02/14/22	CEU	Online
Building Green, Building Smart	1131	3	02/14/19	02/14/22	CEU	
Drugs, Disasters and other Disclosures	1130	3	02/14/19	02/14/22	CEU	
Clarifying the Code of Ethics	1129	3	02/14/19	02/14/22	Core	
Fair Housing for Real Estate Professionals	1128	3	02/14/19	02/14/22	Core	
						Classroom

							Classroom		
<b>THE RHODE ISLAND ASSOCIATION OF REALTORS</b>									
<b>Broker 90 Hours</b>		<b>90</b>	2/8/2018	02/08/21	Broker-90 Hours				
<b>Pre-Licensing Sales Course 45 Hours</b>		<b>45</b>	01/12/17	01/12/20	Pre-Licensing				
Selling a Solar Home (Core)	466	3	10/13/16	10/13/19					
Appraising Solar (Core)	463	3	10/13/16	10/13/19					
Financing Solar (Core)	464	3	10/13/16	10/13/19					
Solar 101	465	3	10/13/16	10/13/19					
*Accredited Buyer Representative (6 Core + 6 Ceu Hours)	220	12	09/14/17	09/14/20					
*Real Estate Consumer Relationships:Agency	341	3	12/08/16	12/08/19					
*At Home With Diversity (Core)	443	3	06/14/18	06/14/21	Core	Classroom			
*Business Across State Lines (RI/MA)	497	3	06/13/19	06/13/22					
*Burning Down the HUD (Core)	442	3	05/14/15	05/14/18					
*Buyer's Agent: Fundamentals of Buyer Representation (Core)	501	3	09/14/17	09/14/20					
*Code of Ethics (Core)	19	3	05/11/17	05/11/20					
*Condominium Law – The Basics (Core)	52	3	04/11/19	04/11/22	Core				
*Condominium Law – The Basics (Core, On-line)	1052	3	05/14/15	05/14/18					
*Contract law: The Purchase and Sale of R.E. (Core)	44	3	08/10/17	08/10/20					
*Contract law (Core, On-line)	1044	3	05/14/15	05/14/18					
*Contract Law - Interact	2104	2	10/11/18	10/11/21					
Commercial and Investments Real Estate Cert.	540	24	06/13/19	06/13/22					
*Ethic Awareness	121	6	01/11/18	01/11/21	Core	Classroom			
*Environmental Issues in Your Real Estate Practice (On-line) (12 Hrs.-Core, 12 Hrs.- CEU )	2744	6	08/10/17	08/10/20					
*Even Real Estate Has Taxes! (Core)	433	3	03/09/17	03/09/20		Classroom			
*Fair Housing (Core)	2733	3	06/08/17	06/08/20					
*Fair Housing and Landlord/Tenant Relationships (Core)	24	3	09/14/17	09/14/20					
*Fair Housing	2101	3	09/13/18	09/13/21					
*Financing the Sale (Core)	25	3	04/11/19	04/11/22	Core				
*Government Lending	20	3	09/14/17	09/14/20					
*Graduate REALTOR Institute 202 (Core)	GRI 202	15	10/13/16	10/13/19					
*Graduate REALTOR Institute 201-A (Core)	GRI 201-A	6	11/09/17	11/09/20					
*Graduate REALTOR Institute 301 (Core)	GRI 301	15	10/13/16	10/14/19					
*Graduate REALTOR Institute GRI 101 (Core)	GRI 152	15	03/09/17	03/09/20					
*Green Building Fundamentals (Core)	368	3	03/12/15	03/12/18		Classroom			
*Home Financing Review for REALTORS (Core)	502	3	05/11/17	05/11/20					
*Mortgage Seminar (Core)	300	3	04/12/18	04/12/21					
*Knowledge of Mortgage Types (Core)	425	3	10/13/16	10/13/19					
*Lead Paint Hazards (Core)	128	3	12/13/18	12/13/21	Lead Course				
*Mold Education & Risk management (On-line)	1232	3	05/14/15	05/14/18					
*Mortgage Seminar (On-line, Core)	1300	3	05/14/15	05/14/18					
*Negotiating the Purchase and Sales Contract (Core)	504	3	05/11/17	05/11/20					
*New Purchases & Sale Agreement (Core)	390	3	03/09/17	03/09/20					
*Professional Standards	490	4	06/13/19	06/13/22					
*Radon Management (Core, On-line)	1267	3	05/14/15	05/14/18					
*Real Estate and Estate Administration (Core)	435	3	05/11/17	05/11/20					
*Real Estate Contracts and Forms 101 (Core)	318	3	10/13/16	10/13/19					
*Renovation Lending & How It Can Work for You (Core)	344	3	10/13/16	10/13/19					
*Risk Management for the RE Professional	503	3	08/08/19	08/08/22					
