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LIFE AND ACCIDENT AND HEALTH COMPANIES - ASSOCIATION EDITION

# ANNUAL STATEMENT

FOR THE YEAR ENDED DECEMBER 31, 2007
OF THE CONDITION AND AFFAIRS OF THE

# AMICA LIFE INSURANCE COMPANY

NAIC Group Code 0028 (Current) 0028 (Prior) NAIC Company Code 72222 Employer's ID Number 05-0340166

Organized under the Laws of Rhode Island, State of Domicile or Port of Entry Rhode Island

Country of Domicile United States of America

Incorporated/Organized 06/13/1968 Commenced Business 05/06/1970

Statutory Home Office 100 Amica Way (Street and Number), Lincoln , RI 02865-1156 (City or Town, State and Zip Code)

Main Administrative Office 100 Amica Way (Street and Number)
Lincoln , RI 02865-1156 (City or Town, State and Zip Code), 800-652-6422 (Area Code) (Telephone Number)

Mail Address P.O. Box 6008 (Street and Number or P.O. Box), Providence , RI 02940-6008 (City or Town, State and Zip Code)

Primary Location of Books and Records 100 Amica Way (Street and Number)
Lincoln , RI 02865-1156 (City or Town, State and Zip Code), 800-652-6422 (Area Code) (Telephone Number)

Internet Website Address www.amica.com

Statutory Statement Contact Mary Quinn Williamson (Name), 800-652-6422 (Area Code) (Telephone Number)
mwilliamson@amica.com (E-mail Address), 401-334-2270 (FAX Number)

## OFFICERS

President Robert Anthony DiMuccio
Treasurer Mary Quinn Williamson
Secretary Robert Kenneth MacKenzie
Actuary Ernst & Young LLP

## OTHER

James Edward McDermott Jr Senior Vice President
Robert Karl Benson Senior Vice President
Robert Paul Suglia Vice President
Stephen Francis Dolan Vice President

## DIRECTORS OR TRUSTEES

| | | |
|---|---|---|
| Jeffrey Paul Aiken | Patricia Walsh Chadwick | Robert Anthony DiMuccio |
| Andrew Martin Erickson | Edward Francis DeGraan | Barry George Hittner |
| Michael David Jeans | Ronald Keith Machtley | Richard Alan Plotkin |
| Donald Julian Reaves | Cheryl Watkins Snead | Thomas Alfred Taylor |

State of Rhode Island
County of Providence
SS:

The officers of this reporting entity being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the herein described assets were the absolute property of the said reporting entity, free and clear from any liens or claims thereon, except as herein stated, and that this statement, together with related exhibits, schedules and explanations therein contained, annexed or referred to, is a full and true statement of all the assets and liabilities and of the condition and affairs of the said reporting entity as of the reporting period stated above, and of its income and deductions therefrom for the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual except to the extent that: (1) state law may differ; or, (2) that state rules or regulations require differences in reporting not related to accounting practices and procedures, according to the best of their information, knowledge and belief, respectively. Furthermore, the scope of this attestation by the described officers also includes the related corresponding electronic filing with the NAIC, when required, that is an exact copy (except for formatting differences due to electronic filing) of the enclosed statement. The electronic filing may be requested by various regulators in lieu of or in addition to the enclosed statement.

| | | |
|---|---|---|
| Robert Anthony DiMuccio<br>President | Robert Kenneth MacKenzie<br>Secretary | Mary Quinn Williamson<br>Treasurer |

Subscribed and sworn to before me this 13th day of February, 2008

a. Is this an original filing? ..... Yes [ X ] No [ ]
b. If no,
1. State the amendment number.....
2. Date filed .....
3. Number of pages attached.....

Ann Marie Octeau
Notary Public
June 8, 2010

# ASSETS

| | Current Year 1 Assets | 2 Nonadmitted Assets | 3 Net Admitted Assets (Cols. 1 - 2) | Prior Year 4 Net Admitted Assets |
|---|---|---|---|---|
| 1. Bonds (Schedule D) | 817,068,865 | | 817,068,865 | 790,013,733 |
| 2. Stocks (Schedule D): | | | | |
| 2.1 Preferred stocks | | | | |
| 2.2 Common stocks | 39,687,227 | | 39,687,227 | 36,213,997 |
| 3. Mortgage loans on real estate (Schedule B): | | | | |
| 3.1 First liens | | | | |
| 3.2 Other than first liens | | | | |
| 4. Real estate (Schedule A): | | | | |
| 4.1 Properties occupied by the company (less $ ..... encumbrances) | | | | |
| 4.2 Properties held for the production of income (less $ ..... encumbrances) | | | | |
| 4.3 Properties held for sale (less $ ..... encumbrances) | | | | |
| 5. Cash ($ 2,358,132 , Schedule E - Part 1), cash equivalents ($ ..... , Schedule E - Part 2) and short-term investments ($ 12,690,308 , Schedule DA) | 15,048,440 | | 15,048,440 | 18,565,922 |
| 6. Contract loans (including $ ..... premium notes) | 4,958,043 | | 4,958,043 | 4,700,649 |
| 7. Other invested assets (Schedule BA) | 1,887,334 | | 1,887,334 | 1,212,510 |
| 8. Receivables for securities | 2,113 | | 2,113 | |
| 9. Aggregate write-ins for invested assets | | | | |
| 10. Subtotals, cash and invested assets (Lines 1 to 9) | 878,652,022 | | 878,652,022 | 850,706,811 |
| 11. Title plants less $ ..... charged off (for Title insurers only) | | | | |
| 12. Investment income due and accrued | 9,331,504 | | 9,331,504 | 8,882,829 |
| 13. Premiums and considerations: | | | | |
| 13.1 Uncollected premiums and agents' balances in the course of collection | (1,336,465) | | (1,336,465) | (798,634) |
| 13.2 Deferred premiums and agents' balances and installments booked but deferred and not yet due (including $ ..... earned but unbilled premiums) | 29,716,604 | | 29,716,604 | 25,800,717 |
| 13.3 Accrued retrospective premiums | | | | |
| 14. Reinsurance: | | | | |
| 14.1 Amounts recoverable from reinsurers | 300,848 | | 300,848 | 700,000 |
| 14.2 Funds held by or deposited with reinsured companies | | | | |
| 14.3 Other amounts receivable under reinsurance contracts | 1,410,714 | | 1,410,714 | 1,164,158 |
| 15. Amounts receivable relating to uninsured plans | | | | |
| 16.1 Current federal and foreign income tax recoverable and interest thereon | | | | 94,000 |
| 16.2 Net deferred tax asset | 10,491,931 | 6,705,219 | 3,786,712 | 3,596,377 |
| 17. Guaranty funds receivable or on deposit | | | | |
| 18. Electronic data processing equipment and software | 485,903 | 485,903 | | |
| 19. Furniture and equipment, including health care delivery assets ($ ..... ) | 2,963,622 | 2,963,622 | | |
| 20. Net adjustment in assets and liabilities due to foreign exchange rates | | | | |
| 21. Receivables from parent, subsidiaries and affiliates | | | | 68,828 |
| 22. Health care ($ ..... ) and other amounts receivable | | | | |
| 23. Aggregate write-ins for other than invested assets | 2,476,006 | 1,191,545 | 1,284,461 | 1,224,045 |
| 24. Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 10 to 23) | 934,492,689 | 11,346,289 | 923,146,400 | 891,439,131 |
| 25. From Separate Accounts, Segregated Accounts and Protected Cell Accounts | | | | |
| 26. Total (Lines 24 and 25) | 934,492,689 | 11,346,289 | 923,146,400 | 891,439,131 |
| **DETAILS OF WRITE-INS** | | | | |
| 0901. | | | | |
| 0902. | | | | |
| 0903. | | | | |
| 0998. Summary of remaining write-ins for Line 9 from overflow page | | | | |
| 0999. Totals (Lines 0901 thru 0903 plus 0998)(Line 9 above) | | | | |
| 2301. Amica Companies supplemental retirement trust | 2,159,090 | 874,629 | 1,284,461 | 1,224,045 |
| 2302. Pension intangible asset | 316,391 | 316,391 | | |
| 2303. Travel advances | 525 | 525 | | |
| 2398. Summary of remaining write-ins for Line 23 from overflow page | | | | |
| 2399. Totals (Lines 2301 thru 2303 plus 2398)(Line 23 above) | 2,476,006 | 1,191,545 | 1,284,461 | 1,224,045 |

# LIABILITIES, SURPLUS AND OTHER FUNDS

| | | 1<br>Current Year | 2<br>Prior Year |
|---|---|---|---|
| 1. | Aggregate reserve for life contracts $ 540,859,605 (Exh. 5, Line 9999999) less $ included in Line 6.3 (including $ Modco Reserve) | 540,859,605 | 527,400,501 |
| 2. | Aggregate reserve for accident and health contracts (Exhibit 6, Line 17, Col. 1) (including $ Modco Reserve) | | |
| 3. | Liability for deposit-type contracts (Exhibit 7, Line 14, Col. 1) (including $ Modco Reserve) | 162,459,657 | 156,960,268 |
| 4. | Contract claims: | | |
| | 4.1 Life (Exhibit 8, Part 1, Line 4.4, Col. 1 less sum of Cols. 9, 10 and 11) | 3,988,909 | 5,514,827 |
| | 4.2 Accident and health (Exhibit 8, Part 1, Line 4.4, sum of Cols. 9, 10 and 11) | | |
| 5. | Policyholders' dividends $ and coupons $ due and unpaid (Exhibit 4, Line 10) | | |
| 6. | Provision for policyholders' dividends and coupons payable in following calendar year - estimated amounts: | | |
| | 6.1 Dividends apportioned for payment (including $ Modco) | | |
| | 6.2 Dividends not yet apportioned (including $ Modco) | | |
| | 6.3 Coupons and similar benefits (including $ Modco) | | |
| 7. | Amount provisionally held for deferred dividend policies not included in Line 6 | | |
| 8. | Premiums and annuity considerations for life and accident and health contracts received in advance less $ discount; including $ accident and health premiums (Exhibit 1, Part 1, Col. 1, sum of lines 4 and 14) | 84,709 | 105,787 |
| 9. | Contract liabilities not included elsewhere: | | |
| | 9.1 Surrender values on canceled contracts | | |
| | 9.2 Provision for experience rating refunds, including $ accident and health experience rating refunds | | |
| | 9.3 Other amounts payable on reinsurance including $ assumed and $ ceded | | |
| | 9.4 Interest maintenance reserve (IMR, Line 6) | 5,564,821 | 5,258,823 |
| 10. | Commissions to agents due or accrued-life and annuity contracts $ accident and health $ and deposit-type contract funds $ | | |
| 11. | Commissions and expense allowances payable on reinsurance assumed | | |
| 12. | General expenses due or accrued (Exhibit 2, Line 12, Col. 6) | 3,955,425 | 3,652,888 |
| 13. | Transfers to Separate Accounts due or accrued (net) (including $ accrued for expense allowances recognized in reserves, net of reinsured allowances) | | |
| 14. | Taxes, licenses and fees due or accrued, excluding federal income taxes (Exhibit 3, Line 9, Col. 5) | 165,265 | 165,473 |
| 15.1 | Current federal and foreign income taxes including $ on realized capital gains (losses) | 1,226,000 | |
| 15.2 | Net deferred tax liability | | |
| 16. | Unearned investment income | 10,355 | 11,987 |
| 17. | Amounts withheld or retained by company as agent or trustee | 38,307 | 32,186 |
| 18. | Amounts held for agents' account, including $ agents' credit balances | | |
| 19. | Remittances and items not allocated | | |
| 20. | Net adjustment in assets and liabilities due to foreign exchange rates | | |
| 21. | Liability for benefits for employees and agents if not included above | | |
| 22. | Borrowed money $ and interest thereon $ | | |
| 23. | Dividends to stockholders declared and unpaid | | |
| 24. | Miscellaneous liabilities: | | |
| | 24.1 Asset valuation reserve (AVR, Line 16, Col. 7) | 8,011,369 | 7,486,925 |
| | 24.2 Reinsurance in unauthorized companies | | |
| | 24.3 Funds held under reinsurance treaties with unauthorized reinsurers | | |
| | 24.4 Payable to parent, subsidiaries and affiliates | 187,737 | 226,164 |
| | 24.5 Drafts outstanding | | |
| | 24.6 Liability for amounts held under uninsured plans | | |
| | 24.7 Funds held under coinsurance | | |
| | 24.8 Payable for securities | | 1,613,023 |
| | 24.9 Capital notes $ and interest thereon $ | | |
| 25. | Aggregate write-ins for liabilities | 37,952,941 | 35,560,228 |
| 26. | Total Liabilities excluding Separate Accounts business (Lines 1 to 25) | 764,505,100 | 743,989,080 |
| 27. | From Separate Accounts Statement | | |
| 28. | Total Liabilities (Lines 26 and 27) | 764,505,100 | 743,989,080 |
| 29. | Common capital stock | 5,000,000 | 5,000,000 |
| 30. | Preferred capital stock | | |
| 31. | Aggregate write-ins for other than special surplus funds | | |
| 32. | Surplus notes | | |
| 33. | Gross paid in and contributed surplus (Page 3, Line 33, Col. 2 plus Page 4, Line 51.1, Col. 1) | 52,000,000 | 52,000,000 |
| 34. | Aggregate write-ins for special surplus funds | 867,548 | 807,756 |
| 35. | Unassigned funds (surplus) | 100,773,752 | 89,642,295 |
| 36. | Less treasury stock, at cost: | | |
| | 36.1 shares common (value included in Line 29 $ ) | | |
| | 36.2 shares preferred (value included in Line 30 $ ) | | |
| 37. | Surplus (Total Lines 31+32+33+34+35-36) (including $ in Separate Accounts Statement) | 153,641,300 | 142,450,051 |
| 38. | Totals of Lines 29, 30 and 37 (Page 4, Line 55) | 158,641,300 | 147,450,051 |
| 39. | Totals of Lines 28 and 38 (Page 2, Line 26, Col. 3) | 923,146,400 | 891,439,131 |
| | **DETAILS OF WRITE-INS** | | |
| 2501. | Reserve for non-funded pensions and deferrals | 1,284,461 | 1,224,046 |
| 2502. | Reserve for retired lives | 30,987,455 | 29,230,421 |
| 2503. | Reserve for unassessed insolvencies | 2,072,000 | 2,072,000 |
| 2598. | Summary of remaining write-ins for Line 25 from overflow page | 3,609,025 | 3,033,761 |
| 2599. | Totals (Lines 2501 thru 2503 plus 2598)(Line 25 above) | 37,952,941 | 35,560,228 |
| 3101. | | | |
| 3102. | | | |
| 3103. | | | |
| 3198. | Summary of remaining write-ins for Line 31 from overflow page | | |
| 3199. | Totals (Lines 3101 thru 3103 plus 3198)(Line 31 above) | | |
| 3401. | Group life contingency reserve | 867,548 | 807,756 |
| 3402. | | | |
| 3403. | | | |
| 3498. | Summary of remaining write-ins for Line 34 from overflow page | | |
| 3499. | Totals (Lines 3401 thru 3403 plus 3498)(Line 34 above) | 867,548 | 807,756 |

# SUMMARY OF OPERATIONS

| | | 1<br>Current Year | 2<br>Prior Year |
|---|---|---|---|
| 1. | Premiums and annuity considerations for life and accident and health contracts (Exhibit 1, Part 1, Line 20.4, Col. 1, less Col. 11) | 54,863,282 | 57,944,044 |
| 2. | Considerations for supplementary contracts with life contingencies | 331,935 | 539,230 |
| 3. | Net investment income (Exhibit of Net Investment Income, Line 17) | 45,086,798 | 43,351,899 |
| 4. | Amortization of interest maintenance reserve (IMR, Line 5) | 480,658 | 585,235 |
| 5. | Separate Accounts net gain from operations excluding unrealized gains or losses | | |
| 6. | Commissions and expense allowances on reinsurance ceded (Exhibit 1, Part 2, Line 26.1, Col. 1) | 7,088,277 | 6,573,634 |
| 7. | Reserve adjustments on reinsurance ceded | | |
| 8. | Miscellaneous Income: | | |
| | 8.1 Income from fees associated with investment management, administration and contract guarantees from Separate Accounts | | |
| | 8.2 Charges and fees for deposit-type contracts | | |
| | 8.3 Aggregate write-ins for miscellaneous income | 394,525 | 369,921 |
| 9. | Total (Lines 1 to 8.3) | 108,245,475 | 109,363,963 |
| 10. | Death benefits | 17,181,972 | 16,372,232 |
| 11. | Matured endowments (excluding guaranteed annual pure endowments) | | |
| 12. | Annuity benefits (Exhibit 8, Part 2, Line 6.4, Cols. 4 + 8) | 13,422,240 | 13,909,737 |
| 13. | Disability benefits and benefits under accident and health contracts | 164,512 | 190,428 |
| 14. | Coupons, guaranteed annual pure endowments and similar benefits | | |
| 15. | Surrender benefits and withdrawals for life contracts | 15,452,380 | 12,720,531 |
| 16. | Group conversions | | |
| 17. | Interest and adjustments on contract or deposit-type contract funds | 8,332,013 | 7,757,927 |
| 18. | Payments on supplementary contracts with life contingencies | 1,175,389 | 1,282,063 |
| 19. | Increase in aggregate reserves for life and accident and health contracts | 13,459,104 | 18,626,820 |
| 20. | Totals (Lines 10 to 19) | 69,187,610 | 70,859,738 |
| 21. | Commissions on premiums, annuity considerations, and deposit-type contract funds (direct business only) (Exhibit 1, Part 2, Line 31, Col. 1) | | |
| 22. | Commissions and expense allowances on reinsurance assumed (Exhibit 1, Part 2, Line 26.2, Col. 1) | | |
| 23. | General insurance expenses (Exhibit 2, Line 10, Cols. 1, 2, 3 and 4) | 21,153,074 | 20,207,652 |
| 24. | Insurance taxes, licenses and fees, excluding federal income taxes (Exhibit 3, Line 7, Cols. 1 + 2 + 3) | 2,348,261 | 2,062,802 |
| 25. | Increase in loading on deferred and uncollected premiums | (2,296,001) | (2,022,855) |
| 26. | Net transfers to or (from) Separate Accounts net of reinsurance | | |
| 27. | Aggregate write-ins for deductions | 1,757,879 | 1,608,778 |
| 28. | Totals (Lines 20 to 27) | 92,150,823 | 92,716,115 |
| 29. | Net gain from operations before dividends to policyholders and federal income taxes (Line 9 minus Line 28) | 16,094,652 | 16,647,848 |
| 30. | Dividends to policyholders | | |
| 31. | Net gain from operations after dividends to policyholders and before federal income taxes (Line 29 minus Line 30) | 16,094,652 | 16,647,848 |
| 32. | Federal and foreign income taxes incurred (excluding tax on capital gains) | 6,591,912 | 6,265,519 |
| 33. | Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses) (Line 31 minus Line 32) | 9,502,740 | 10,382,329 |
| 34. | Net realized capital gains (losses) (excluding gains (losses) transferred to the IMR) less capital gains tax of $ 504,504 (excluding taxes of $ 423,584 transferred to the IMR) | 548,493 | 1,027,751 |
| 35. | Net income (Line 33 plus Line 34) | 10,051,233 | 11,410,080 |
| | **CAPITAL AND SURPLUS ACCOUNT** | | |
| 36. | Capital and surplus, December 31, prior year (Page 3, Line 38, Col. 2) | 147,450,051 | 143,297,070 |
| 37. | Net income (Line 35) | 10,051,233 | 11,410,080 |
| 38. | Change in net unrealized capital gains (losses) less capital gains tax of $ 563,596 | 1,886,831 | 2,475,382 |
| 39. | Change in net unrealized foreign exchange capital gain (loss) | | |
| 40. | Change in net deferred income tax | 321,033 | 3,295,792 |
| 41. | Change in nonadmitted assets and related items | (549,790) | (1,556,141) |
| 42. | Change in liability for reinsurance in unauthorized companies | | |
| 43. | Change in reserve on account of change in valuation basis, (increase) or decrease (Exh. 5A, Line 9999999, Col. 4) | | (10,144,913) |
| 44. | Change in asset valuation reserve | (524,444) | (698,607) |
| 45. | Change in treasury stock (Page 3, Lines 36.1 and 36.2, Col. 2 minus Col. 1) | | |
| 46. | Surplus (contributed to) withdrawn from Separate Accounts during period | | |
| 47. | Other changes in surplus in Separate Accounts Statement | | |
| 48. | Change in surplus notes | | |
| 49. | Cumulative effect of changes in accounting principles | | |
| 50. | Capital changes: | | |
| | 50.1 Paid in | | |
| | 50.2 Transferred from surplus (Stock Dividend) | | |
| | 50.3 Transferred to surplus | | |
| 51. | Surplus adjustment: | | |
| | 51.1 Paid in | | |
| | 51.2 Transferred to capital (Stock Dividend) | | |
| | 51.3 Transferred from capital | | |
| | 51.4 Change in surplus as a result of reinsurance | | |
| 52. | Dividends to stockholders | | (723,268) |
| 53. | Aggregate write-ins for gains and losses in surplus | 6,386 | 94,656 |
| 54. | Net change in capital and surplus for the year (Lines 37 through 53) | 11,191,249 | 4,152,981 |
| 55. | Capital and surplus, December 31, current year (Lines 36 + 54) (Page 3, Line 38) | 158,641,300 | 147,450,051 |
| | **DETAILS OF WRITE-INS** | | |
| 08.301. | Referral fees | 5,240 | 40 |
| 08.302. | Reinsurance ceded experience rating refund | 389,285 | 369,881 |
| 08.303. | | | |
| 08.398. | Summary of remaining write-ins for Line 8.3 from overflow page | | |
| 08.399. | Totals (Lines 08.301 thru 08.303 plus 08.398)(Line 8.3 above) | 394,525 | 369,921 |
| 2701. | Fines and penalties of regulatory authorities | 845 | 890 |
| 2702. | Increase in reserve for retired lives | 1,757,034 | 1,607,888 |
| 2703. | | | |
| 2798. | Summary of remaining write-ins for Line 27 from overflow page | | |
| 2799. | Totals (Lines 2701 thru 2703 plus 2798)(Line 27 above) | 1,757,879 | 1,608,778 |
| 5301. | Accumulated other comprehensive income - pensions | (25,402) | (18,580) |
| 5302. | Change in market value of Amica Companies supplemental retirement trust | 30,101 | 113,826 |
| 5303. | Extraordinary amounts of taxes for prior years | 1,687 | (590) |
| 5398. | Summary of remaining write-ins for Line 53 from overflow page | | |
| 5399. | Totals (Lines 5301 thru 5303 plus 5398)(Line 53 above) | 6,386 | 94,656 |

# CASH FLOW

| | | 1<br>Current Year | 2<br>Prior Year |
|---|---|---|---|
| | **Cash from Operations** | | |
| 1. | Premiums collected net of reinsurance | 54,092,082 | 57,363,834 |
| 2. | Net investment income | 45,981,720 | 44,812,483 |
| 3. | Miscellaneous income | 7,236,246 | 6,579,974 |
| 4. | Total (Lines 1 through 3) | 107,310,048 | 108,756,291 |
| 5. | Benefit and loss related payments | 48,758,080 | 43,202,815 |
| 6. | Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts | | |
| 7. | Commissions, expenses paid and aggregate write-ins for deductions | 23,199,851 | 21,896,926 |
| 8. | Dividends paid to policyholders | | |
| 9. | Federal and foreign income taxes paid (recovered) net of $ 504,504 tax on capital gains (losses) | 6,200,000 | 7,211,000 |
| 10. | Total (Lines 5 through 9) | 78,157,931 | 72,310,741 |
| 11. | Net cash from operations (Line 4 minus Line 10) | 29,152,117 | 36,445,550 |
| | **Cash from Investments** | | |
| 12. | Proceeds from investments sold, matured or repaid: | | |
| | 12.1 Bonds | 127,274,531 | 128,212,964 |
| | 12.2 Stocks | 3,155,915 | 3,789,125 |
| | 12.3 Mortgage loans | | |
| | 12.4 Real estate | | |
| | 12.5 Other invested assets | | |
| | 12.6 Net gains or (losses) on cash, cash equivalents and short-term investments | | |
| | 12.7 Miscellaneous proceeds | | 1,613,023 |
| | 12.8 Total investment proceeds (Lines 12.1 to 12.7) | 130,430,446 | 133,615,112 |
| 13. | Cost of investments acquired (long-term only): | | |
| | 13.1 Bonds | 154,188,880 | 166,536,556 |
| | 13.2 Stocks | 3,580,135 | 2,689,390 |
| | 13.3 Mortgage loans | | |
| | 13.4 Real estate | | |
| | 13.5 Other invested assets | 496,186 | 29,003 |
| | 13.6 Miscellaneous applications | 1,615,136 | |
| | 13.7 Total investments acquired (Lines 13.1 to 13.6) | 159,880,337 | 169,254,949 |
| 14. | Net increase (decrease) in contract loans and premium notes | 257,394 | 31,793 |
| 15. | Net cash from investments (Line 12.8 minus Line 13.7 minus Line 14) | (29,707,285) | (35,671,630) |
| | **Cash from Financing and Miscellaneous Sources** | | |
| 16. | Cash provided (applied): | | |
| | 16.1 Surplus notes, capital notes | | |
| | 16.2 Capital and paid in surplus, less treasury stock | | |
| | 16.3 Borrowed funds | | |
| | 16.4 Net deposits on deposit-type contracts and other insurance liabilities | (2,597,801) | (3,630,361) |
| | 16.5 Dividends to stockholders | | 723,268 |
| | 16.6 Other cash provided (applied) | (364,513) | 1,385,767 |
| 17. | Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6) | (2,962,314) | (2,967,862) |
| | **RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS** | | |
| 18. | Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17) | (3,517,482) | (2,193,942) |
| 19. | Cash, cash equivalents and short-term investments: | | |
| | 19.1 Beginning of year | 18,565,922 | 20,759,864 |
| | 19.2 End of year (Line 18 plus Line 19.1) | 15,048,440 | 18,565,922 |

Note: Supplemental disclosures of cash flow information for non-cash transactions:

| | | |
|---|---|---|
| | | |
| | | |
| | | |
| | | |

# ANALYSIS OF OPERATIONS BY LINES OF BUSINESS

| | 1 | 2 | Ordinary | | | 6 | Group | | Accident and Health | | | 12 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Total | Industrial Life | 3 Life Insurance | 4 Individual Annuities | 5 Supplementary Contracts | Credit Life (Group and Individual) | 7 Life Insurance (a) | 8 Annuities | 9 Group | 10 Credit (Group and Individual) | 11 Other | Aggregate of All Other Lines of Business |
| 1. Premiums and annuity considerations for life and accident and health contracts | 54,863,282 | | 41,283,793 | 10,973,985 | | | 2,605,504 | | | | | |
| 2. Considerations for supplementary contracts with life contingencies | 331,935 | | | | 331,935 | | | | | | | |
| 3. Net investment income | 45,086,798 | | 8,963,665 | 33,307,113 | 913,473 | | 1,902,547 | | | | | |
| 4. Amortization of Interest Maintenance Reserve (IMR) | 480,658 | | 95,559 | 355,078 | 9,738 | | 20,283 | | | | | |
| 5. Separate Accounts net gain from operations excluding unrealized gains or losses | | | | | | | | | | | | |
| 6. Commissions and expense allowances on reinsurance ceded | 7,088,277 | | 7,088,277 | | | | | | | | | |
| 7. Reserve adjustments on reinsurance ceded | | | | | | | | | | | | |
| 8. Miscellaneous Income: | | | | | | | | | | | | |
| 8.1 Fees associated with income from investment management, administration and contract guarantees from Separate Accounts | | | | | | | | | | | | |
| 8.2 Charges and fees for deposit-type contracts | | | | | | | | | | | | |
| 8.3 Aggregate write-ins for miscellaneous income | 394,525 | | 5,240 | | | | 389,285 | | | | | |
| 9. Totals (Lines 1 to 8.3) | 108,245,475 | | 57,436,534 | 44,636,176 | 1,255,146 | | 4,917,619 | | | | | |
| 10. Death benefits | 17,181,972 | | 15,732,472 | | | | 1,449,500 | | | | | |
| 11. Matured endowments (excluding guaranteed annual pure endowments) | | | | | | | | | | | | |
| 12. Annuity benefits | 13,422,240 | | | 13,422,240 | | | | | | | | |
| 13. Disability benefits and benefits under accident and health contracts | 164,512 | | 164,512 | | | | | | | | | |
| 14. Coupons, guaranteed annual pure endowments and similar benefits | | | | | | | | | | | | |
| 15. Surrender benefits and withdrawals for life contracts | 15,452,380 | | 2,889,043 | 12,563,337 | | | | | | | | |
| 16. Group conversions | | | (15,446) | | | | 15,446 | | | | | |
| 17. Interest and adjustments on contract or deposit-type contract funds | 8,332,013 | | 192,246 | 7,900,196 | 226,703 | | 12,868 | | | | | |
| 18. Payments on supplementary contracts with life contingencies | 1,175,389 | | | | 1,175,389 | | | | | | | |
| 19. Increase in aggregate reserves for life and accident and health contracts | 13,459,104 | | 12,569,489 | 1,282,726 | (385,079) | | (8,032) | | | | | |
| 20. Totals (Lines 10 to 19) | 69,187,610 | | 31,532,316 | 35,168,499 | 1,017,013 | | 1,469,782 | | | | | |
| 21. Commissions on premiums, annuity considerations and deposit-type contract funds (direct business only) | | | | | | | | | | | | |
| 22. Commissions and expense allowances on reinsurance assumed | | | | | | | | | | | | |
| 23. General insurance expenses | 21,153,074 | | 16,991,072 | 3,803,201 | 144,513 | | 214,288 | | | | | |
| 24. Insurance taxes, licenses and fees, excluding federal income taxes | 2,348,261 | | 2,028,710 | 238,583 | 7,689 | | 73,279 | | | | | |
| 25. Increase in loading on deferred and uncollected premiums | (2,296,001) | | (2,296,001) | | | | | | | | | |
| 26. Net transfers to or (from) Separate Accounts net of reinsurance | | | | | | | | | | | | |
| 27. Aggregate write-ins for deductions | 1,757,879 | | 744 | 85 | 16 | | 1,757,034 | | | | | |
| 28. Totals (Lines 20 to 27) | 92,150,823 | | 48,256,841 | 39,210,368 | 1,169,231 | | 3,514,383 | | | | | |
| 29. Net gain from operations before dividends to policyholders and federal income taxes (Line 9 minus Line 28) | 16,094,652 | | 9,179,693 | 5,425,808 | 85,915 | | 1,403,236 | | | | | |
| 30. Dividends to policyholders | | | | | | | | | | | | |
| 31. Net gain from operations after dividends to policyholders and before federal income taxes (Line 29 minus Line 30) | 16,094,652 | | 9,179,693 | 5,425,808 | 85,915 | | 1,403,236 | | | | | |
| 32. Federal income taxes incurred (excluding tax on capital gains) | 6,591,912 | | 3,759,741 | 2,222,257 | 35,188 | | 574,726 | | | | | |
| 33. Net gain from operations after dividends to policyholders and federal income taxes and before realized capital gains or (losses) (Line 31 minus Line 32) | 9,502,740 | | 5,419,952 | 3,203,551 | 50,727 | | 828,510 | | | | | |
| **DETAILS OF WRITE-INS** | | | | | | | | | | | | |
| 08.301. Reinsurance ceded experience rating refund | 389,285 | | | | | | 389,285 | | | | | |
| 08.302. Referral fees | 5,240 | | 5,240 | | | | | | | | | |
| 08.303. | | | | | | | | | | | | |
| 08.398. Summary of remaining write-ins for Line 8.3 from overflow page | | | | | | | | | | | | |
| 08.399. Totals (Lines 08.301 thru 08.303 plus 08.398) (Line 8.3 above) | 394,525 | | 5,240 | | | | 389,285 | | | | | |
| 2701. Increase in retired lives reserve | 1,757,034 | | | | | | 1,757,034 | | | | | |
| 2702. Fines and Penalties | 845 | | 744 | 85 | 16 | | | | | | | |
| 2703. | | | | | | | | | | | | |
| 2798. Summary of remaining write-ins for Line 27 from overflow page | | | | | | | | | | | | |
| 2799. Totals (Lines 2701 thru 2703 plus 2798) (Line 27 above) | 1,757,879 | | 744 | 85 | 16 | | 1,757,034 | | | | | |

(a) Includes the following amounts for FEGLI/SGLI: Line 1 ..... , Line 10 ..... , Line 16 ..... , Line 23 ..... , Line 24 .....

# ANALYSIS OF INCREASE IN RESERVES DURING THE YEAR

| | 1 | 2 | Ordinary | | | 6 | Group | |
|---|---|---|---|---|---|---|---|---|
| | | | 3 | 4 | 5 | | 7 | 8 |
| | Total | Industrial Life | Life Insurance | Individual Annuities | Supplementary Contracts | Credit Life (Group and Individual) | Life Insurance | Annuities |
| Involving Life or Disability Contingencies (Reserves) (Net of Reinsurance Ceded) | | | | | | | | |
| 1. Reserve December 31, prior year | 527,400,501 | | 162,354,895 | 355,474,364 | 9,542,022 | | 29,220 | |
| 2. Tabular net premiums or considerations | 72,141,513 | | 61,346,344 | 10,505,214 | 289,486 | | 469 | |
| 3. Present value of disability claims incurred | 81,151 | | 81,151 | | XXX | | | |
| 4. Tabular interest | 28,678,406 | | 8,645,176 | 19,529,252 | 503,211 | | 767 | |
| 5. Tabular less actual reserve released | 693,239 | | 144,675 | 324,620 | 223,944 | | | |
| 6. Increase in reserve on account of change in valuation basis | | | | | | | | |
| 7. Other increases (net) | (168,589) | | (168,589) | | | | | |
| 8. Totals (Lines 1 to 7) | 628,826,221 | | 232,403,652 | 385,833,450 | 10,558,663 | | 30,456 | |
| 9. Tabular cost | 50,239,531 | | 50,230,263 | | XXX | | 9,268 | |
| 10. Reserves released by death | 1,959,752 | | 1,959,752 | XXX | XXX | | | XXX |
| 11. Reserves released by other terminations (net) | 5,552,813 | | 5,124,742 | 201,740 | 226,331 | | | |
| 12. Annuity, supplementary contract and disability payments involving life contingencies | 30,214,520 | | 164,511 | 28,874,620 | 1,175,389 | | | |
| 13. Net transfers to or (from) Separate Accounts | | | | | | | | |
| 14. Total Deductions (Lines 9 to 13) | 87,966,616 | | 57,479,268 | 29,076,360 | 1,401,720 | | 9,268 | |
| 15. Reserve December 31, current year | 540,859,605 | | 174,924,384 | 356,757,090 | 9,156,943 | | 21,188 | |

# EXHIBIT OF NET INVESTMENT INCOME

| | | 1<br>Collected During Year | 2<br>Earned During Year |
|---|---|---|---|
| 1. | U.S. Government bonds | (a) 9,261,656 | 9,312,248 |
| 1.1 | Bonds exempt from U.S. tax | (a) | |
| 1.2 | Other bonds (unaffiliated) | (a) 33,108,744 | 33,550,952 |
| 1.3 | Bonds of affiliates | (a) | |
| 2.1 | Preferred stocks (unaffiliated) | (b) | |
| 2.11 | Preferred stocks of affiliates | (b) | |
| 2.2 | Common stocks (unaffiliated) | 772,741 | 772,356 |
| 2.21 | Common stocks of affiliates | | |
| 3. | Mortgage loans | (c) | |
| 4. | Real estate | (d) | |
| 5 | Contract loans | 343,470 | 354,186 |
| 6 | Cash, cash equivalents and short-term investments | (e) 1,210,330 | 1,157,495 |
| 7 | Derivative instruments | (f) | |
| 8. | Other invested assets | 1,624 | 1,624 |
| 9. | Aggregate write-ins for investment income | 484,458 | 484,458 |
| 10. | Total gross investment income | 45,183,023 | 45,633,319 |
| 11. | Investment expenses | | (g) 546,521 |
| 12. | Investment taxes, licenses and fees, excluding federal income taxes | | (g) |
| 13. | Interest expense | | (h) |
| 14. | Depreciation on real estate and other invested assets | | (i) |
| 15. | Aggregate write-ins for deductions from investment income | | |
| 16. | Total deductions (Lines 11 through 15) | | 546,521 |
| 17. | Net investment income (Line 10 minus Line 16) | | 45,086,798 |
| | **DETAILS OF WRITE-INS** | | |
| 0901. | Miscellaneous interest | 484,458 | 484,458 |
| 0902. | | | |
| 0903. | | | |
| 0998. | Summary of remaining write-ins for Line 9 from overflow page | | |
| 0999. | Totals (Lines 0901 thru 0903 plus 0998) (Line 9, above) | 484,458 | 484,458 |
| 1501. | | | |
| 1502. | | | |
| 1503. | | | |
| 1598. | Summary of remaining write-ins for Line 15 from overflow page | | |
| 1599. | Totals (Lines 1501 thru 1503 plus 1598) (Line 15, above) | | |

(a) Includes $ 546,948 accrual of discount less $ 1,892,177 amortization of premium and less $ 324,899 paid for accrued interest on purchases.

(b) Includes $ ..... accrual of discount less $ ..... amortization of premium and less $ ..... paid for accrued dividends on purchases.

(c) Includes $ ..... accrual of discount less $ ..... amortization of premium and less $ ..... paid for accrued interest on purchases.

(d) Includes $ ..... for company's occupancy of its own buildings; and excludes $ ..... interest on encumbrances.

(e) Includes $ 1,158 accrual of discount less $ ..... amortization of premium and less $ ..... paid for accrued interest on purchases.

(f) Includes $ ..... accrual of discount less $ ..... amortization of premium.

(g) Includes $. ..... investment expenses and $ ..... investment taxes, licenses and fees, excluding federal income taxes, attributable to segregated and Separate Accounts.

(h) Includes $ ..... interest on surplus notes and $ ..... interest on capital notes.

(i) Includes $ ..... depreciation on real estate and $ ..... depreciation on other invested assets.