*Risk Management (Core, online)	358	6	11/08/18	11/08/21					
*RI Housing - What it takes	515	6	09/13/18	09/13/21					
*Situational Agency (Core)	379	3	09/13/18	09/13/21					
*Success with MLS	457	1	08/08/19	08/08/22	Core				
*Taking the Mystery out of the American with Disabilities Act (Core)	131	6	11/09/17	11/09/20		Classroom			
*The Truth About Mold (Core on-Line)	2755	6	05/11/17	05/11/20					
*Title Law (Core)	431	3	12/08/16	12/08/19					
*Using DocBox & Authentisign	461	2	10/11/18	10/11/21					
*Water Conservation (Core)	383	3	04/11/19	04/11/22	Core				
*Wetlands & Coastal Real Estate (Core)	41	3	08/10/17	08/10/20					
A RI Retrospective Appraisal	889	2	01/12/17	01/12/20					
Accredited Staging Professional	482	12	12/14/17	12/14/20					
Affirmative Marketing to RI Workforce Homes	903	3	03/09/17	03/09/20					
Assessing Town Hall	415	3	04/12/18	04/12/21					
Basic Appraisal Principles 1	348	15	03/09/17	03/09/20					
Basic Appraisal Principles 2	349	15	03/09/17	03/09/20					
Broker Pre-License	1	24	12/08/16	12/08/19					
Business, Better by Referral	530	9	10/11/18	10/11/21					
Buyers Generation Interact	2102	4	09/13/18	09/13/21					
Certified Negotiation Expert	421	15	11/19/15	11/19/18					
Clients, Technology and the iPad	414	3	12/14/17	12/14/20					
Consumer & Realtor Safety in Real Estate (CEH)	399	3	05/11/17	05/11/20					
Current Issues in Affordable / Workforce Housing in RI	902	3	03/09/17	03/09/20					
Cyber, Social & Identity Protection	535	5	08/08/19	08/08/22					

Don't Play with Fire - Understanding the New Fire Codes	317	3	11/08/18	11/08/21					
Don't Play with Fire (On-line)	1317	3	09/08/16	09/08/19					
Drinking Well Water	163	3	10/12/17	10/12/20					
Effective and Dynamic Communications	367	3	01/08/15	01/08/18					
Effective Negotiating for Real Estate Professionals	303	6	03/12/15	03/12/18					
Electricity – Conversation, Measurement and Alternatives	382	3	03/10/16	03/10/19					
Effective Customer Service	270	3	09/14/17	09/14/20					
Environmental Due Diligence	352	3	03/09/17	03/09/20					
Environmental Issues in Real Estate	236A	3	12/13/18	12/13/21	Core				
Facebook for Business	429	3	11/10/16	11/10/19					
Fire, Radon, Mold and Megan's Law (CEH)	401	3	09/14/17	09/14/20		Classroom			
Flipping Houses for Success	432	3	03/09/17	03/09/20					
Floods and FEMA -What You Need to Know	424	3	08/08/19	08/08/22					
Foreclosures, Short Sales, REO's and Auctions (On-line)	394	6	03/09/17	03/09/20		Classroom			
Foreclosures, Short Sales, and REO's for Realtors	321	3	04/11/19	04/11/22	CEU				
Green 1: The Resource Efficient Home	453	6	03/09/17	03/09/20					
Green 2: Representing Buyers & Sellers	454	6	03/09/17	03/09/20					
Good Management Means Satisfied Customers	374	12	02/14/19	02/14/22	CEU				
Graduate REALTOR Institute 102	GRI 102	15	10/14/16	10/17/19					
Green Remodeling	377	3	08/13/15	08/13/18		Classroom			
Gross Rental Multiplier	890	2	01/12/17	01/12/20					
Home Buying and Your Credit	350	3	03/09/17	03/09/20					
Home Comfort: Heating, Cooling & Ventilation	378	3	08/13/15	08/13/18					
Home Inspection: What to Expect	46	3	04/11/19	04/11/22	CEU				
Home Ownership 101--Affordable Housing	904	3	03/09/17	03/09/20					
Homes for All: Serving People with Disabilities (On-line)	364	6	01/08/15	01/08/18		Classroom			
Houses: Buy, Fix, Sell (Online)		4	06/13/19	06/13/22					
How to Avoid a Renovation Horror	372	3	06/14/18	06/14/21					
How to Buy or Sell a Business	227	3	08/08/19	08/08/22					
HR Solutions for Teams	441	7	06/14/18	06/14/21					