# EXHIBIT OF CAPITAL GAINS (LOSSES)

| | | 1<br>Realized Gain (Loss) On Sales or Maturity | 2<br>Other Realized Adjustments | 3<br>Total Realized Capital Gain (Loss) (Columns 1 + 2) | 4<br>Change in Unrealized Capital Gain (Loss) | 5<br>Change in Unrealized Foreign Exchange Capital Gain (Loss) |
|---|---|---|---|---|---|---|
| 1. | U.S. Government bonds | 398,584 | | 398,584 | 275,775 | |
| 1.1 | Bonds exempt from U.S. tax | | | | | |
| 1.2 | Other bonds (unaffiliated) | 811,656 | | 811,656 | | |
| 1.3 | Bonds of affiliates | | | | | |
| 2.1 | Preferred stocks (unaffiliated) | | | | | |
| 2.11 | Preferred stocks of affiliates | | | | | |
| 2.2 | Common stocks (unaffiliated) | 1,495,809 | (442,815) | 1,052,994 | 1,996,010 | |
| 2.21 | Common stocks of affiliates | | | | | |
| 3. | Mortgage loans | | | | | |
| 4. | Real estate | | | | | |
| 5. | Contract loans | | | | | |
| 6. | Cash, cash equivalents and short-term investments | | | | | |
| 7. | Derivative instruments | | | | | |
| 8. | Other invested assets | | | | 178,638 | |
| 9. | Aggregate write-ins for capital gains (losses) | | | | | |
| 10. | Total capital gains (losses) | 2,706,049 | (442,815) | 2,263,234 | 2,450,423 | |
| | **DETAILS OF WRITE-INS** | | | | | |
| 0901. | | | | | | |
| 0902. | | | | | | |
| 0903. | | | | | | |
| 0998. | Summary of remaining write-ins for Line 9 from overflow page | | | | | |
| 0999. | Totals (Lines 0901 thru 0903 plus 0998) (Line 9, above) | | | | | |

# EXHIBIT - 1 PART 1 - PREMIUMS AND ANNUITY CONSIDERATIONS FOR LIFE AND ACCIDENT AND HEALTH CONTRACTS

| | 1 | 2 | Ordinary | | 5 | Group | | Accident and Health | | | 11 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | 3 | 4 | | 6 | 7 | 8 | 9 | 10 | |
| | Total | Industrial Life | Life Insurance | Individual Annuities | Credit Life (Group and Individual) | Life Insurance | Annuities | Group | Credit (Group and Individual) | Other | Aggregate of All Other Lines of Business |
| **FIRST YEAR (other than single)** | | | | | | | | | | | |
| 1. Uncollected | (608,216) | | (608,216) | | | | | | | | |
| 2. Deferred and accrued | 1,859,793 | | 1,859,793 | | | | | | | | |
| 3. Deferred , accrued and uncollected: | | | | | | | | | | | |
| 3.1 Direct | 1,895,702 | | 1,895,702 | | | | | | | | |
| 3.2 Reinsurance assumed | | | | | | | | | | | |
| 3.3 Reinsurance ceded | 644,125 | | 644,125 | | | | | | | | |
| 3.4 Net (Line 1 + Line 2) | 1,251,577 | | 1,251,577 | | | | | | | | |
| 4. Advance | | | | | | | | | | | |
| 5. Line 3.4 - Line 4 | 1,251,577 | | 1,251,577 | | | | | | | | |
| 6. Collected during year: | | | | | | | | | | | |
| 6.1 Direct | 6,928,459 | | 6,190,486 | 737,973 | | | | | | | |
| 6.2 Reinsurance assumed | | | | | | | | | | | |
| 6.3 Reinsurance ceded | 3,744,942 | | 3,744,942 | | | | | | | | |
| 6.4 Net | 3,183,517 | | 2,445,544 | 737,973 | | | | | | | |
| 7. Line 5 + Line 6.4 | 4,435,094 | | 3,697,121 | 737,973 | | | | | | | |
| 8. Prior year (uncollected + deferred and accrued - advance) | 1,516,230 | | 1,516,230 | | | | | | | | |
| 9. First year premiums and considerations: | | | | | | | | | | | |
| 9.1 Direct | 6,812,722 | | 6,074,749 | 737,973 | | | | | | | |
| 9.2 Reinsurance assumed | | | | | | | | | | | |
| 9.3 Reinsurance ceded | 3,893,858 | | 3,893,858 | | | | | | | | |
| 9.4 Net (Line 7 - Line 8) | 2,918,864 | | 2,180,891 | 737,973 | | | | | | | |
| **SINGLE** | | | | | | | | | | | |
| 10. Single premiums and considerations: | | | | | | | | | | | |
| 10.1 Direct | 4,951,831 | | | 4,951,831 | | | | | | | |
| 10.2 Reinsurance assumed | | | | | | | | | | | |
| 10.3 Reinsurance ceded | | | | | | | | | | | |
| 10.4 Net | 4,951,831 | | | 4,951,831 | | | | | | | |
| **RENEWAL** | | | | | | | | | | | |
| 11. Uncollected | (1,167,727) | | (1,167,727) | | | | | | | | |
| 12. Deferred and accrued | 18,057,810 | | 18,057,810 | | | | | | | | |
| 13. Deferred, accrued and uncollected: | | | | | | | | | | | |
| 13.1 Direct | 18,891,885 | | 18,891,885 | | | | | | | | |
| 13.2 Reinsurance assumed | | | | | | | | | | | |
| 13.3 Reinsurance ceded | 2,001,800 | | 2,001,800 | | | | | | | | |
| 13.4 Net (Line 11 + Line 12) | 16,890,085 | | 16,890,085 | | | | | | | | |
| 14. Advance | 84,709 | | 84,709 | | | | | | | | |
| 15. Line 13.4 - Line 14 | 16,805,376 | | 16,805,376 | | | | | | | | |
| 16. Collected during year: | | | | | | | | | | | |
| 16.1 Direct | 60,808,134 | | 52,394,479 | 5,284,181 | | 3,129,474 | | | | | |
| 16.2 Reinsurance assumed | | | | | | | | | | | |
| 16.3 Reinsurance ceded | 15,183,335 | | 14,659,395 | | | 523,940 | | | | | |
| 16.4 Net | 45,624,799 | | 37,735,084 | 5,284,181 | | 2,605,534 | | | | | |
| 17. Line 15 + Line 16.4 | 62,430,175 | | 54,540,460 | 5,284,181 | | 2,605,534 | | | | | |
| 18. Prior year (uncollected + deferred and accrued - advance) | 15,437,588 | | 15,437,558 | | | 30 | | | | | |
| 19. Renewal premiums and considerations: | | | | | | | | | | | |
| 19.1 Direct | 62,751,421 | | 54,337,796 | 5,284,181 | | 3,129,444 | | | | | |
| 19.2 Reinsurance assumed | | | | | | | | | | | |
| 19.3 Reinsurance ceded | 15,758,834 | | 15,234,894 | | | 523,940 | | | | | |
| 19.4 Net (Line 17 - Line 18) | 46,992,587 | | 39,102,902 | 5,284,181 | | 2,605,504 | | | | | |
| **TOTAL** | | | | | | | | | | | |
| 20. Total premiums and annuity considerations: | | | | | | | | | | | |
| 20.1 Direct | 74,515,974 | | 60,412,545 | 10,973,985 | | 3,129,444 | | | | | |
| 20.2 Reinsurance assumed | | | | | | | | | | | |
| 20.3 Reinsurance ceded | 19,652,692 | | 19,128,752 | | | 523,940 | | | | | |
| 20.4 Net (Lines 9.4 + 10.4 + 19.4) | 54,863,282 | | 41,283,793 | 10,973,985 | | 2,605,504 | | | | | |

# EXHIBIT - 1 PART 2 - DIVIDENDS AND COUPONS APPLIED, REINSURANCE COMMISSIONS AND EXPENSE ALLOWANCES AND COMMISSIONS INCURRED (Direct Business Only)

| | 1 | 2 | Ordinary | | 5 | Group | | Accident and Health | | | 11 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | 3 | 4 | | 6 | 7 | 8 | 9 | 10 | |
| | Total | Industrial Life | Life Insurance | Individual Annuities | Credit Life (Group and Individual) | Life Insurance | Annuities | Group | Credit (Group and Individual) | Other | Aggregate of All Other Lines of Business |
| **DIVIDENDS AND COUPONS APPLIED (included in Part 1)** | | | | | | | | | | | |
| 21. To pay renewal premiums | | | | | | | | | | | |
| 22. All other | | | | | | | | | | | |
| **REINSURANCE COMMISSIONS AND EXPENSE ALLOWANCES INCURRED** | | | | | | | | | | | |
| 23. First year (other than single): | | | | | | | | | | | |
| 23.1 Reinsurance ceded | 3,894,749 | | 3,894,749 | | | | | | | | |
| 23.2 Reinsurance assumed | | | | | | | | | | | |
| 23.3 Net ceded less assumed | 3,894,749 | | 3,894,749 | | | | | | | | |
| 24. Single: | | | | | | | | | | | |
| 24.1 Reinsurance ceded | | | | | | | | | | | |
| 24.2 Reinsurance assumed | | | | | | | | | | | |
| 24.3 Net ceded less assumed | | | | | | | | | | | |
| 25. Renewal: | | | | | | | | | | | |
| 25.1 Reinsurance ceded | 3,193,528 | | 3,193,528 | | | | | | | | |
| 25.2 Reinsurance assumed | | | | | | | | | | | |
| 25.3 Net ceded less assumed | 3,193,528 | | 3,193,528 | | | | | | | | |
| 26. Totals: | | | | | | | | | | | |
| 26.1 Reinsurance ceded (Page 6, Line 6) | 7,088,277 | | 7,088,277 | | | | | | | | |
| 26.2 Reinsurance assumed (Page 6, Line 22) | | | | | | | | | | | |
| 26.3 Net ceded less assumed | 7,088,277 | | 7,088,277 | | | | | | | | |
| **COMMISSIONS INCURRED (direct business only)** | | | | | | | | | | | |
| 27. First year (other than single) | | | | | | | | | | | |
| 28. Single | | | | | | | | | | | |
| 29. Renewal | | | | | | | | | | | |
| 30. Deposit-type contract funds | | | | | | | | | | | |
| 31. Totals (to agree with Page 6, Line 21) | | | | | | | | | | | |

# EXHIBIT 2 - GENERAL EXPENSES

| | | Insurance | | | | 5 | 6 |
|---|---|---|---|---|---|---|---|
| | | 1 | Accident and Health | | 4 | | |
| | | Life | 2 Cost Containment | 3 All Other | All Other Lines of Business | Investment | Total |
| 1. | Rent | 892,476 | | | | 38,047 | 930,523 |
| 2. | Salaries and wages | 9,895,127 | | | | 286,885 | 10,182,012 |
| 3.11 | Contributions for benefit plans for employees | 2,343,144 | | | | 82,942 | 2,426,086 |
| 3.12 | Contributions for benefit plans for agents | | | | | | |
| 3.21 | Payments to employees under non-funded benefit plans | | | | | | |
| 3.22 | Payments to agents under non-funded benefit plans | | | | | | |
| 3.31 | Other employee welfare | 61,919 | | | | | 61,919 |
| 3.32 | Other agent welfare | | | | | | |
| 4.1 | Legal fees and expenses | 7,045 | | | | | 7,045 |
| 4.2 | Medical examination fees | 1,341,940 | | | | | 1,341,940 |
| 4.3 | Inspection report fees | 51,291 | | | | | 51,291 |
| 4.4 | Fees of public accountants and consulting actuaries | 552,202 | | | | | 552,202 |
| 4.5 | Expense of investigation and settlement of policy claims | 41,850 | | | | | 41,850 |
| 5.1 | Traveling expenses | 197,132 | | | | | 197,132 |
| 5.2 | Advertising | 1,639,475 | | | | | 1,639,475 |
| 5.3 | Postage, express, telegraph and telephone | 1,531,226 | | | | | 1,531,226 |
| 5.4 | Printing and stationery | 321,973 | | | | | 321,973 |
| 5.5 | Cost or depreciation of furniture and equipment | 690,379 | | | | | 690,379 |
| 5.6 | Rental of equipment | 83,713 | | | | 32,056 | 115,769 |
| 5.7 | Cost or depreciation of EDP equipment and software | | | | | | |
| 6.1 | Books and periodicals | 16,361 | | | | | 16,361 |
| 6.2 | Bureau and association fees | 99,238 | | | | | 99,238 |
| 6.3 | Insurance, except on real estate | | | | | | |
| 6.4 | Miscellaneous losses | | | | | | |
| 6.5 | Collection and bank service charges | | | | | 33,275 | 33,275 |
| 6.6 | Sundry general expenses | | | | | | |
| 6.7 | Group service and administration fees | | | | | | |
| 6.8 | Reimbursements by uninsured plans | | | | | | |
| 7.1 | Agency expense allowance | | | | | | |
| 7.2 | Agents' balances charged off (less $ ..... recovered) | | | | | | |
| 7.3 | Agency conferences other than local meetings | | | | | | |
| 9.1 | Real estate expenses | | | | | | |
| 9.2 | Investment expenses not included elsewhere | | | | | 73,316 | 73,316 |
| 9.3 | Aggregate write-ins for expenses | 1,386,583 | | | | | 1,386,583 |
| 10. | General expenses incurred | 21,153,074 | | | | 546,521 | (a) 21,699,595 |
| 11. | General expenses unpaid December 31, prior year | 3,652,888 | | | | | 3,652,888 |
| 12. | General expenses unpaid December 31, current year | 3,955,425 | | | | | 3,955,425 |
| 13. | Amounts receivable relating to uninsured plans, prior year | | | | | | |
| 14. | Amounts receivable relating to uninsured plans, current year | | | | | | |
| 15. | General expenses paid during year (Lines 10+11-12-13+14) | 20,850,537 | | | | 546,521 | 21,397,058 |
| | **DETAILS OF WRITE-INS** | | | | | | |
| 09.301. | Data processing and consulting fees | 1,279,708 | | | | | 1,279,708 |
| 09.302. | Accrual for non-funded pensions | 106,875 | | | | | 106,875 |
| 09.303. | | | | | | | |
| 09.398. | Summary of remaining write-ins for Line 9.3 from overflow page | | | | | | |
| 09.399. | Totals (Lines 09.301 thru 09.303 plus 09.398) (Line 9.3 above) | 1,386,583 | | | | | 1,386,583 |

(a) Includes management fees of $ ..... to affiliates and $ ..... to non-affiliates.

# EXHIBIT 3 - TAXES, LICENSES AND FEES (EXCLUDING FEDERAL INCOME TAXES)

| | | Insurance | | | 4 | 5 |
|---|---|---|---|---|---|---|
| | | 1 | 2 | 3 | | |
| | | Life | Accident and Health | All Other Lines of Business | Investment | Total |
| 1. | Real estate taxes | | | | | |
| 2. | State insurance department licenses and fees | 439,723 | | | | 439,723 |
| 3. | State taxes on premiums | 1,116,291 | | | | 1,116,291 |
| 4. | Other state taxes, including $ ..... 40,826 for employee benefits | 213,796 | | | | 213,796 |
| 5. | U.S. Social Security taxes | 560,204 | | | | 560,204 |
| 6. | All other taxes | 18,247 | | | | 18,247 |
| 7. | Taxes, licenses and fees incurred | 2,348,261 | | | | 2,348,261 |
| 8. | Taxes, licenses and fees unpaid December 31, prior year | 165,473 | | | | 165,473 |
| 9. | Taxes, licenses and fees unpaid December 31, current year | 165,265 | | | | 165,265 |
| 10. | Taxes, licenses and fees paid during year (Lines 7 + 8 - 9) | 2,348,469 | | | | 2,348,469 |

# EXHIBIT 4 - DIVIDENDS OR REFUNDS

| | | 1 Life | 2 Accident and Health |
|---|---|---|---|
| 1. | Applied to pay renewal premiums | | |
| 2. | Applied to shorten the endowment or premium-paying period | | |
| 3. | Applied to provide paid-up additions | | |
| 4. | Applied to provide paid-up annuities | | |
| 5. | Total Lines 1 through 4 | | |
| 6. | Paid in cash | | |
| 7. | Left on deposit | | |
| 8. | Aggregate write-ins for dividend or refund options | | |
| 9. | Total Lines 5 through 8 | | |
| 10. | Amount due and unpaid | | |
| 11. | Provision for dividends or refunds payable in the following calendar year | | |
| 12. | Terminal dividends | | |
| 13. | Provision for deferred dividend contracts | | |
| 14. | Amount provisionally held for deferred dividend contracts not included in Line 13 | | |
| 15. | Total Lines 10 through 14 | | |
| 16. | Total from prior year | | |
| 17. | Total dividends or refunds (Lines 9 + 15 - 16) | | |
| | **DETAILS OF WRITE-INS** | | |
| 0801. | | | |
| 0802. | | | |
| 0803. | | | |
| 0898. | Summary of remaining write-ins for Line 8 from overflow page | | |
| 0899. | Totals (Lines 0801 thru 0803 plus 0898) (Line 8 above) | | |

NONE

# EXHIBIT 5 - AGGREGATE RESERVE FOR LIFE CONTRACTS

| 1<br>Valuation Standard | 2<br>Total | 3<br>Industrial | 4<br>Ordinary | 5<br>Credit (Group and Individual) | 6<br>Group |
|---|---|---|---|---|---|
| 0100001. 41 CSO 2.50% NLP ANB IDB 60,62 | 1,612 | | 1,612 | | |
| 0100002. 41 CSO 2.50% CRVM ANB IDB 57,59,61,63 | 11,716 | | 11,716 | | |
| 0100003. 58 CSO 3.00% NLP ANB IDB 63-80 | 273,829 | | 270,969 | | 2,860 |
| 0100004. 58 CSO 3.00% NLP ALB IDB 70-87, 89-05 | 44,361 | | 44,361 | | |
| 0100005. 58 CSO 3.00% CRVM ANB IDB 63-83 | 2,842,193 | | 2,823,865 | | 18,328 |
| 0100006. 58 CSO 3.50% NLP ANB IDB 67-68,70,72-77, 79 | 198,745 | | 198,745 | | |
| 0100007. 58 CSO 3.50% NLP ALB IDB 70-87,89,92,96,99,01-02,04,06-07NB | 185,122 | | 185,122 | | |
| 0100008. 58 CSO 3.50% CRVM ANB IDB 66-67, 69-78 | 770,882 | | 770,882 | | |
| 0100009. 58 CSO 3.50% CRVM ALB IDB 70-80,86,01 | 3,635,928 | | 3,635,928 | | |
| 0100010. 58 CSO 4.00% NLP ANB IDB 77-80 | 85,096 | | 85,096 | | |
| 0100011. 58 CSO 4.00% NLP ALB IDB 79-87 | 90,982 | | 90,982 | | |
| 0100012. 58 CSO 4.00% CRVM ANB IDB 77-81 | 747,825 | | 747,825 | | |
| 0100013. 58 CSO 4.00% CRVM ALB IDB 77, 79-87 | 6,079,713 | | 6,079,713 | | |
| 0100014. 58 CSO 4.50% NLP ANB IDB 81-83 | 121,997 | | 121,997 | | |
| 0100015. 58 CSO 4.50% CRVM ANB IDB 80-84 | 691,807 | | 691,807 | | |
| 0100016. 58 CSO 4.50% CRVM ALB IDB 83-88,92,96-97,03-04 | 20,583,412 | | 20,583,412 | | |
| 0100017. 58 CSO 5.50% NLP ALB IDB 79,83-85,87-88 | 211,256 | | 211,256 | | |
| 0100018. 58 CET 3.00% NLP ANB IDB 63-82 | 132,793 | | 132,793 | | |
| 0100019. 58 CET 3.50% NLP ANB IDB 68,71,74,76-77 | 12,942 | | 12,942 | | |
| 0100020. 58 CET 3.50% NLP ALB IDB 71-79 | 64,298 | | 64,298 | | |
| 0100021. 58 CET 4.00% NLP ANB IDB 79-80 | 4,665 | | 4,665 | | |
| 0100022. 58 CET 4.00% NLP ALB IDB 80-86 | 41,305 | | 41,305 | | |
| 0100023. 58 CET 4.50% NLP ANB IDB 82-83 | 7,016 | | 7,016 | | |
| 0100024. 58 CET 5.00% NLP ALB IDB 77 | 1,741 | | 1,741 | | |
| 0100025. 58 CET 5.50% NLP ALB IDB 74,83-85,87-88 | 49,172 | | 49,172 | | |
| 0100026. 80 CSO 4.00% CRVM ALB IDB 97-07NB | 20,957,829 | | 20,957,829 | | |
| 0100027. 80 CSO 4.50% NLP ALB IDB 95-01 | 454,465 | | 454,465 | | |
| 0100028. 80 CSO 4.50% CRVM ALB IDB 94-07NB | 101,510,327 | | 101,510,327 | | |
| 0100029. 80 CSO 5.00% NLP ALB IDB 90-91, 93-94 | 250,174 | | 250,174 | | |
| 0100030. 80 CSO 5.00% CRVM ALB IDB 89,93-95 | 6,534,374 | | 6,534,374 | | |
| 0100031. 80 CSO 5.50% NLP ALB IDB 89-92 | 693,256 | | 693,256 | | |
| 0100032. 80 CSO 5.50% CRVM ALB IDB 81-92 | 18,365,636 | | 18,365,636 | | |
| 0100033. 80 CSO 6.00% NLP ALB IDB 83-85 | 45,995 | | 45,995 | | |
| 0100034. 80 CSO 6.00% CRVM ALB IDB 83-89 | 716,842 | | 716,842 | | |
| 0100035. 80 CET 4.00% NLP ALB IDB 99, 03-04 | 91,923 | | 91,923 | | |
| 0100036. 80 CET 4.50% NLP ALB IDB 95-01,03 | 342,528 | | 342,528 | | |
| 0100037. 80 CET 5.00% NLP ALB IDB 93-94 | 14,504 | | 14,504 | | |
| 0100038. 80 CET 5.50% NLP ALB IDB 89-93 | 55,011 | | 55,011 | | |
| 0100039. 80 CET 6.00% NLP ALB IDB 83,85 | 119 | | 119 | | |
| 0199997. Totals (Gross) | 186,923,391 | | 186,902,203 | | 21,188 |
| 0199998. Reinsurance ceded | 28,476,756 | | 28,476,756 | | |
| 0199999. Life Insurance: Totals (Net) | 158,446,635 | | 158,425,447 | | 21,188 |
| 0200001. A-1949 3.50%.3.00% CARVM Def 82-83 | 11,557,330 | XXX | 11,557,330 | XXX | |
| 0200002. A2000 4.50% CARVM Def 05-07 NB | 7,964,378 | XXX | 7,964,378 | XXX | |
| 0200003. A2000 4.75% CARVM Def 03-04 | 21,098,889 | XXX | 21,098,889 | XXX | |
| 0200004. A2000 4.75% Imm 99, 06 | 324,376 | XXX | 324,376 | XXX | |
| 0200005. 83a 5.00% Imm 96 | 19,647 | XXX | 19,647 | XXX | |
| 0200006. A2000 5.00% CARVM Def 98-99, 03 | 24,944,446 | XXX | 24,944,446 | XXX | |
| 0200007. A2000 5.00% Imm 01, 04-05 | 1,091,714 | XXX | 1,091,714 | XXX | |
| 0200008. 83a 5.25% CARVM Def 94, 96, 97 | 19,810,446 | XXX | 19,810,446 | XXX | |
| 0200009. 83a 5.25% Imm 97 | 36,992 | XXX | 36,992 | XXX | |
| 0200010. A2000 5.25% CARVM Def 98-99, 01-02 | 61,596,130 | XXX | 61,596,130 | XXX | |
| 0200011. A2000 5.25% Imm 05-06 | 7,556,575 | XXX | 7,556,575 | XXX | |
| 0200012. 83a 5.30% Imm 89-97 | 28,773,537 | XXX | 28,773,537 | XXX | |
| 0200013. A2000 5.30% Imm 98-99 | 5,021,350 | XXX | 5,021,350 | XXX | |
| 0200014. 83a 5.50% CARVM Def 93, 96-97 | 14,912,636 | XXX | 14,912,636 | XXX | |
| 0200015. A2000 5.50% CARVM Def 00-02 | 25,522,341 | XXX | 25,522,341 | XXX | |
| 0200016. A2000 5.50% Imm 03-04, 07 NB | 5,966,190 | XXX | 5,966,190 | XXX | |
| 0200017. 83a 5.75% CARVM Def 95 | 21,063,705 | XXX | 21,063,705 | XXX | |
| 0200018. A2000 5.75% CARVM Def 00 | 836,782 | XXX | 836,782 | XXX | |
| 0200019. A2000 5.75% Imm 03 | 2,958,073 | XXX | 2,958,073 | XXX | |
| 0200020. 83a 6.00% CARVM Def 92 | 16,276,671 | XXX | 16,276,671 | XXX | |
| 0200021. A2000 6.00% Imm 01-02 | 626,928 | XXX | 626,928 | XXX | |
| 0200022. 83a 6.25% CARVM Def 87, 90-91 | 31,829,795 | XXX | 31,829,795 | XXX | |
| 0200023. A2000 6.25% Imm 00 | 132,699 | XXX | 132,699 | XXX | |
| 0200024. 83a 6.50% CARVM Def 89 | 6,921,110 | XXX | 6,921,110 | XXX | |
| 0200025. A2000 6.50% Imm 01-02 | 5,466,490 | XXX | 5,466,490 | XXX | |
| 0200026. 83a 6.75% CARVM Def 86, 88 | 15,169,790 | XXX | 15,169,790 | XXX | |
| 0200027. A2000 6.75% Imm 00-01 | 2,397,903 | XXX | 2,397,903 | XXX | |
| 0200028. 83a 7.00% CARVM Def 84-85 | 15,821,631 | XXX | 15,821,631 | XXX | |
| 0200029. A2000 7.00% Imm 00 | 1,058,536 | XXX | 1,058,536 | XXX | |
| 0299997. Totals (Gross) | 356,757,090 | XXX | 356,757,090 | XXX | |
| 0299998. Reinsurance ceded | | XXX | | XXX | |
| 0299999. Annuities: Totals (Net) | 356,757,090 | XXX | 356,757,090 | XXX | |
| 0300001. A2000 5.25% Imm 05-07 NB | 1,083,131 | | 1,083,131 | | |
| 0300002. 83a 5.30% Imm 87-97 | 4,634,783 | | 4,634,783 | | |
| 0300003. A2000 5.30% Imm 98-99 | 754,238 | | 754,238 | | |
| 0300004. A2000 5.50% Imm 04, 07 NB | 668,169 | | 668,169 | | |
| 0300005. A2000 5.75% Imm 03 | 207,996 | | 207,996 | | |
| 0300006. A2000 6.50% Imm 02 | 660,454 | | 660,454 | | |
| 0300007. A2000 6.75% Imm 01 | 572,209 | | 572,209 | | |
| 0300008. A2000 7.00% Imm 00 | 575,963 | | 575,963 | | |
| 0399997. Totals (Gross) | 9,156,943 | | 9,156,943 | | |
| 0399998. Reinsurance ceded | | | | | |
| 0399999. SCWLC: Totals (Net) | 9,156,943 | | 9,156,943 | | |
| 0400001. 59 ADB with 58 CSO 3 1/2% | 34,705 | | 34,705 | | |
| 0400002. 59 ADB with 80 CSO 3 1/2% | 16,079 | | 16,079 | | |
| 0499997. Totals (Gross) | 50,784 | | 50,784 | | |

# EXHIBIT 5 - AGGREGATE RESERVE FOR LIFE CONTRACTS

| 1<br>Valuation Standard | 2<br>Total | 3<br>Industrial | 4<br>Ordinary | 5<br>Credit (Group and Individual) | 6<br>Group |
|---|---|---|---|---|---|
| 0499998. Reinsurance ceded | 46,888 | | 46,888 | | |
| 0499999. Accidental Death Benefits: Totals (Net) | 3,896 | | 3,896 | | |
| 0500001. 52 INTERCO DISA, Period 2, with 58 CSO 3 1/2% | 128,971 | | 128,971 | | |
| 0500002. 52 INTERCO DISA, Period 2, with 80 CSO 4 1/2% | 187,585 | | 187,585 | | |
| 0599997. Totals (Gross) | 316,556 | | 316,556 | | |
| 0599998. Reinsurance ceded | | | | | |
| 0599999. Disability-Active Lives: Totals (Net) | 316,556 | | 316,556 | | |
| 0600001. 52 INTERCO DISA, Period 2, with 58 CSO 3 1/2% | 911,042 | | 911,042 | | |
| 0600002. 52 IINTERCO DISA, Period 2, with 80 CSO 3 1/2% | 185,311 | | 185,311 | | |
| 0600003. 52 INTERCO DISA, Period 2 , with 80 CSO 4 1/2% | 1,123,409 | | 1,123,409 | | |
| 0699997. Totals (Gross) | 2,219,762 | | 2,219,762 | | |
| 0699998. Reinsurance ceded | | | | | |
| 0699999. Disability-Disabled Lives: Totals (Net) | 2,219,762 | | 2,219,762 | | |
| 0700001. For exess of valuation net premiums over gross premiums on respective policies, computed according to the standard valuation required by this state | 12,423,547 | | 12,423,547 | | |
| 0700002. For non-deduction of deferred fractional premiums or return of premiums at the death of the insured | 735,176 | | 735,176 | | |
| 0700003. For future expense | | | | | |
| 0700004. Miscellaneous Reserve | 800,000 | | 800,000 | | |
| 0799997. Totals (Gross) | 13,958,723 | | 13,958,723 | | |
| 0799998. Reinsurance ceded | | | | | |
| 0799999. Miscellaneous Reserves: Totals (Net) | 13,958,723 | | 13,958,723 | | |
| 9999999. Totals (Net) - Page 3, Line 1 | 540,859,605 | | 540,838,417 | | 21,188 |

# EXHIBIT 5 - INTERROGATORIES

1.1 Has the reporting entity ever issued both participating and non-participating contracts? Yes [ ] No [ X ]

1.2 If not, state which kind is issued.
Non-participating

2.1 Does the reporting entity at present issue both participating and non-participating contracts? Yes [ ] No [ X ]

2.2 If not, state which kind is issued.
Non-participating

3. Does the reporting entity at present issue or have in force contracts that contain non-guaranteed elements? Yes [ X ] No [ ]
If so, attach a statement that contains the determination procedures, answers to the interrogatories and an actuarial opinion as described in the instructions.

4. Has the reporting entity any assessment or stipulated premium contracts in force? Yes [ ] No [ X ]
If so, state:
4.1 Amount of insurance? $
4.2 Amount of reserve? $
4.3 Basis of reserve:

4.4 Basis of regular assessments:

4.5 Basis of special assessments:

4.6 Assessments collected during the year $

5. If the contract loan interest rate guaranteed in any one or more of its currently issued contracts is less than 5%, not in advance, state the contract loan rate guarantees on any such contracts.

6. Does the reporting entity hold reserves for any annuity contracts that are less than the reserves that would be held on a standard basis? Yes [ ] No [ X ]

6.1 If so, state the amount of reserve on such contracts on the basis actually held: $

6.2 That would have been held (on an exact or approximate basis) using the actual ages of the annuitants; the interest rate(s) used in 6.1; and the same mortality basis used by the reporting entity for the valuation of comparable annuity benefits issued to standard lives. If the reporting entity has no comparable annuity benefits for standard lives to be valued, the mortality basis shall be the table most recently approved by the state of domicile for valuing individual annuity benefits: $

Attach statement of methods employed in their valuation.

7. Does the reporting entity have any Synthetic GIC contracts or agreements in effect as of December 31 of the current year? Yes [ ] No [ X ]

7.1 If yes, state the total dollar amount of assets covered by these contracts or agreements $

7.2 Specify the basis (fair value, amortized cost, etc.) for determining the amount:

7.3 State the amount of reserves established for this business: $

7.4 Identify where the reserves are reported in the blank:

# EXHIBIT 5A - CHANGES IN BASES OF VALUATION DURING THE YEAR

| 1 | Valuation Basis | | 4 |
|---|---|---|---|
| | 2 | 3 | Increase in Actuarial Reserve Due to Change |
| Description of Valuation Class | Changed From | Changed To | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| 9999999 - Total (Column 4, only) | | | |

NONE

## Exhibit 6 - Aggregate Reserves for Accident and Health Contracts

N O N E

# EXHIBIT 7 - DEPOSIT TYPE CONTRACTS

| | 1<br>Total | 2<br>Guaranteed Interest Contracts | 3<br>Annuities Certain | 4<br>Supplemental Contracts | 5<br>Dividend Accumulations or Refunds | 6<br>Premium and Other Deposit Funds |
|---|---|---|---|---|---|---|
| 1. Balance at the beginning of the year before reinsurance | 156,960,268 | | 151,725,909 | 5,224,653 | | 9,706 |
| 2. Deposits received during the year | 20,145,293 | | 19,653,612 | 491,681 | | |
| 3. Investment earnings credited to the account | 7,855,107 | | 7,668,748 | 185,979 | | 380 |
| 4. Other net change in reserves | 242,463 | | 201,740 | 40,723 | | |
| 5. Fees and other charges assessed | | | | | | |
| 6. Surrender charges | | | | | | |
| 7. Net surrender or withdrawal payments | 22,743,474 | | 21,783,125 | 957,221 | | 3,128 |
| 8. Other net transfers to or (from) Separate Accounts | | | | | | |
| 9. Balance at the end of current year before reinsurance (Lines 1+2+3+4-5-6-7-8) | 162,459,657 | | 157,466,884 | 4,985,815 | | 6,958 |
| 10. Reinsurance balance at the beginning of the year | | | | | | |
| 11. Net change in reinsurance assumed | | | | | | |
| 12. Net change in reinsurance ceded | | | | | | |
| 13. Reinsurance balance at the end of the year (Lines 10+11-12) | | | | | | |
| 14. Net balance at the end of current year after reinsurance (Lines 9 + 13) | 162,459,657 | | 157,466,884 | 4,985,815 | | 6,958 |

# EXHIBIT 8 - CLAIMS FOR LIFE AND ACCIDENT AND HEALTH CONTRACTS

## PART 1 - Liability End of Current Year

| | 1 | 2 | Ordinary | | | 6 | Group | | Accident and Health | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | 3 | 4 | 5 | | 7 | 8 | 9 | 10 | 11 |
| | Total | Industrial Life | Life Insurance | Individual Annuities | Supplementary Contracts | Credit Life (Group and Individual) | Life Insurance | Annuities | Group | Credit (Group and Individual) | Other |
| 1. Due and unpaid: | | | | | | | | | | | |
| 1.1 Direct | | | | | | | | | | | |
| 1.2 Reinsurance assumed | | | | | | | | | | | |
| 1.3 Reinsurance ceded | | | | | | | | | | | |
| 1.4 Net | | | | | | | | | | | |
| 2. In course of settlement: | | | | | | | | | | | |
| 2.1 Resisted 2.11 Direct | | | | | | | | | | | |
| 2.12 Reinsurance assumed | | | | | | | | | | | |
| 2.13 Reinsurance ceded | | | | | | | | | | | |
| 2.14 Net | | | (b) | (b) | | (b) | (b) | | | | |
| 2.2 Other 2.21 Direct | 3,858,909 | | 3,786,640 | 35,169 | | | 37,100 | | | | |
| 2.22 Reinsurance assumed | | | | | | | | | | | |
| 2.23 Reinsurance ceded | 570,000 | | 570,000 | | | | | | | | |
| 2.24 Net | 3,288,909 | | (b) 3,216,640 | (b) 35,169 | | (b) | (b) 37,100 | | (b) | (b) | (b) |
| 3. Incurred but unreported: | | | | | | | | | | | |
| 3.1 Direct | 700,000 | | 575,000 | | | | 125,000 | | | | |
| 3.2 Reinsurance assumed | | | | | | | | | | | |
| 3.3 Reinsurance ceded | | | | | | | | | | | |
| 3.4 Net | 700,000 | | (b) 575,000 | (b) | | (b) | (b) 125,000 | | (b) | (b) | (b) |
| 4. TOTALS 4.1 Direct | 4,558,909 | | 4,361,640 | 35,169 | | | 162,100 | | | | |
| 4.2 Reinsurance assumed | | | | | | | | | | | |
| 4.3 Reinsurance ceded | 570,000 | | 570,000 | | | | | | | | |
| 4.4 Net | 3,988,909 | (a) | (a) 3,791,640 | 35,169 | | | (a) 162,100 | | | | |

(a) Including matured endowments (but not guaranteed annual pure endowments) unpaid amounting to $ ..... in Column 2, $ ..... in Column 3 and $ ..... in Column 7.

(b) Include only portion of disability and accident and health claim liabilities applicable to assumed "accrued" benefits. Reserves (including reinsurance assumed and net of reinsurance ceded) for unaccrued benefits for Ordinary Life Insurance $ ..... Individual Annuities $ ..... , Credit Life (Group and Individual) $ ..... , and Group Life $ ..... , are included in Page 3, Line 1, (See Exhibit 5, Section on Disability Disabled Lives); and for Group Accident and Health $ ..... Credit (Group and Individual) Accident and Health $ ..... , and Other Accident and Health $ ..... are included in Page 3, Line 2 (See Exhibit 6, Claim Reserve).

# EXHIBIT 8 - CLAIMS FOR LIFE AND ACCIDENT AND HEALTH CONTRACTS

## PART 2 - Incurred During the Year

| | 1 | 2 | Ordinary | | | 6 | Group | | Accident and Health | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | Total | Industrial Life (a) | 3 Life Insurance (b) | 4 Individual Annuities | 5 Supplementary Contracts | Credit Life (Group and Individual) | 7 Life Insurance (c) | 8 Annuities | 9 Group | 10 Credit (Group and Individual) | 11 Other |
| 1. Settlements During the Year: | | | | | | | | | | | |
| 1.1 Direct | 36,961,167 | | 20,856,209 | 13,437,469 | 1,175,389 | | 1,492,100 | | | | |
| 1.2 Reinsurance assumed | | | | | | | | | | | |
| 1.3 Reinsurance ceded | 3,890,289 | | 3,890,289 | | | | | | | | |
| 1.4 Net | (d) 33,070,878 | | 16,965,920 | 13,437,469 | 1,175,389 | | 1,492,100 | | | | |
| 2. Liability December 31, current year from Part 1: | | | | | | | | | | | |
| 2.1 Direct | 4,558,909 | | 4,361,640 | 35,169 | | | 162,100 | | | | |
| 2.2 Reinsurance assumed | | | | | | | | | | | |
| 2.3 Reinsurance ceded | 570,000 | | 570,000 | | | | | | | | |
| 2.4 Net | 3,988,909 | | 3,791,640 | 35,169 | | | 162,100 | | | | |
| 3. Amounts recoverable from reinsurers December 31, current year | 300,848 | | 295,048 | | | | 5,800 | | | | |
| 4. Liability December 31, prior year: | | | | | | | | | | | |
| 4.1 Direct | 7,205,827 | | 6,956,529 | 50,398 | | | 198,900 | | | | |
| 4.2 Reinsurance assumed | | | | | | | | | | | |
| 4.3 Reinsurance ceded | 1,691,000 | | 1,691,000 | | | | | | | | |
| 4.4 Net | 5,514,827 | | 5,265,529 | 50,398 | | | 198,900 | | | | |
| 5. Amounts recoverable from reinsurers December 31, prior year | 700,000 | | 700,000 | | | | | | | | |
| 6. Incurred Benefits | | | | | | | | | | | |
| 6.1 Direct | 34,314,249 | | 18,261,320 | 13,422,240 | 1,175,389 | | 1,455,300 | | | | |
| 6.2 Reinsurance assumed | | | | | | | | | | | |
| 6.3 Reinsurance ceded | 2,370,137 | | 2,364,337 | | | | 5,800 | | | | |
| 6.4 Net | 31,944,112 | | 15,896,983 | 13,422,240 | 1,175,389 | | 1,449,500 | | | | |

(a) Including matured endowments (but not guaranteed annual pure endowments) amounting to $ ..... in Line 1.1, $ ..... in Line 1.4.
$..... in Line 6.1, and $ ..... in Line 6.4.