Insurance Course for Real Estate Professional	211	3	04/11/19	04/11/22	CEU				
Intermediate Tax Deferred Exchanges	436	3	03/12/15	03/12/18					
Global Real Estate: Local Markets	316	12	08/11/16	08/11/19					
Introduction to Commercial Real Estate	226	6	11/09/17	11/09/20					
Introduction to Commercial Real Estate (On-line)	239	6	06/08/17	06/08/20					
Introduction to Matrix Search & Portal	459	3	09/13/18	09/13/21					
Introduction to the Rental Process (CEH)	400	6	09/14/17	09/14/20					
Investment Property Practice and Management (On-line)	365	12	08/08/19	08/08/22					
Landscape of RI Low/Moderate Income Homeownership	901	3	03/09/17	03/09/20		Classroom			
Managing Investment Property	39	3	08/11/16	08/11/19					
Managing Online Transactions - Dotloop	445	3	10/11/18	10/11/21					
Managing Multi-Generational Business	470	7	09/14/17	09/14/20					
Matrix CMA & Stats	458	3	02/14/19	02/14/22	CEU				
Military Relocation Professional Certification	427	7	10/13/16	10/13/19					
MOS Word Certification	910	6	08/08/19	08/08/22					
MOS Excel Certification	911	6	08/08/19	08/08/22					
MOS Power Point Certification	912	6	08/08/19	08/08/22					
MOS Outlook Certification	913	6	08/08/19	08/08/22					
Negotiating to Win	444	3	11/08/18	11/08/21					
Position Your Team	439	7	06/14/18	06/14/21					
Power of 1031 Exchanges	468	3	12/08/16	12/08/19					
Property Management	403	3	09/14/17	09/14/20					
Pricing Strategies	480	6	03/09/17	03/09/20					
Property Management and Managing Risk (On-line)	360	6	05/11/17	05/11/20		Classroom			
Real Estate and Taxes (On-line) 7		6	06/13/19	06/13/22					
Real Estate Basics	381	3	11/08/18	11/08/21					
Real Estate Forms	505	3	12/14/17	12/14/20					
Real Estate Negotiation Expert	447	12	02/14/19	02/14/22	CEU				
Real Estate Macroeconomics & Microeconomics	891	2	01/12/17	01/12/20					
Realtor's Guide to Social Media	428	3	11/10/16	11/10/19					
Record Keeping, Maintenance, Ordinances -Rental	402	3	09/14/17	09/14/20		Classroom			
Residential Construction I	256	9	04/14/16	04/14/19					
Residential Construction II	257	9	04/14/16	04/14/19					
Residential Real Estate Closings in Rhode Island	28	3	08/08/19	08/08/22					
Reverse Mortgages	262	3	04/11/19	04/11/22	CEU				
RI Septic Systems	160	3	10/12/17	10/12/20					
RI Waterfront Properties-Regulations & Issues	419	3	04/12/18	04/12/21					
RPR Commercial	456	3	08/08/19	08/08/22					
RPR (Realtor Property Resource)	420	3	06/14/18	06/14/21					
Safe Mortgages for First Time Homeowners	319	3	12/10/15	12/10/18					
Safety Matters: Safe Business = Smart Business	446	3	11/08/18	11/08/21					
Sellers Generation	2103	12	09/13/18	09/13/21					
Seller Representative Specialist	302	12	02/08/18	02/08/21					

Senior Real Estate Specialist	215	12	10/12/17	10/12/20					
Servicing the Relocation Client/Customer	388	3	09/08/16	09/08/19					
Short Sales	370	3	03/12/15	03/12/18					
Short Sales and Foreclosures	405	6	09/14/17	09/14/20					
Staging to Sell	430	3	11/10/16	11/10/19					
Sustainable Housing & Building Green (On-line)	397A	4	06/08/17	06/08/20					
Team Leadership for Maximum Performance	438	7	06/14/18	06/14/21					
The Healthy Home	375	3	08/13/15	08/13/18					
The Power Negotiator's Playbook	437	6	03/12/15	03/12/18					
The Real Estate Economics	892	2	01/12/17	01/12/20					
The Truth About Mold	232	3	08/10/17	08/10/20					
Thinking Like a Lawyer	483	3	12/14/17	12/14/20					
TransactionDesk by Instanet (Hands-On) (Core)	460	3	10/13/16	10/13/19					