(b) Including matured endowments (but not guaranteed annual pure endowments) amounting to $ ..... in Line 1.1, $ ..... in Line 1.4.
$..... in Line 6.1, and $ ..... in Line 6.4.

(c) Including matured endowments (but not guaranteed annual pure endowments) amounting to $ ..... in Line 1.1, $ ..... in Line 1.4.
$..... in Line 6.1, and $ ..... in Line 6.4.

(d) Includes $ 164,512 premiums waived under total and permanent disability benefits.

# EXHIBIT OF NON-ADMITTED ASSETS

| | | 1<br>Current Year Total Nonadmitted Assets | 2<br>Prior Year Total Nonadmitted Assets | 3<br>Change in Total Nonadmitted Assets (Col. 2 - Col. 1) |
|---|---|---|---|---|
| 1. | Bonds (Schedule D) | | | |
| 2. | Stocks (Schedule D): | | | |
| | 2.1 Preferred stocks | | | |
| | 2.2 Common stocks | | | |
| 3. | Mortgage loans on real estate (Schedule B): | | | |
| | 3.1 First liens | | | |
| | 3.2 Other than first liens | | | |
| 4. | Real estate (Schedule A): | | | |
| | 4.1 Properties occupied by the company | | | |
| | 4.2 Properties held for the production of income | | | |
| | 4.3 Properties held for sale | | | |
| 5. | Cash (Schedule E - Part 1), cash equivalents (Schedule E - Part 2) and short-term investments (Schedule DA) | | | |
| 6. | Contract loans | | | |
| 7. | Other invested assets (Schedule BA) | | | |
| 8. | Receivables for securities | | | |
| 9. | Aggregate write-ins for invested assets | | | |
| 10. | Subtotals, cash and invested assets (Lines 1 to 9) | | | |
| 11. | Title plants (for Title insurers only) | | | |
| 12. | Investment income due and accrued | | | |
| 13. | Premiums and considerations: | | | |
| | 13.1 Uncollected premiums and agents' balances in the course of collection | | | |
| | 13.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due | | | |
| | 13.3 Accrued retrospective premiums | | | |
| 14. | Reinsurance: | | | |
| | 14.1 Amounts recoverable from reinsurers | | | |
| | 14.2 Funds held by or deposited with reinsured companies | | | |
| | 14.3 Other amounts receivable under reinsurance contracts | | | |
| 15. | Amounts receivable relating to uninsured plans | | | |
| 16.1 | Current federal and foreign income tax recoverable and interest thereon | | | |
| 16.2 | Net deferred tax asset | 6,705,219 | 7,138,117 | 432,898 |
| 17. | Guaranty funds receivable or on deposit | | | |
| 18. | Electronic data processing equipment and software | 485,903 | 213,864 | (272,039) |
| 19. | Furniture and equipment, including health care delivery assets | 2,963,622 | 2,650,377 | (313,245) |
| 20. | Net adjustment in assets and liabilities due to foreign exchange rates | | | |
| 21. | Receivables from parent, subsidiaries and affiliates | | | |
| 22. | Health care and other amounts receivable | | | |
| 23. | Aggregate write-ins for other than invested assets | 1,191,545 | 794,141 | (397,404) |
| 24. | Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 10 to 23) | 11,346,289 | 10,796,499 | (549,790) |
| 25. | From Separate Accounts, Segregated Accounts and Protected Cell Accounts | | | |
| 26. | Total (Lines 24 and 25) | 11,346,289 | 10,796,499 | (549,790) |
| | **DETAILS OF WRITE-INS** | | | |
| 0901. | | | | |
| 0902. | | | | |
| 0903. | | | | |
| 0998. | Summary of remaining write-ins for Line 9 from overflow page | | | |
| 0999. | Totals (Lines 0901 thru 0903 plus 0998)(Line 9 above) | | | |
| 2301. | Amica Companies supplemental retirement trust | 874,629 | 458,338 | (416,291) |
| 2302. | Pension intangible asset | 316,391 | 335,278 | 18,887 |
| 2303. | Travel advances | 525 | 525 | |
| 2398. | Summary of remaining write-ins for Line 23 from overflow page | | | |
| 2399. | Totals (Lines 2301 thru 2303 plus 2398)(Line 23 above) | 1,191,545 | 794,141 | (397,404) |

# NOTES TO FINANCIAL STATEMENTS

1. Summary of Significant Accounting Policies
   A. Accounting Practices

   The accompanying financial statements of the Company have been prepared in conformity with the NAIC Accounting Practices and Procedures Manual.

   B. Use of Estimates in the Preparation of the Financial Statements

   The preparation of the financial statements in conformity with Statutory Accounting Principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities. It also requires disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates.

   C. Accounting Policies

   The Company recognizes life premiums over the premium paying period of the related policies. Annuity considerations are recognized as revenue when received. Expenses incurred in connection with acquiring new insurance business including acquisition costs are charged to operations as incurred.

   In addition the Company uses the following accounting policies:

   (1) Short-term investments are stated at cost, which approximates market value.
   (2) Bonds not backed by other loans are stated at amortized cost using the scientific method.
   (3) Common stocks are stated at market value.
   (4) The Company has no preferred stock.
   (5) The Company has no mortgage loans.
   (6) Loan-backed securities are stated at amortized cost. The retrospective adjustment method is used to value all loan backed securities.
   (7) The Company has no investments in subsidiaries, controlled or affiliated companies.
   (8) The Company's share of a limited partnership interest is based on the underlying audited GAAP equity of the investee.
   (9) The Company has no derivatives.
   (10) The Company does not utilize anticipated investment income as a factor in the premium deficiency calculation.
   (11) The Company does not write Accident and Health insurance.
   (12) The capitalization policy and the resultant predefined thresholds did not change from the prior period.
   (13) The Company has no pharmaceutical rebate receivables.

2. Accounting Changes and Correction of Errors

   There were no material accounting changes or correction of errors in the reporting period.

3. Business Combinations and Goodwill

   The Company has not recorded any goodwill as a result of business combinations.

4. Discontinued Operations

   The Company had no discontinued operations during the reporting period.

5. Investments

   A. The Company has no mortgage loans.
   B. The Company is not the creditor of any restructured debt.
   C. The Company has no reverse mortgages.
   D. Loan-backed securities:

   (1) The Company has consistently used the retrospective method (or a method which approximates the retrospective method) for valuing loan-backed securities.
   (2) Prepayment assumptions for a single class and multi-class mortgage backed/asset backed securities were obtained from broker dealer survey values, nationally recognized data services or internal estimates.
   (3) There were no changes from retrospective to prospective methodologies.

   E. The Company has no repurchase agreements.
   F. The Company has no investment in real estate.
   G. The Company has no investments in low-income housing tax credits (LHITC).

6. Joint Ventures, Partnerships, and Limited Liability Companies

   A. The Company has no investments in Joint Ventures, Partnerships or Limited Liability Companies that exceed 10% of its admitted assets.
   B. The Company did not recognize any impairment write down for its investments in Joint Ventures, Partnerships and Limited Liability Companies.

7. Investment Income

   A. Any investment income due and accrued with amounts that are over 90 days past due would be non-admitted and excluded from surplus.
   B. There was no investment income due and accrued excluded from surplus.

8. Derivative Instruments

   The Company holds no derivative instruments.

# NOTES TO FINANCIAL STATEMENTS

9. Income Taxes

A. The components of the net deferred tax asset at December 31 are as follows:

| | 2007 | 2006 |
|---|---|---|
| (1) Total of all deferred tax assets (admitted and nonadmitted) | $ 26,226,749 | $ 24,667,487 |
| (2) Total of all deferred tax liabilities | $ 15,734,818 | $ 13,932,992 |
| (3) Total deferred tax assets nonadmitted in accordance with SSAP No. 10, Income Taxes | $ 6,705,219 | $ 7,138,117 |
| (4) Increase (decrease) in deferred tax assets nonadmitted | $ (432,898) | $ 1,493,278 |

B. At December 31, 2007, the Company reported no deferred tax liabilities not recognized.

C. The components of incurred income tax expense and the change in DTAs and DTLs are as follows:

(1) The provisions for incurred taxes on earnings for the years ended December 31 are:

| | 2007 | 2006 |
|---|---|---|
| Federal | $ 7,520,000 | $ 6,838,000 |
| Federal income tax on net capital gains | (928,088) | (572,481) |
| Federal income tax incurred | $ 6,591,912 | $ 6,265,519 |

(2) The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities are as follows:

| | December 31, 2007 | December 31, 2006 |
|---|---|---|
| **Deferred Tax Assets:** | | |
| Deferred acquisition costs | $ 3,532,342 | $ 3,456,230 |
| Reserve for life policies and supplementary contracts w/o life contingency | 19,388,130 | 18,194,311 |
| Reserve for unassessed insolvencies | 725,200 | 725,200 |
| Reserve for misc. retirement benefits | 1,254,408 | 1,185,634 |
| Equipment | 1,157,531 | 962,069 |
| Other | 169,138 | 144,043 |
| Total deferred tax assets | 26,226,749 | 24,667,487 |
| Nonadmitted deferred tax assets | (6,705,219) | (7,138,117) |
| Admitted deferred tax assets | $ 19,521,530 | $ 17,529,370 |
| **Deferred Tax Liabilities:** | | |
| Bonds | $ 741,439 | $ 684,582 |
| Common stocks | 5,010,329 | 4,447,681 |
| Net deferred and uncollected premiums | 9,933,050 | 8,750,729 |
| Other | 50,000 | 50,000 |
| Total deferred tax liabilities | $ 15,734,818 | $ 13,932,992 |
| **Net admitted deferred tax asset** | $ 3,786,712 | $ 3,596,378 |

(3) The change in net deferred income taxes is comprised of the following:

| | December 31, 2007 | December 31, 2006 | Change |
|---|---|---|---|
| Total deferred tax assets | $ 26,226,749 | $ 24,667,487 | $ 1,559,262 |
| Total deferred tax liabilities | (15,734,818) | (13,932,992) | (1,801,826) |
| Net deferred tax asset (liability) | $ 10,491,931 | $ 10,734,495 | $ (242,564) |
| Tax effect of unrealized gains (losses) | | | 563,596 |
| Change in net deferred income tax | | | $ 321,032 |

D. The significant items causing a difference between the provision for federal income taxes and the statutory rate of 35% are as follows:

| | December 31, 2007 |
|---|---|
| Taxes computed at the statutory rate | $ 5,663,129 |
| Other | 637,750 |
| Total | $ 6,270,879 |
| | |
| Federal and foreign taxes incurred | $ 6,591,912 |
| Change in net deferred taxes | (321,032) |
| Total statutory income taxes | $ 6,270,879 |
| | |
| Effective tax rate | 39.0% |

E. As of December 31, the Company had no operating loss carry forwards.

F. The Company has not elected to consolidate its federal income tax return with its Parent.

10. Information Concerning Parent, Subsidiaries and Affiliates

A., B. & C. The Company received premiums of $2,941,000 and $2,832,000 in 2007 and 2006, respectively from its Parent, Amica Mutual Insurance Company, for group life insurance on the lives of employees and retirees of the Parent. The company received premiums and deposits of $22,547,000 and $21,341,000 in 2007 and 2006, respectively from its Parent to fund structured settlement transactions.

D. At December 31, 2007, the Company reported $188,000 payable to its Parent. The terms of the settlement require that these amounts are settled within 55 days.

# NOTES TO FINANCIAL STATEMENTS

E. The Company has no guarantees or undertakings for the benefit of an affiliate or related third party that would result in a material contingent exposure of the Company's or any related party's assets or liabilities.

F. The Company is a party to a cost sharing agreement with its Parent and Affiliate, Amica General Agency, Inc. The Company reimburses its Parent for sales and support services provided such as data processing, mail, accounting, investment, and other corporate provided services. Total reimbursement to the Parent was $4,950,000 and $4,644,000 in 2007 and 2006, respectively.

In addition, the Company receives reimbursement from its Parent and Affiliate, Amica General Agency, Inc. for sales and support services provided. Total reimbursement from the Parent and the Agency was $2,122,000 and $2,209,000 in 2007 and 2006, respectively.

G. All outstanding shares of the Company are owned by the Parent Company, Amica Mutual Insurance Company, an insurance holding company domiciled in the State of Rhode Island.

H. The Company does not own any shares of an upstream intermediate or ultimate parent, either directly or indirectly via a downstream subsidiary, controlled or affiliated insurer.

I. The Company does not hold any investments in a subsidiary, controlled or affiliated entity.

J. The Company does not hold any investments in an impaired subsidiary, controlled or affiliated entity.

11. Debt

A. The Company has no debt or capital notes outstanding.

12. Retirement Plans, Deferred Compensation, Postemployment Benefits and Compensated Absences and Other Postretirement Benefit Plans

A. Defined Benefit Plans

The Company participates in a qualified non-contributory defined benefit plan sponsored by its Parent, Amica Mutual Insurance Company. Details of the Company's contributions and expenses are included in note 12D.

B. Defined Contribution Plans

The Company participates in a defined contribution savings plan sponsored by its Parent. Details of the Company's contributions are included in note 12D.

C. Multiemployer Plans - none

D. Consolidated/Holding Company Plans

The company participates in a qualified non-contributory defined benefit pension plan sponsored by its Parent. The benefits are based on years of service and the employee's career average compensation. The plan is funded through a pension trust (Amica Pension Fund). No pension expense was recognized in 2007 and 2006 because, in accordance with SSAP 8 and FAS 87, the net periodic pension cost was $0.

The Company funds supplemental pension benefits through Amica Companies Supplemental Retirement Trust. The supplemental pension benefits are amounts otherwise payable under the Company's qualified pension plan which is in excess of that allowed under Sections 401 and/or 415 of the Internal Revenue Code. The Company's share of the Trust assets and liabilities and benefits payable under the Trust amounted to $2,159,000 and $1,682,000 at December 31, 2007 and 2006 respectively.

In addition to pension benefits, the Company participates in other health care and life insurance benefit plans sponsored by its Parent for retired employees. Substantially all employees may become eligible for these plans if they reach retirement age while working for the Company and satisfy certain service requirements. Life insurance benefits are based upon a multiple of salary and years of service at date of retirement and are subject to a maximum benefit of $250,000 for employees retiring before January 1, 2005. For employees retiring on January 1, 2005 and subsequent, the maximum retired life benefit is $50,000.

The expenses of these plans are charged to affiliates in accordance with an intercompany cost sharing agreement. The Company's share of post-retirement benefit expenses was $739,000 and $651,000 for 2007 and 2006 respectively.

The Company participates with its Parent in a defined contribution savings plan covering substantially all employees of the Company. The Company matches employee contributions according to an established formula. The plan is subject to ERISA rules and regulations. The plan qualifies for exemption from federal income tax under the Internal Revenue Code. The Company made contributions to the plan of $314,000 and $292,000 during 2007 and 2006 respectively.

The Company provides a deferred compensation plan for certain eligible officers. The plan is a salary reduction plan in which no matching contribution is made by the Company on behalf of the plan participants. The assets supporting these deferred compensation liabilities are included in the Amica Companies Supplemental Retirement Trust.

E. Postemployment Benefits and Compensated Absences

The Company has not incurred any liability for postemployment benefits or compensated absences.

F. Impact of Medicare Modernization Act on Postretirement Benefits (INT 04-17)

(1) Recognition of the existence of the Act

The Medicare Prescription Drug, Improvement and Modernization Act of 2003 (the Act) was signed into law in December of 2003. The Act includes the following two new features to Medicare Part D that could affect the measurement of the accumulated postretirement benefit obligation (APBO) and net periodic postretirement cost for the Plan:

# NOTES TO FINANCIAL STATEMENTS

- A federal subsidy (based on 28% of an individual beneficiary's annual prescription drug costs between $250 and $5,000), which is not taxable, to sponsors of retiree healthcare benefit plans that provide a prescription drug benefit that is at least actuarially equivalent to Medicare Part D; and
- The opportunity for a retiree to obtain a prescription drug benefit under Medicare.

(2) Effects of the Subsidy in Measuring the Net Postretirement Benefit Cost

The Company participates in group retiree health plans sponsored by its Parent. The effect of the Act is reflected in the Parent's calculation of its net postretirement benefit cost.

(3) The Company's gross benefit payments for 2007 and 2006, respectively, were $29,827 and $30,710, including the prescription drug benefit. The Company's subsidy related to The Medicare Prescription Drug, Improvement and Modernization Act of 2003 was $15,547 for 2007 and $12,869 for 2006.

13. Capital and Surplus, Shareholders' Dividends Restrictions and Quasi Reorganizations

(1) The Company has 100,000 shares authorized, 50,000 shares issued and outstanding. All shares are class A shares with a par value of $100.
(2) The Company has no preferred stock outstanding.

(3) The Company is subject to certain statutory restrictions on payment of dividends to its Parent. These restrictions are based on earned surplus and net gain from operations. The maximum dividend payout which may be made without prior approval of the Insurance Commissioner was $10,392,000 in 2007. Dividends are non-cumulative.
(4) Within the limitations of (3) above, there are no restrictions placed on the portion of Company profits that may be paid as ordinary dividends to stockholders.
(5) No restrictions have been placed upon unassigned surplus funds.
(6) There have been no advances to surplus.
(7) No stock, including that of affiliated companies owned by the Company, is held for any special purpose.
(8) The Company holds no special surplus funds.
(9) The portion of unassigned funds (surplus) represented or reduced by each item below is as follows:

| | |
|---|---|
| a. unrealized gains and losses: | $17,932,286 |
| b. nonadmitted asset values: | $(11,346,289) |
| c. separate account business: | $ 0 |
| d. asset valuation reserves: | $ (8,011,369) |
| e. reinsurance in unauthorized companies: | $ 0 |

(10) The Company has no surplus notes.
(11) The Company has not been involved in any quasi-reorganizations.
(12) The Company has not been involved in any quasi-reorganizations.

14. Contingencies

A. Containment Commitments

The Company has no commitments or contingent commitments to a SCA entity, joint venture, partnership or limited liability company.

B. Assessments

The Company has received notification of the insolvencies of various insurance companies. The Company's estimated liability at December 31, 2007 for future insolvency assessments is $2,072,000, and is included as a write-in to liabilities. No provision has been made for any future premium tax credits or policy surcharges which may result from future paid assessments.

C. Gain Contingencies

The Company has not realized any gain contingencies subsequent to the balance sheet date.

D. Claims Related Extra Contractual Obligation and Bad Faith Losses Stemming from Lawsuits

The Company has not incurred any extra contractual obligations on bad faith losses stemming from lawsuits.

E. All Other Contingencies

Contingent liabilities arising from litigation, income taxes, and other matters are not considered material in relation to the financial position of the Company.

15. Leases

A. The Company does not have any material lease obligations at this time.

B. Leasing is not a significant activity of the Company.

16. Information About Financial Instruments With Off-Balance Sheet Risk and Financial Instruments With Concentration of Credit Risk

The Company has no financial instruments with off-balance sheet risk or concentration of credit risk.

17. Sale, Transfer and Servicing of Financial Assets and Extinguishment of Liabilities

A. Transfers of Receivables Reported as Sales - none

# NOTES TO FINANCIAL STATEMENTS

B. Transfer and Servicing of Financial Assets - none

C. Wash Sales - none

18. Gain or Loss to the Reporting Entity from Uninsured A & H Plans and the Uninsured Portion of Partially Insured Plans

The Company does not serve as an administrator for uninsured accident and health plans or uninsured portions of partially insured plans.

19. Direct Premium Written/Produced by Managing General Agents/Third Party Administrators

There were no direct premiums written or produced through Managing General Agents or Third Party Administrators.

20. Other Items

A. Extraordinary Items - none

B. Troubled Debt Restructuring: Debtors - none

C. Other Disclosures

The Company has minimal direct exposure to subprime mortgage related risk. Direct exposure is classified as exposure through (a) direct investment in subprime mortgage loans, (b) investment in mortgage-backed or asset-backed securities, or (c) any other assets in which the investment's primary objective, or underlying assets, are significantly invested in, or indexed to, subprime mortgage loans or related exposure.

1. At December 31, 2007, the Company does not invest directly in subprime mortgage loans.

2. At December 31, 2007, the Company's investments in mortgage-backed or asset-backed securities are limited to securities which are guaranteed by the issuer (e.g. GNMA or FNMA), and, therefore, have no direct exposure to subprime mortgage related risk.

3. At December 31, 2007, the Company has no other investments in which the investment's primary objective, or underlying assets, are significantly invested in, or indexed to, subprime mortgage loans or related exposure.

D. No portion of any uncollected premium balance, bills receivable for premiums, amounts due from agents and brokers, uninsured plans or retrospectively rated contracts have been assumed to be uncollectible.

E. Noncash Transactions – none

F. State Transferrable Tax credits – none

G. Deposits under Section 6603 of the Internal Revenue Service Code - none

H. Hybrid Securities - none

21. Events Subsequent

There were no events subsequent to December 31, 2007 up to the completion of this statement that would have any material effect on the financial condition of the Company.

22. Reinsurance

A. Ceded Reinsurance Report

Section I - General Interrogatories

1. Are any of the reinsurers, listed in Schedule S as non-affiliated, owned in excess of 10% or controlled, either directly or indirectly, by the company or by any representative, officer, trustee, or director of the company? Yes ( ) No (X)

2. Have any policies issued by the company been reinsured with a company chartered in a country other than the United States (excluding U. S. Branches of such companies) which is owned in excess of 10% or controlled directly or indirectly by an insured, a beneficiary, a creditor or any insured or any person not primarily engaged in the insurance business? Yes ( ) No (X)

Section 2 - Ceded Reinsurance Report - Part A

1. Does the company have any reinsurance agreements in effect under which the reinsurer may unilaterally cancel any reinsurance for reasons other than for nonpayment of premium or other similar credit? Yes ( ) No (X)

2. Does the company have any reinsurance agreements in effect such that the amount of losses paid or accrued through the statement date may result in a payment to the reinsurer of amounts which, in the aggregate and allowing for offset of mutual credits from other reinsurance agreements with the same reinsurer, exceed the total direct premium collected under the reinsured policies?
Yes ( ) No (X)

Section 3 - Ceded Reinsurance Report - Part B

1. What is the estimated amount of the aggregate reduction in surplus, for agreements not reflected in Section 2 above, of termination of all reinsurance agreements, by either party, as of the date of this statement? Where necessary, the company may consider the current or anticipated experience of the business reinsured in making this estimate. None

2. Have any new agreements been executed or existing agreements been amended, since January 1 of the year of this statement, to include policies or contracts which were in-force or which had existing reserves established by the company as of the effective date of the agreement? Yes ( ) No (X)

B. Uncollectible Reinsurance

The Company has not written off any uncollectible reinsurance.

# NOTES TO FINANCIAL STATEMENTS

C. Commutation of Ceded Reinsurance

There was no commutation of any ceded reinsurance amounts.

23. Retrospectively Rated Contracts & Contracts Subject to Redetermination

The Company has no retrospectively rated contracts and contracts subject to redetermination.

24. Changes in Incurred Losses and Loss Adjustment Expenses

There have been no changes in the provision for incurred loss and loss adjustment expenses attributable to insured events of prior years.

25. Intercompany Pooling Arrangements

The Company is not a part of any intercompany pooling arrangements.

26. Structured Settlements

Not Applicable

27. Health Care Receivables
The Company has no pharmaceutical rebates receivable.

28. Participating Polices
The Company does not have any participating policies.

29. Premium Deficiency Reserves
Not Applicable

30. Reserves for Life Contracts and Deposit-Type Contracts

(1) The Company waives deduction of deferred fractional premiums upon death of insured and returns any portion of the final premium beyond the date of death. Surrender values are not promised in excess of the legally computed reserves.
(2) Extra premiums are charged for substandard lives plus the gross premium for a rated age. Mean reserves are determined by computing the regular mean reserve for the plan at the rated age and holding, one-half (1/2) of the extra premium charge for the year.
(3) As of December 31, 2007 the Company had $41,286,476 of insurance in force for which the gross premiums are less than the net premiums according to the standard valuation set by the State of Rhode Island. Gross reserves to cover the above insurance totaled $12,423,547 at year-end and are reported in Exhibit 5.
(4) The Tabular Interest (Page 7, Line 4) has been determined by formula described in the instructions for Page 7. The Tabular Less Actual Reserve Released (Page 7, Line 5) has been determined by formula as described in the instructions for Page 7. The Tabular Cost (Page 7, Line 9) has been determined by formula as described in the instructions for Page 7.
(5) For the determination of Tabular Interest on funds not involving life contingencies for each valuation rate of interest, the Tabular Interest is determined from the basic data for the calculation of contract reserves.
(6) There are no other significant reserve changes.

31. Analysis of Annuity Actuarial Reserves and Deposit Liabilities by Withdrawal Characteristics

Withdrawal Characteristics of Annuity Actuarial Reserves and
Deposit - Type Contract Funds and Other Liabilities without Life or Disability Contingencies

A. Subject to discretionary withdrawal:

| | Amount | % of Total |
|---|---|---|
| (1) with market value adjustment | $ 0 | 0.0% |
| (2) at book less surrender charge of 5% or more | 6,994,011 | 1.3% |
| (3) at fair value | 0 | 0.0% |
| (4) Total with adjustment or at market value | 6,994,011 | 1.3% |
| (5) at book value without adjustments (minimal or no charge or adjustment) | 288,339,027 | 54.6% |
| B. Not subject to discretionary withdrawal provision | 233,070,652 | 44.1% |
| C. Total annuity actuarial reserves and deposit fund liabilities (net)* | $528,373,690 | 100% |

*Reconciliation of total annuity actuarial reserves and deposit fund liabilities.

F. Life & Accident & Health Annual Statement:

| | Amount |
|---|---|
| 1. Exhibit 5, Annuities Section, Total (net) | $356,757,090 |
| 2. Exhibit 5, Supplementary Contracts with Life Contingencies Section, Total (net) | 9,156,943 |
| 3. Exhibit 7, Deposit Type Contracts, Line 14, Column 1 | 162,459,657 |
| 4. Subtotal | $528,373,690 |
| Separate Accounts Annual Statement | |
| Exhibit 3, Column 2, line 0299999 | 0 |
| Exhibit 3, Column 2, line 0399999 | 0 |
| Policy owner dividend and coupon accumulations | 0 |
| Policyholder premiums | 0 |
| Guaranteed interest contracts | 0 |
| Subtotal | 0 |
| Total annuity actuarial reserves and deposit fund liabilities (net) | $528,373,690 |

# NOTES TO FINANCIAL STATEMENTS

32. Premium and Annuity Considerations Deferred and Uncollected
Deferred and uncollected life insurance premiums as of December 31, 2007 were as follows:

| Type | Gross | Net of loading |
|---|---|---|
| Ordinary new business | $ 1,251,577 | $ 185,978 |
| Ordinary renewal | 16,890,085 | 28,194,163 |
| Total | $ 18,141,662 | $ 28,380,141 |

33. Separate Accounts
The Company has no separate accounts.

34. Loss/Claim Adjustment Expenses
Not Applicable

# SUMMARY INVESTMENT SCHEDULE

| Investment Categories | Gross Investment Holdings 1 Amount | 2 Percentage | Admitted Assets as Reported in the Annual Statement 3 Amount | 4 Percentage |
|---|---|---|---|---|
| 1. Bonds: | | | | |
| 1.1 U.S. treasury securities | 24,516,167 | 2.790 | 24,516,167 | 2.790 |
| 1.2 U.S. government agency obligations (excluding mortgage-backed securities): | | | | |
| 1.21 Issued by U.S. government agencies | 78,621,869 | 8.948 | 78,621,869 | 8.948 |
| 1.22 Issued by U.S. government sponsored agencies | | 0.000 | | 0.000 |
| 1.3 Foreign government (including Canada, excluding mortgaged-backed securities) | | 0.000 | | 0.000 |
| 1.4 Securities issued by states, territories, and possessions and political subdivisions in the U.S. : | | | | |
| 1.41 States, territories and possessions general obligations | 57,722,341 | 6.569 | 57,722,341 | 6.569 |
| 1.42 Political subdivisions of states, territories and possessions and political subdivisions general obligations | 28,824,184 | 3.281 | 28,824,184 | 3.281 |
| 1.43 Revenue and assessment obligations | 68,554,555 | 7.802 | 68,554,555 | 7.802 |
| 1.44 Industrial development and similar obligations | | 0.000 | | 0.000 |
| 1.5 Mortgage-backed securities (includes residential and commercial MBS): | | | | |
| 1.51 Pass-through securities: | | | | |
| 1.511 Issued or guaranteed by GNMA | 87,346,873 | 9.941 | 87,346,873 | 9.941 |
| 1.512 Issued or guaranteed by FNMA and FHLMC | 71,701,247 | 8.160 | 71,701,247 | 8.160 |
| 1.513 All other | | 0.000 | | 0.000 |
| 1.52 CMOs and REMICs: | | | | |
| 1.521 Issued or guaranteed by GNMA, FNMA, FHLMC or VA | 163,922,090 | 18.656 | 163,922,090 | 18.656 |
| 1.522 Issued by non-U.S. Government issuers and collateralized by mortgage-backed securities issued or guaranteed by agencies shown in Line 1.521 | 4,946,515 | 0.563 | 4,946,515 | 0.563 |
| 1.523 All other | | 0.000 | | 0.000 |
| 2. Other debt and other fixed income securities (excluding short-term): | | | | |
| 2.1 Unaffiliated domestic securities (includes credit tenant loans rated by the SVO) | 229,915,627 | 26.167 | 229,915,627 | 26.167 |
| 2.2 Unaffiliated foreign securities | 997,410 | 0.114 | 997,410 | 0.114 |
| 2.3 Affiliated securities | | 0.000 | | 0.000 |
| 3. Equity interests: | | | | |
| 3.1 Investments in mutual funds | 1,699,813 | 0.193 | 1,699,813 | 0.193 |
| 3.2 Preferred stocks: | | | | |
| 3.21 Affiliated | | 0.000 | | 0.000 |
| 3.22 Unaffiliated | | 0.000 | | 0.000 |
| 3.3 Publicly traded equity securities (excluding preferred stocks): | | | | |
| 3.31 Affiliated | | 0.000 | | 0.000 |
| 3.32 Unaffiliated | 39,687,214 | 4.517 | 39,687,214 | 4.517 |
| 3.4 Other equity securities: | | | | |
| 3.41 Affiliated | | 0.000 | | 0.000 |
| 3.42 Unaffiliated | | 0.000 | | 0.000 |
| 3.5 Other equity interests including tangible personal property under lease: | | | | |
| 3.51 Affiliated | | 0.000 | | 0.000 |
| 3.52 Unaffiliated | | 0.000 | | 0.000 |
| 4. Mortgage loans: | | | | |
| 4.1 Construction and land development | | 0.000 | | 0.000 |
| 4.2 Agricultural | | 0.000 | | 0.000 |
| 4.3 Single family residential properties | | 0.000 | | 0.000 |
| 4.4 Multifamily residential properties | | 0.000 | | 0.000 |
| 4.5 Commercial loans | | 0.000 | | 0.000 |
| 4.6 Mezzanine real estate loans | | 0.000 | | 0.000 |
| 5. Real estate investments: | | | | |
| 5.1 Property occupied by the company | | 0.000 | | 0.000 |
| 5.2 Property held for the production of income (including $ ..... of property acquired in satisfaction of debt) | | 0.000 | | 0.000 |
| 5.3 Property held for sale (including $ ..... property acquired in satisfaction of debt) | | 0.000 | | 0.000 |
| 6. Contract loans | 4,958,043 | 0.564 | 4,958,043 | 0.564 |
| 7. Receivables for securities | 2,113 | 0.000 | 2,113 | 0.000 |
| 8. Cash, cash equivalents and short-term investments | 13,348,627 | 1.519 | 13,348,627 | 1.519 |
| 9. Other invested assets | 1,887,334 | 0.215 | 1,887,334 | 0.215 |
| 10. Total invested assets | 878,652,022 | 100.000 | 878,652,022 | 100.000 |

# GENERAL INTERROGATORIES

## PART 1 - COMMON INTERROGATORIES
## GENERAL

1.1 Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer? Yes [ X ] No [ ]

1.2 If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent, or with such regulatory official of the state of domicile of the principal insurer in the Holding Company System, a registration statement providing disclosure substantially similar to the standards adopted by the National Association of Insurance Commissioners (NAIC) in its Model Insurance Holding Company System Regulatory Act and model regulations pertaining thereto, or is the reporting entity subject to standards and disclosure requirements substantially similar to those required by such Act and regulations? Yes [ X ] No [ ] N/A [ ]

1.3 State Regulating? Rhode Island

2.1 Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the reporting entity? Yes [ ] No [ X ]

2.2 If yes, date of change:

3.1 State as of what date the latest financial examination of the reporting entity was made or is being made. 12/31/2006

3.2 State the as of date that the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released. 12/31/2001

3.3 State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date). 11/22/2002

3.4 By what department or departments?
Rhode Island

4.1 During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or any combination thereof under common control (other than salaried employees of the reporting entity), receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:
4.11 sales of new business? Yes [ ] No [ X ]
4.12 renewals? Yes [ ] No [ X ]

4.2 During the period covered by this statement, did any sales/service organization owned in whole or in part by the reporting entity or an affiliate, receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:
4.21 sales of new business? Yes [ ] No [ X ]
4.22 renewals? Yes [ ] No [ X ]

5.1 Has the reporting entity been a party to a merger or consolidation during the period covered by this statement? Yes [ ] No [ X ]

5.2 If yes, provide name of entity, NAIC Company Code, and state of domicile (use two letter state abbreviation) for any entity that has ceased to exist as a result of the merger or consolidation.

| 1<br>Name of Entity | 2<br>NAIC Company Code | 3<br>State of Domicile |
|---|---|---|
| | | |
| | | |
| | | |

6.1 Has the reporting entity had any Certificates of Authority, licenses or registrations (including corporate registration, if applicable) suspended or revoked by any governmental entity during the reporting period? Yes [ ] No [ X ]

6.2 If yes, give full information:

7.1 Does any foreign (non-United States) person or entity directly or indirectly control 10% or more of the reporting entity? Yes [ ] No [ X ]

7.2 If yes,
7.21 State the percentage of foreign control; %
7.22 State the nationality(s) of the foreign person(s) or entity(s) or if the entity is a mutual or reciprocal, the nationality of its manager or attorney-in-fact; and identify the type of entity(s) (e.g., individual, corporation or government, manager or attorney in fact).

| 1<br>Nationality | 2<br>Type of Entity |
|---|---|
| | |
| | |
| | |

# GENERAL INTERROGATORIES

8.1 Is the company a subsidiary of a bank holding company regulated by the Federal Reserve Board? Yes [ ] No [ X ]

8.2 If response to 8.1 is yes, please identify the name of the bank holding company.

8.3 Is the company affiliated with one or more banks, thrifts or securities firms? Yes [ ] No [ X ]

8.4 If response to 8.3 is yes, please provide the names and locations (city and state of the main office) of any affiliates regulated by a federal financial regulatory services agency [i.e. the Federal Reserve Board (FRB), the Office of the Comptroller of the Currency (OCC), the Office of Thrift Supervision (OTS), the Federal Deposit Insurance Corporation (FDIC) and the Securities Exchange Commission (SEC) and identify the affiliate's primary federal regulator.

| 1<br>Affiliate Name | 2<br>Location (City, State) | 3<br>FRB | 4<br>OCC | 5<br>OTS | 6<br>FDIC | 7<br>SEC |
|---|---|---|---|---|---|---|
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |

9. What is the name and address of the independent certified public accountant or accounting firm retained to conduct the annual audit?
KPMG LLP
600 Fleet Center
50 Kennedy Plaza Providence, RI 02903

10. What is the name, address and affiliation (officer/employee of the reporting entity or actuary/consultant associated with an actuarial consulting firm) of the individual providing the statement of actuarial opinion/certification?
Kenneth S. Beck, FSA, MAAA
Ernst&Young LLP
Two Commerce Sq, Suite 4000
2001 Market Street Philadelphia, PA 19103

11.1 Does the reporting entity own any securities of a real estate holding company or otherwise hold real estate indirectly? Yes [ X ] No [ ]

11.11 Name of real estate holding company

11.12 Number of parcels involved

11.13 Total book/adjusted carrying value $ 25,720,603

11.2 If, yes provide explanation:
The Company owns real estate indirectly through various securities listed in Schedule D

12. **FOR UNITED STATES BRANCHES OF ALIEN REPORTING ENTITIES ONLY:**

12.1 What changes have been made during the year in the United States manager or the United States trustees of the reporting entity?

12.2 Does this statement contain all business transacted for the reporting entity through its United States Branch on risks wherever located? Yes [ ] No [ ]

12.3 Have there been any changes made to any of the trust indentures during the year? Yes [ ] No [ ]

12.4 If answer to (12.3) is yes, has the domiciliary or entry state approved the changes? Yes [ ] No [ ] N/A [ ]

13.1 Are the senior officers (principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions) of the reporting entity subject to a code of ethics, which includes the following standards? Yes [ X ] No [ ]
(a) Honest and ethical conduct, including the ethical handling of actual or apparent conflicts of interest between personal and professional relationships;
(b) Full, fair, accurate, timely and understandable disclosure in the periodic reports required to be filed by the reporting entity;
(c) Compliance with applicable governmental laws, rules and regulations;
(d) The prompt internal reporting of violations to an appropriate person or persons identified in the code; and
(e) Accountability for adherence to the code.