Understanding 1031 v3.0 (online)	2766	6	06/13/19	06/13/22					
Understanding 1031 Tax Free Exchanges (On-line)	2766	6	08/11/16	08/11/19					
Understanding and Leveraging Your Teams	440	14	05/14/15	05/14/18					
Understanding Credit and Improving Credit Scores (On-Line)	357	3	05/11/17	05/11/20					
Understanding Financial Statements	225	3	06/13/19	06/13/22					
Understanding Neighborhoods	893	2	01/12/17	01/12/20					
Understanding Appraisal Process	418	3	04/12/18	04/12/21					
Unwritten laws: What Every Appraiser Should Know	894	2	01/12/17	01/12/20					
Weatherization and Insulation	376	3	08/13/15	08/13/18					
Making Excel Work in RE	417	3	04/12/18	04/12/21					
Lending Game Changers	486	3	01/11/18	01/11/21					
How technology Can Ruin your Business	484	8	01/11/18	01/11/21					
Introduction to MLS for New Agents	462	3	02/08/18	02/08/21					
Creating a Credit-Worthy Customer	195	3	02/08/18	02/08/21					
How Probate affects RE Sales	487	3	02/08/18	02/08/21					
Real Estate Finance Today (Core, Online)	359	6	04/11/19	04/11/22	CEU				
Designing & Sustaining Teams	448	7	08/09/18	08/09/21					
eClosings-Emerging Marketing Trends	511	2	08/09/18	08/09/21					
Cyber Security Awareness	510	2	08/09/18	08/09/21			Classroom		
Quickbooks for Property Management & Rentals	408	3	08/09/18	08/09/21			Classroom		
Global Real Estate: Local Markets		7	06/13/19	06/13/22					
Global RE Transaction Tools	326	7	08/09/18	08/09/21			Classroom		
Ethics Adventure-Interact CE	2100	3	08/09/18	08/09/21			Classroom		
Generating Leads	525	6	02/14/19	02/14/22	CEU		Classroom		
Real Estate Marketing Reboot	524	6	02/14/19	02/14/22	CEU		Classroom		
Real Estate Investing	523	6	02/14/19	02/14/22	CEU		Classroom		
New Home Construction & Buyer Representation	522	6	02/14/19	02/14/22	CEU		Classroom		
Home Sweet Second Home	521	7	02/14/19	02/14/22	CEU		Classroom		
Generation Buy	520	6	02/14/19	02/14/22	CEU				
E-PRO	491	12	02/14/19	02/14/22	CEU				
Referrals, Better with Technology	531	3	02/14/19	02/14/22	CEU				
Commercial RE in the Global Market	495	3	04/11/19	04/11/22	CEU				
<b>WEBCE Inc.</b>							Classroom		
*Avoiding Common Mistakes (Core, On-line)	3082ri	3	12/13/18	12/13/21			Classroom		
*Contracts and Leasing	4041ri	3	09/14/17	09/14/20			Classroom		
*Disclosure Is Not A Secret (Core, On-line)	3019ri	4	09/14/17	09/14/20					
*Duties of a Real Estate Broker	10008ri	3	09/14/17	09/14/20					
*Floods and other Natural Hazards (Core, On-line)	4017ri	3	12/13/18	12/13/21					
*The Code of Ethics	4029ri	3	09/14/17	09/14/20					
*Valuation, Marketing, and Listings (Core, On-line)	4018ri	4	12/13/18	12/13/21					
Building Green	3085ri	3	12/13/18	12/13/21					
Commercial Real Estate Investing	10011ri	3	12/13/18	12/13/21					
Fair Housing for the Real Estate Industry	4069ri	3	09/14/17	09/14/20					
How Mortgage Frauds Work	4095ri	3	09/14/17	09/17/20					
Industrial Real Estate	10040ri	3	12/13/18	12/13/21					
Land Management	10025ri	3	12/13/18	12/13/21					
Managing Conflicts with Tenants, Clients and Employees	4019ri	3	12/13/18	12/13/21					
Planning and Growing a Real Estate Business	4053ri	4	12/13/18	12/13/21					
Personal Safety		1	06/11/15	06/11/18					
Property Management	3095ri	4	12/13/18	12/13/21					
Risk Awareness	4097ri	3	09/14/17	09/14/20					
Tiny Homes and Other Alternative Properties	10007ri	4	09/14/17	09/17/20					
The Millennials are Changing Real Estate	4089ri	3	12/13/18	12/13/21					
The Power of Social Media Marketing	4054ri	3	09/14/17	09/14/20					
Working with Teams	10012ri	3	12/13/18	12/13/21					