13.11 If the response to 13.1 is No, please explain:

13.2 Has the code of ethics for senior managers been amended? Yes [ ] No [ X ]

13.21 If the response to 13.2 is Yes, provide information related to amendment(s).

13.3 Have any provisions of the code of ethics been waived for any of the specified officers? Yes [ ] No [ X ]

13.31 If the response to 13.3 is Yes, provide the nature of any waiver(s).

## BOARD OF DIRECTORS

14. Is the purchase or sale of all investments of the reporting entity passed upon either by the board of directors or a subordinate committee thereof? Yes [ X ] No [ ]

15. Does the reporting entity keep a complete permanent record of the proceedings of its board of directors and all subordinate committees thereof? Yes [ X ] No [ ]

16. Has the reporting entity an established procedure for disclosure to its board of directors or trustees of any material interest or affiliation on the part of any of its officers, directors, trustees or responsible employees that is in conflict with the official duties of such person? Yes [ X ] No [ ]

# GENERAL INTERROGATORIES

## FINANCIAL

17. Has this statement been prepared using a basis of accounting other than Statutory Accounting Principles (e.g., Generally Accepted Accounting Principles)? Yes [ ] No [ X ]

18.1 Total amount loaned during the year (inclusive of Separate Accounts, exclusive of policy loans):
- 18.11 To directors or other officers $
- 18.12 To stockholders not officers $
- 18.13 Trustees, supreme or grand (Fraternal Only) $

18.2 Total amount of loans outstanding at the end of year (inclusive of Separate Accounts, exclusive of policy loans):
- 18.21 To directors or other officers $
- 18.22 To stockholders not officers $
- 18.23 Trustees, supreme or grand (Fraternal Only) $

19.1 Were any assets reported in this statement subject to a contractual obligation to transfer to another party without the liability for such obligation being reported in the statement? Yes [ ] No [ X ]

19.2 If yes, state the amount thereof at December 31 of the current year:
- 19.21 Rented from others $
- 19.22 Borrowed from others $
- 19.23 Leased from others $
- 19.24 Other $

20.1 Does this statement include payments for assessments as described in the Annual Statement Instructions other than guaranty fund or guaranty association assessments? Yes [ ] No [ X ]

20.2 If answer is yes,
- 20.21 Amount paid as losses or risk adjustment $
- 20.22 Amount paid as expenses $
- 20.23 Other amounts paid $

21.1 Does the reporting entity report any amounts due from parent, subsidiaries or affiliates on Page 2 of this statement? Yes [ ] No [ X ]

21.2 If yes, indicate any amounts receivable from parent included in the Page 2 amount? $

## INVESTMENT

22.1 Were all the stocks, bonds and other securities owned December 31 of current year, over which the reporting entity has exclusive control, in the actual possession of the reporting entity on said date? Yes [ X ] No [ ]

22.2 If no, give full and complete information relating thereto:

23.1 Were any of the stocks, bonds or other assets of the reporting entity owned at December 31 of the current year not exclusively under the control of the reporting entity, or has the reporting entity sold or transferred any assets subject to a put option contract that is currently in force? (Exclude securities subject to Interrogatory 19.1). Yes [ X ] No [ ]

23.2 If yes, state the amount thereof at December 31 of the current year:
- 23.21 Loaned to others $
- 23.22 Subject to repurchase agreements $
- 23.23 Subject to reverse repurchase agreements $
- 23.24 Subject to dollar repurchase agreements $
- 23.25 Subject to reverse dollar repurchase agreements $
- 23.26 Pledged as collateral $
- 23.27 Placed under option agreements $
- 23.28 Letter stock or other securities restricted as to sale $
- 23.29 On deposit with state or other regulatory body $ 3,413,039
- 23.291 Other $

23.3 For category (23.28) provide the following:

| 1<br>Nature of Restriction | 2<br>Description | 3<br>Amount |
|---|---|---|
| | | |
| | | |
| | | |

24.1 Does the reporting entity have any hedging transactions reported on Schedule DB? Yes [ ] No [ X ]

24.2 If yes, has a comprehensive description of the hedging program been made available to the domiciliary state? Yes [ ] No [ ] N/A [ ]
If no, attach a description with this statement.

25.1 Were any preferred stocks or bonds owned as of December 31 of the current year mandatorily convertible into equity, or, at the option of the issuer, convertible into equity? Yes [ ] No [ X ]

25.2 If yes, state the amount thereof at December 31 of the current year. $

# GENERAL INTERROGATORIES

26. Excluding items in Schedule E, real estate, mortgage loans and investments held physically in the reporting entity's offices, vaults or safety deposit boxes, were all stocks, bonds and other securities, owned throughout the current year held pursuant to a custodial agreement with a qualified bank or trust company in accordance with Section 3, III Conducting Examinations, G - Custodial or Safekeeping Agreements of the NAIC Financial Condition Examiners Handbook? Yes [ ] No [ X ]

26.01 For agreements that comply with the requirements of the NAIC Financial Condition Examiners Handbook, complete the following:

| 1<br>Nature of Custodian(s) | 2<br>Custodian's Address |
|---|---|
| State Street Bank and Trust Company | 801 Pennsylvania<br>Kansas City, MO 64105 |

26.02 For all agreements that do not comply with the requirements of the NAIC Financial Condition Examiners Handbook, provide the name, location and a complete explanation:

| 1<br>Name(s) | 2<br>Location(s) | 3<br>Complete Explanation(s) |
|---|---|---|
| Vanguard | The Vanguard Group | This is a Vanguard Mutual Fund |

26.03 Have there been any changes, including name changes, in the custodian(s) identified in 26.01 during the current year? Yes [ ] No [ X ]

26.04 If yes, give full and complete information relating thereto:

| 1<br>Old Custodian | 2<br>New Custodian | 3<br>Date of Change | 4<br>Reason |
|---|---|---|---|
| | | | |
| | | | |
| | | | |

26.05 Identify all investment advisors, brokers/dealers or individuals acting on behalf of brokers/dealers that have access to the investment accounts, handle securities and have authority to make investments on behalf of the reporting entity:

| 1<br>Central Registration Depository Number(s) | 2<br>Name | 3<br>Address |
|---|---|---|
| | | |
| | | |
| | | |

27.1 Does the reporting entity have any diversified mutual funds reported in Schedule D, Part 2 (diversified according to the Securities and Exchange Commission (SEC) in the Investment Company Act of 1940 [Section 5(b)(1)])? Yes [ X ] No [ ]

27.2 If yes, complete the following schedule:

| 1<br>CUSIP # | 2<br>Name of Mutual Fund | 3<br>Book/Adjusted Carrying Value |
|---|---|---|
| 51828C-10-6 | Latin American DIscovery Fund | 95,748 |
| 61744G-10-7 | Morgan Stanley Emerging Mkts. Fund | 896,163 |
| 61744U-10-6 | Morgan Stanley Asia-Pacific Fund | 495,241 |
| 921909-80-0 | Vanguard Inst. Dev. Mkts. Stk Index Fund | 1,417,308 |
| 922042-50-2 | Vanguard European Stock Index Fund | 883,561 |
| 922042-60-1 | Vanguard Emerging Mkts Stock Index Fund | 1,015,918 |
| 922042-40-3 | Vanguard Pacific Stock Index Fund | 353,345 |
| 27.2999 - Total | | 5,157,284 |

27.3 For each mutual fund listed in the table above, complete the following schedule:

| 1<br>Name of Mutual Fund (from above table) | 2<br>Name of Significant Holding of the Mutual Fund | 3<br>Amount of Mutual Fund's Book/Adjusted Carrying Value Attributable to the Holding | 4<br>Date of Valuation |
|---|---|---|---|
| Latin American Discovery | Cia Vale Do Rio Doce | 16,469 | 11/30/2007 |
| Latin American Discovery | Petroleo Brasileiro S.A. | 15,703 | 11/30/2007 |
| Latin American Discovery | America Movil Sab De Cv | 9,958 | 11/30/2007 |
| Latin American DIscovery | Unibanco - Unioa De Bancos Bra | 5,266 | 11/30/2007 |
| Latin American Discovery | Wal-Mart de Mexico Sab de Cv | 4,500 | 11/30/2007 |
| Morgan Stanley Emerging Mkts Fund | Cia Vale Do Rio Doce | 34,950 | 11/30/2007 |
| Morgan Stanley Emerging Mkts Fund | China Mobile Ltd | 27,781 | 11/30/2007 |
| Morgan Stanley Emerging Mkts Fund | Gazprom Oao | 21,508 | 11/30/2007 |
| Morgan Stanley Emerging Mkts Fund | America Movil Sab de Cv | 18,819 | 11/30/2007 |
| Morgan Stanley Emerging Mkts Fund | Sberbank | 17,923 | 11/30/2007 |
| Morgan Stanley Asia-Pacific Fund | Rio Tinto Ltd | 15,352 | 11/30/2007 |
| Morgan Stanley Asia-Pacific Fund | Bhp Billiton Ltd | 13,372 | 11/30/2007 |
| Morgan Stanley Asia-Pacific Fund | China Construction Bank Corp | 11,886 | 11/30/2007 |
| Morgan Stanley Asia-Pacific Fund | China Mobile Ltd | 11,391 | 11/30/2007 |
| Morgan Stanley Asia-Pacific Fund | China Cosco Holdings Co. Ltd | 10,400 | 11/30/2007 |
| Vanguard Inst. Dev. Mkts. Stk Index Fund | HSBC Holdings PLC | 11,338 | 09/30/2007 |
| Vanguard Inst. Dev. Mkts. Stk Index Fund | BP PLC | 9,921 | 09/30/2007 |
| Vanguard Inst. Dev. Mkts. Stk Index Fund | Nestle SA (Registered) | 8,504 | 09/30/2007 |
| Vanguard Inst. Dev. Mkts. Stk Index Fund | Total SA | 8,504 | 09/30/2007 |
| Vanguard Inst. Dev. Mkts. Stk Index Fund | Toyota Motor Corp | 8,504 | 09/30/2007 |
| Vanguard European Stock Index Fund | Royal Dutch Shell PLC | 24,740 | 10/31/2007 |
| Vanguard European Stock Index Fund | BP PLC | 22,089 | 10/31/2007 |
| Vanguard European Stock Index Fund | HSBC Holdings PLC | 20,322 | 10/31/2007 |
| Vanguard European Stock Index Fund | Vodafone Group PLC | 18,555 | 10/31/2007 |
| Vanguard European Stock Index Fund | Nestle SA | 15,904 | 10/31/2007 |

| 1<br>Name of Mutual Fund (from above table) | 2<br>Name of Significant Holding of the Mutual Fund | 3<br>Amount of Mutual Fund's Book/Adjusted Carrying Value Attributable to the Holding | 4<br>Date of Valuation |
|---|---|---|---|
| Vanguard Emerging Mkts. Stock Index Fund | China Mobile (Hong Kong) Ltd. | 33,525 | 10/31/2007 |
| Vanguard Emerging Mkts. Stock Index Fund | Petroleo Brasieiro SA | 32,510 | 10/31/2007 |
| Vanguard Emerging Mkts. Stock Index Fund | OAO Gazprom ADR | 31,493 | 10/31/2007 |
| Vanguard Emerging Mkts. Stock Index Fund | Companhia Vale do Rio Doce Pfd | 27,430 | 10/31/2007 |
| Vanguard Emerging Mkts. Stock Index Fund | Samsung Electronics Co., Ltd | 20,318 | 10/31/2007 |
| Vanguard Pacific Stock Index Fund | Toyota Motor Corp. | 12,014 | 10/31/2007 |
| Vanguard Pacific Stock Index Fund | BHP Billiton Ltd. | 11,307 | 10/31/2007 |
| Vanguard Pacific Stock Index Fund | Mitsubishi UFJ Financial Group | 6,714 | 10/31/2007 |
| Vanguard Pacific Stock Index Fund | Commonwealth Bank of Australia | 6,007 | 10/31/2007 |
| Vanguard Pacific Stock Index Fund | National Australia Bank, Ltd. | 5,300 | 10/31/2007 |

# GENERAL INTERROGATORIES

28. Provide the following information for all short-term and long-term bonds and all preferred stocks. Do not substitute amortized value or statement value for fair value.

| | 1<br>Statement (Admitted) Value | 2<br>Fair Value | 3<br>Excess of Statement over Fair Value (-), or Fair Value over Statement (+) |
|---|---|---|---|
| 28.1 Bonds | 829,759,170 | 843,252,073 | 13,492,903 |
| 28.2 Preferred stocks | | | |
| 28.3 Totals | 829,759,170 | 843,252,073 | 13,492,903 |

28.4 Describe the sources or methods utilized in determining the fair values:
Market Values are obtained from the NAIC securities valuation system, HubData Inc., and Bond Edge

29.1 Have all the filing requirements of the Purposes and Procedures Manual of the NAIC Securities Valuation Office been followed? Yes [ X ] No [ ]
29.2 If no, list exceptions:

## OTHER

30.1 Amount of payments to trade associations, service organizations and statistical or rating bureaus, if any? $ 101,931

30.2 List the name of the organization and the amount paid if any such payment represented 25% or more of the total payments to trade associations, service organizations and statistical or rating bureaus during the period covered by this statement.

| 1<br>Name | 2<br>Amount Paid |
|---|---|
| LIMRA International | 29,241 |
| MIB, Inc. | 27,187 |

31.1 Amount of payments for legal expenses, if any? $ 70

31.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payments for legal expenses during the period covered by this statement.

| 1<br>Name | 2<br>Amount Paid |
|---|---|
| American Council of Life Insurers | 70 |

32.1 Amount of payments for expenditures in connection with matters before legislative bodies, officers or departments of government, if any? $ 2,730

32.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in connection with matters before legislative bodies, officers or departments of government during the period covered by this statement.

| 1<br>Name | 2<br>Amount Paid |
|---|---|
| American Council of Life Insurers | 2,730 |

# GENERAL INTERROGATORIES

## PART 2 - LIFE INTERROGATORIES

1.1 Does the reporting entity have any direct Medicare Supplement Insurance in force? Yes [ ] No [ X ]

1.2 If yes, indicate premium earned on U.S. business only $

1.3 What portion of Item (1.2) is not reported on the Medicare Supplement Insurance Experience Exhibit? $
1.31 Reason for excluding:

1.4 Indicate amount of earned premium attributable to Canadian and/or Other Alien not included in Item (1.2) above. $

1.5 Indicate total incurred claims on all Medicare Supplement Insurance. $

1.6 Individual policies:

Most current three years:
1.61 Total premium earned $
1.62 Total incurred claims $
1.63 Number of covered lives

All years prior to most current three years
1.64 Total premium earned $
1.65 Total incurred claims $
1.66 Number of covered lives

1.7 Group policies:

Most current three years:
1.71 Total premium earned $
1.72 Total incurred claims $
1.73 Number of covered lives

All years prior to most current three years
1.74 Total premium earned $
1.75 Total incurred claims $
1.76 Number of covered lives

2. Health Test:

| | | 1<br>Current Year | 2<br>Prior Year |
|---|---|---|---|
| 2.1 | Premium Numerator | | |
| 2.2 | Premium Denominator | 54,863,282 | 57,944,044 |
| 2.3 | Premium Ratio (2.1/2.2) | 0.000 | 0.000 |
| 2.4 | Reserve Numerator | | |
| 2.5 | Reserve Denominator | 530,889,791 | 521,371,453 |
| 2.6 | Reserve Ratio (2.4/2.5) | 0.000 | 0.000 |

3.1 Does this reporting entity have Separate Accounts? Yes [ ] No [ X ]

3.2 If yes, has a Separate Accounts Statement been filed with this Department? Yes [ ] No [ ] N/A [ ]

3.3 What portion of capital and surplus funds of the reporting entity covered by assets in the Separate Accounts statement, is not currently distributable from the Separate Accounts to the general account for use by the general account? $

3.4 State the authority under which Separate Accounts are maintained:

3.5 Was any of the reporting entity's Separate Accounts business reinsured as of December 31? Yes [ ] No [ ]

3.6 Has the reporting entity assumed by reinsurance any Separate Accounts business as of December 31? Yes [ ] No [ ]

3.7 If the reporting entity has assumed Separate Accounts business, how much, if any, reinsurance assumed receivable for reinsurance of Separate Accounts reserve expense allowances is included as a negative amount in the liability for "Transfers to Separate Accounts due or accrued (net)?"

4.1 Are personnel or facilities of this reporting entity used by another entity or entities or are personnel or facilities of another entity or entities used by this reporting entity (except for activities such as administration of jointly underwritten group contracts and joint mortality or morbidity studies)? Yes [ X ] No [ ]

4.2 Net reimbursement of such expenses between reporting entities:
4.21 Paid $ 3,385,396
4.22 Received $ 2,136,297

5.1 Does the reporting entity write any guaranteed interest contracts? Yes [ ] No [ X ]

5.2 If yes, what amount pertaining to these lines is included in:
5.21 Page 3, Line 1 $
5.22 Page 4, Line 1 $

6. FOR STOCK REPORTING ENTITIES ONLY:

6.1 Total amount paid in by stockholders as surplus funds since organization of the reporting entity: $ 52,000,000

7. Total dividends paid stockholders since organization of the reporting entity:
7.11 Cash $ 723,268
7.12 Stock $

# GENERAL INTERROGATORIES

8.1 Does the company reinsure any Workers' Compensation Carve-Out business defined as: Yes [ ] No [ X ]

Reinsurance (including retrocessional reinsurance) assumed by life and health insurers of medical, wage loss and death benefits of the occupational illness and accident exposures, but not the employers liability exposures, of business originally written as workers' compensation insurance.

8.2 If yes, has the reporting entity completed the Workers' Compensation Carve-Out Supplement to the Annual Statement? Yes [ ] No [ ]

8.3 If 8.1 is yes, the amounts of earned premiums and claims incurred in this statement are:

| | 1<br>Reinsurance<br>Assumed | 2<br>Reinsurance<br>Ceded | 3<br>Net<br>Retained |
|---|---|---|---|
| 8.31 Earned premium | | | |
| 8.32 Paid claims | | | |
| 8.33 Claim liability and reserve (beginning of year) | | | |
| 8.34 Claim liability and reserve (end of year) | | | |
| 8.35 Incurred claims | | | |

8.4 If reinsurance assumed included amounts with attachment points below $1,000,000, the distribution of the amounts reported in Lines 8.31 and 8.34 for Column (1) are:

| | Attachment<br>Point | 1<br>Earned<br>Premium | 2<br>Claim Liability<br>and Reserve |
|---|---|---|---|
| 8.41 | <$25,000 | | |
| 8.42 | $25,000 - 99,999 | | |
| 8.43 | $100,000 - 249,999 | | |
| 8.44 | $250,000 - 999,999 | | |
| 8.45 | $1,000,000 or more | | |

8.5 What portion of earned premium reported in 8.31, Column 1 was assumed from pools? $

9.1 Does the company have variable annuities with guaranteed benefits? Yes [ ] No [ X ]

9.2 If 9.1 is yes, complete the following table for each type of guaranteed benefit.

| Type | | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
|---|---|---|---|---|---|---|---|---|
| 1<br>Guaranteed<br>Death Benefit | 2<br>Guaranteed<br>Living Benefit | Waiting Period<br>Remaining | Account Value<br>Related to Col. 3 | Total Related<br>Account Values | Gross Amount of<br>Reserve | Location of<br>Reserve | Portion<br>Reinsured | Reinsurance<br>Reserve Credit |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |

# FIVE-YEAR HISTORICAL DATA

**Show amounts in whole dollars only, no cents; show percentages to one decimal place, i.e. 17.6.**
**Show amounts of life insurance in this exhibit in thousands (omit $000)**

| | | 1<br>2007 | 2<br>2006 | 3<br>2005 | 4<br>2004 | 5<br>2003 |
|---|---|---|---|---|---|---|
| | **Life Insurance in Force** | | | | | |
| | (Exhibit of Life Insurance) | | | | | |
| 1. | Ordinary - whole life and endowment (Line 34, Col. 4) | 986,235 | 983,599 | 970,171 | 954,098 | 925,173 |
| 2. | Ordinary - term (Line 21, Col. 4, less Line 34, Col. 4) | 21,004,451 | 18,810,416 | 16,951,613 | 15,213,917 | 13,733,645 |
| 3. | Credit life (Line 21, Col. 6) | | | | | |
| 4. | Group, excluding FEGLI/SGLI (Line 21, Col. 9 less Lines 43 & 44, Col. 4) | 555,180 | 551,684 | 551,789 | 544,383 | 543,620 |
| 5. | Industrial (Line 21, Col. 2) | | | | | |
| 6. | FEGLI/SGLI (Lines 43 & 44, Col. 4) | | | | | |
| 7. | Total (Line 21, Col. 10) | 22,545,866 | 20,345,699 | 18,473,573 | 16,712,398 | 15,202,438 |
| | **New Business Issued** | | | | | |
| | (Exhibit of Life Insurance) | | | | | |
| 8. | Ordinary - whole life and endowment (Line 34, Col. 2) | 43,372 | 48,227 | 48,715 | 66,913 | 53,121 |
| 9. | Ordinary - term (Line 2, Col. 4, less Line 34, Col. 2) | 2,970,730 | 2,801,845 | 2,706,390 | 2,585,006 | 2,077,806 |
| 10. | Credit life (Line 2, Col. 6) | | | | | |
| 11. | Group (Line 2, Col. 9) | | | | | |
| 12. | Industrial (Line 2, Col. 2) | | | | | |
| 13. | Total (Line 2, Col. 10) | 3,014,102 | 2,850,072 | 2,755,105 | 2,651,919 | 2,130,927 |
| | **Premium Income - Lines of Business** | | | | | |
| | (Exhibit 1 - Part 1) | | | | | |
| 14. | Industrial life (Line 20.4, Col. 2) | | | | | |
| 15.1 | Ordinary-life insurance (Line 20.4, Col. 3) | 41,283,793 | 41,223,503 | 41,153,057 | 40,996,311 | 38,202,515 |
| 15.2 | Ordinary-individual annuities (Line 20.4, Col. 4) | 10,973,985 | 14,234,727 | 16,769,529 | 23,668,950 | 41,636,560 |
| 16 | Credit life (group and individual) (Line 20.4, Col. 5) | | | | | |
| 17.1 | Group life insurance (Line 20.4, Col. 6) | 2,605,504 | 2,485,814 | 2,388,275 | 2,301,442 | 2,749,095 |
| 17.2 | Group annuities (Line 20.4, Col. 7) | | | | | |
| 18.1 | A & H-group (Line 20.4, Col. 8) | | | | | |
| 18.2 | A & H-credit (group and individual) (Line 20.4, Col. 9) | | | | | |
| 18.3 | A & H-other (Line 20.4, Col. 10) | | | | | |
| 19. | Aggregate of all other lines of business (Line 20.4,Col. 11) | | | | | |
| 20. | Total | 54,863,282 | 57,944,044 | 60,310,861 | 66,966,703 | 82,588,170 |
| | **Balance Sheet (Pages 2 & 3)** | | | | | |
| 21. | Total admitted assets excluding Separate Accounts business (Page 2, Line 24, Col. 3) | 923,146,400 | 891,439,131 | 847,459,744 | 800,880,223 | 744,699,680 |
| 22. | Total liabilities excluding Separate Accounts business (Page 3, Line 26) | 764,505,100 | 743,989,080 | 704,162,674 | 672,423,221 | 630,246,625 |
| 23. | Aggregate life reserves (Page 3, Line 1) | 540,859,605 | 527,400,501 | 501,820,523 | 478,721,467 | 445,246,840 |
| 24. | Aggregate A & H reserves (Page 3, Line 2) | | | | | |
| 25. | Deposit-type contract funds (Page 3, Line 3) | 162,459,657 | 156,960,268 | 149,806,224 | 141,012,866 | 133,394,843 |
| 26. | Asset valuation reserve (Page 3, Line 24.1) | 8,011,369 | 7,486,925 | 6,788,318 | 6,118,934 | 5,776,550 |
| 27. | Capital (Page 3, Lines 29 and 30) | 5,000,000 | 5,000,000 | 5,000,000 | 5,000,000 | 5,000,000 |
| 28. | Surplus (Page 3, Line 37) | 153,641,300 | 142,450,051 | 138,297,070 | 123,457,002 | 109,453,055 |
| | **Cash Flow** (Page 5) | | | | | |
| 29. | Net Cash from Operations (Line 11) | 29,152,117 | 36,445,550 | 43,490,510 | 47,342,662 | 72,303,743 |
| | **Risk-Based Capital Analysis** | | | | | |
| 30. | Total adjusted capital | 166,652,669 | 154,936,976 | 150,085,388 | 134,575,936 | 120,229,605 |
| 31. | Authorized control level risk - based capital | 10,769,722 | 10,791,704 | 10,337,205 | 9,729,339 | 9,423,437 |
| | **Percentage Distribution of Cash, Cash Equivalents and Invested Assets** | | | | | |
| | (Page 2, Col. 3) (Line No. /Page 2, Line 10, Col. 3) x 100.0 | | | | | |
| 32. | Bonds (Line 1) | 93.0 | 92.9 | 92.8 | 92.4 | 93.7 |
| 33. | Stocks (Lines 2.1 and 2.2) | 4.5 | 4.3 | 4.0 | 3.8 | 3.7 |
| 34. | Mortgage loans on real estate(Lines 3.1 and 3.2 ) | | | | | |
| 35. | Real estate (Lines 4.1, 4.2 and 4.3) | | | | | |
| 36. | Cash, cash equivalents and short-term investments (Line 5) | 1.7 | 2.2 | 2.6 | 3.1 | 2.0 |
| 37. | Contract loans (Line 6) | 0.6 | 0.6 | 0.6 | 0.5 | 0.5 |
| 38. | Other invested assets (Line 7) | 0.2 | 0.1 | 0.1 | 0.1 | |
| 39. | Receivables for securities (Line 8) | 0.0 | | | | |
| 40. | Aggregate write-ins for invested assets (Line 9) | | | | | |
| 41. | Cash, cash equivalents and invested assets (Line 10) | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |

# FIVE-YEAR HISTORICAL DATA

**(Continued)**

| | | 1<br>2007 | 2<br>2006 | 3<br>2005 | 4<br>2004 | 5<br>2003 |
|---|---|---|---|---|---|---|
| | **Investments in Parent, Subsidiaries and Affiliates** | | | | | |
| 42. | Affiliated bonds (Schedule D Summary, Line 25, Col. 1) | | | | | |
| 43. | Affiliated preferred stocks (Schedule D Summary, Line 39, Col. 1) | | | | | |
| 44. | Affiliated common stocks (Schedule D Summary Line 53, Col. 1), | | | | | |
| 45. | Affiliated short-term investments (subtotal included in Schedule DA Part 2 Col. 5, Line 7) | | | | | |
| 46. | Affiliated mortgage loans on real estate | | | | | |
| 47. | All other affiliated | | | | | |
| 48. | Total of above Lines 42 to 47 | | | | | |
| | **Total Nonadmitted and Admitted Assets** | | | | | |
| 49. | Total nonadmitted assets (Page 2, Line 26, Col. 2) | 11,346,289 | 10,796,499 | 9,240,358 | 9,142,882 | 9,103,450 |
| 50. | Total admitted assets (Page 2, Line 26, Col. 3) | 923,146,400 | 891,439,131 | 847,459,744 | 800,880,223 | 744,699,680 |
| | **Investment Data** | | | | | |
| 51. | Net investment income (Exhibit of Net Investment Income) | 45,086,798 | 43,351,899 | 41,322,820 | 40,337,419 | 40,165,310 |
| 52. | Realized capital gains (losses) | 1,335,147 | 1,246,665 | 489,376 | 632,888 | 1,054,106 |
| 53. | Unrealized capital gains (losses) | 2,450,423 | 3,775,768 | 1,964,474 | 2,261,725 | 7,024,328 |
| 54. | Total of above Lines 51, 52 and 53 | 48,872,368 | 48,374,332 | 43,776,670 | 43,232,032 | 48,243,744 |
| | **Benefits and Reserve Increases (Page 6)** | | | | | |
| 55. | Total contract benefits - life (Lines 10, 11, 12, 13, 14 and 15 Col. 1, minus Lines 10, 11,12, 13, 14 and 15 Cols. 9, 10 and 11) | 46,221,104 | 43,192,928 | 35,275,204 | 32,809,119 | 25,100,381 |
| 56. | Total contract benefits - A & H (Lines 13 & 14, Cols. 9, 10 & 11) | | | | | |
| 57. | Increase in life reserves - other than group and annuities (Line 19, Cols. 2 and 3 ) | 12,569,489 | 12,000,051 | 10,785,563 | 11,746,185 | 9,321,095 |
| 58. | Increase in A & H reserves (Line 19, Cols. 9, 10 & 11) | | | | | |
| 59. | Dividends to policyholders (Line 30, Col. 1) | | | | | |
| | **Operating Percentages** | | | | | |
| 60. | Insurance expense percent (Page 6, Col. 1, Lines 21, 22 & 23, less Line 6)/(Page 6, Col. 1, Line 1 plus Exhibit 7, Col. 2, Line 2) x 100.0 | 25.6 | 23.5 | 21.6 | 21.4 | 18.4 |
| 61. | Lapse percent (ordinary only) [(Exhibit of Life Insurance, Col. 4, Lines 14 & 15) / 1/2 (Exhibit of Life Insurance, Col. 4, Lines 1 & 21)] x 100.0 | 5.2 | 6.4 | 7.0 | 7.4 | 7.5 |
| 62. | A & H loss percent (Schedule H, Part 1, Lines 5 and 6, Col. 2) | | | | | |
| 63. | A & H cost containment percent (Schedule H, Pt. 1, Line 4, Col. 2) | | | | | XXX |
| 64. | A & H expense percent excluding cost conatinment expenses (Schedule H, Pt. 1, Line 10, Col. 2) | | | | | |
| | **A & H Claim Reserve Adequacy** | | | | | |
| 65. | Incurred losses on prior years' claims - group health (Schedule H, Part 3, Line 3.1 Col. 2) | | | | | |
| 66. | Prior years' claim liability and reserve - group health (Schedule H, Part 3, Line 3.2 Col. 2) | | | | | |
| 67. | Incurred losses on prior years' claims-health other than group (Schedule H, Part 3, Line 3.1 Col. 1 less Col. 2) | | | | | |
| 68. | Prior years' claim liability and reserve-health other than Group (Schedule H, Part 3, Line 3.2 Col. 1 less Col. 2) | | | | | |
| | **Net Gains From Operations After Federal Income Taxes by Lines of Business (Page 6, Line 33)** | | | | | |
| 69. | Industrial life (Col. 2) | | | | | |
| 70. | Ordinary - life (Col. 3) | 5,419,952 | 5,958,887 | 8,545,024 | 4,735,065 | 8,150,330 |
| 71. | Ordinary - individual annuities (Col. 4) | 3,203,551 | 3,233,625 | 4,360,991 | 4,602,979 | 6,042,217 |
| 72. | Ordinary-supplementary contracts (Col. 5) | 50,727 | 117,185 | (105,520) | (79,714) | (21,526) |
| 73. | Credit life (Col. 6) | | | | | |
| 74. | Group life (Col. 7) | 828,510 | 1,072,634 | 535,075 | 699,925 | 406,887 |
| 75. | Group annuities (Col. 8) | | | | | |
| 76. | A & H-group (Col. 9) | | | | | |
| 77. | A & H-credit (Col. 10) | | | | | |
| 78. | A & H-other (Col. 11) | | | | | |
| 79. | Aggregate of all other lines of business (Col. 12) | | | | | |
| 80. | Total (Col. 1) | 9,502,740 | 10,382,331 | 13,335,570 | 9,958,255 | 14,577,908 |

# EXHIBIT OF LIFE INSURANCE

| | Industrial | | Ordinary | | Credit Life (Group and Individual) | | Group | | | 10 |
|---|---|---|---|---|---|---|---|---|---|---|
| | 1 | 2 | 3 | 4 | 5 | 6 | Number of 7 | Number of 8 | 9 | |
| | Number of Policies | Amount of Insurance (a) | Number of Policies | Amount of Insurance (a) | Number of Individual Policies and Group Certificates | Amount of Insurance (a) | Policies | Certificates | Amount of Insurance (a) | Total Amount of Insurance (a) |
| 1. In force end of prior year | | | 72,510 | 19,794,015 | | | 2 | 3,860 | 551,684 | 20,345,699 |
| 2. Issued during year | | | 7,152 | 3,014,102 | | | | | | 3,014,102 |
| 3. Reinsurance assumed | | | | | | | | | | |
| 4. Revived during year | | | 419 | 119,437 | | | | | | 119,437 |
| 5. Increased during year (net) | | | | 179,125 | | | | 66 | 4,951 | 184,076 |
| 6. Subtotals, Lines 2 to 5 | | | 7,571 | 3,312,664 | | | | 66 | 4,951 | 3,317,615 |
| 7. Additions by dividends during year | XXX | | XXX | | XXX | | XXX | XXX | | |
| 8. Aggregate write-ins for increases | | | | | | | | | | |
| 9. Totals (Lines 1 and 6 to 8) | | | 80,081 | 23,106,679 | | | 2 | 3,926 | 556,635 | 23,663,314 |
| Deductions during year: | | | | | | | | | | |
| 10. Death | | | 208 | 17,061 | | | XXX | 21 | 1,455 | 18,516 |
| 11. Maturity | | | 1 | 4 | | | XXX | | | 4 |
| 12. Disability | | | | | | | XXX | | | |
| 13. Expiry | | | 103 | 1,556 | | | | | | 1,556 |
| 14. Surrender | | | 761 | 145,912 | | | | | | 145,912 |
| 15. Lapse | | | 3,425 | 950,550 | | | | | | 950,550 |
| 16. Conversion | | | | 910 | | | XXX | XXX | XXX | 910 |
| 17. Decreased (net) | | | | | | | | | | |
| 18. Reinsurance | | | | | | | | | | |
| 19. Aggregate write-ins for decreases | | | | | | | | | | |
| 20. Totals, (Lines 10 to 19) | | | 4,498 | 1,115,993 | | | | 21 | 1,455 | 1,117,448 |
| 21. In force end of year, (Line 9 minus Line 20) | | | 75,583 | 21,990,686 | | | 2 | 3,905 | 555,180 | 22,545,866 |
| 22. Reinsurance ceded end of year | XXX | | XXX | 9,408,712 | XXX | | XXX | XXX | 199,522 | 9,608,234 |
| 23. Line 21 minus Line 22 | XXX | | XXX | 12,581,974 | XXX | (b) | XXX | XXX | 355,658 | 12,937,632 |
| **DETAILS OF WRITE-INS** | | | | | | | | | | |
| 0801. | | | | | | | | | | |
| 0802. | | | | | | | | | | |
| 0803. | | | | | | | | | | |
| 0898. Summary of remaining write-ins for Line 8 from overflow page. | | | | | | | | | | |
| 0899. TOTALS (Lines 0801 thru 0803 plus 0898) (Line 8 above) | | | | | | | | | | |
| 1901. | | | | | | | | | | |
| 1902. | | | | | | | | | | |
| 1903. | | | | | | | | | | |
| 1998. Summary of remaining write-ins for Line 19 from overflow page. | | | | | | | | | | |
| 1999. TOTALS (Lines 1901 thru 1903 plus 1998) (Line 19 above) | | | | | | | | | | |

(a) Amounts of life insurance in this exhibit shall be shown in thousands (omit 000)

(b) Group $ ..... ; Individual $ .....

# EXHIBIT OF LIFE INSURANCE (Continued)

## ADDITIONAL INFORMATION ON INSURANCE IN FORCE END OF YEAR

| | Industrial | | Ordinary | |
|---|---|---|---|---|
| | 1<br>Number of Policies | 2<br>Amount of Insurance (a) | 3<br>Number of Policies | 4<br>Amount of Insurance (a) |
| 24. Additions by dividends | XXX | | XXX | |
| 25. Other paid-up insurance | | | 752 | 10,258 |
| 26. Debit ordinary insurance | XXX | XXX | | |

## ADDITIONAL INFORMATION ON ORDINARY INSURANCE

| | Issued During Year (Included in Line 2) | | In Force End of Year (Included in Line 21) | |
|---|---|---|---|---|
| Term Insurance Excluding Extended Term Insurance | 1<br>Number of Policies | 2<br>Amount of Insurance (a) | 3<br>Number of Policies | 4<br>Amount of Insurance (a) |
| 27. Term policies - decreasing | | | 358 | 19,971 |
| 28. Term policies - other | 6,536 | 2,970,730 | 58,421 | 20,977,763 |
| 29. Other term insurance - decreasing | XXX | | XXX | 70 |
| 30. Other term insurance | XXX | | XXX | 59 |
| 31. Totals, Lines 27 to 30 | 6,536 | 2,970,730 | 58,779 | 20,997,863 |
| Reconciliation to Lines 2 and 21: | | | | |
| 32. Term additions | XXX | | XXX | |
| 33. Totals, extended term insurance | XXX | XXX | 404 | 6,589 |
| 34. Totals, whole life and endowment | 616 | 43,372 | 16,400 | 986,235 |
| 35. Totals (Lines 31 to 34) | 7,152 | 3,014,102 | 75,583 | 21,990,687 |

## CLASSIFICATION OF AMOUNT OF INSURANCE (a) BY PARTICIPATING STATUS

| | Issued During Year (Included in Line 2) | | In Force End of Year (Included in Line 21) | |
|---|---|---|---|---|
| | 1<br>Non-Participating | 2<br>Participating | 3<br>Non-Participating | 4<br>Participating |
| 36 Industrial | | | | |
| 37. Ordinary | 3,014,102 | | 21,990,687 | |
| 38. Credit Life (Group and Individual) | | | | |
| 39. Group | | | 555,180 | |
| 40. Totals (Lines 36 to 39) | 3,014,102 | | 22,545,867 | |

## ADDITIONAL INFORMATION ON CREDIT LIFE AND GROUP INSURANCE

| | Credit Life | | Group | |
|---|---|---|---|---|
| | 1<br>Number of Individual Policies and Group Certificates | 2<br>Amount of Insurance (a) | 3<br>Number of Certificates | 4<br>Amount of Insurance (a) |
| 41. Amount of insurance included in Line 2 ceded to other companies | XXX | | XXX | |
| 42. Number in force end of year if the number under shared groups is counted on a pro-rata basis | | XXX | 3,905 | XXX |
| 43. Federal Employees' Group Life Insurance included in Line 21 | | | | |
| 44. Servicemen's Group Life Insurance included in Line 21 | | | | |
| 45. Group Permanent Insurance included in Line 21 | | | | |

## ADDITIONAL ACCIDENTAL DEATH BENEFITS

| | |
|---|---|
| 46. Amount of additional accidental death benefits in force end of year under ordinary policies (a) | 92,308 |

## BASIS OF CALCULATION OF ORDINARY TERM INSURANCE

47. State basis of calculation of (47.1) decreasing term insurance contained in Family Income, Mortgage Protection, etc., policies and riders and of (47.2) term insurance on wife and children under Family, Parent and Children, etc., policies and riders included above.

47.1 Amortized amount for mortgage protection policies and riders; 60% of initial amount for family income riders.

47.2 Actual amount of spouse coverage on family policy: $100 for childrens' coverages.

## POLICIES WITH DISABILITY PROVISIONS

| | Industrial | | Ordinary | | Credit | | Group | |
|---|---|---|---|---|---|---|---|---|
| Disability Provisions | 1<br>Number of Policies | 2<br>Amount of Insurance (a) | 3<br>Number of Policies | 4<br>Amount of Insurance (a) | 5<br>Number of Policies | 6<br>Amount of Insurance (a) | 7<br>Number of Certifi-cates | 8<br>Amount of Insurance (a) |
| 48. Waiver of Premium | | | 7,697 | 1,162,858 | | | | |
| 49. Disability Income | | | | | | | | |
| 50. Extended Benefits | | | XXX | XXX | | | | |
| 51. Other | | | | | | | | |
| 52. Total | | (b) | 7,697 | (b) 1,162,858 | | (b) | | (b) |

(a) Amounts of life insurance in this exhibit shall be shown in thousands (omit 000)

(b) See Paragraph 9 of the Annual Audited Financial Reports in the General section of the annual statement instructions

# EXHIBIT OF NUMBER OF POLICIES, CONTRACTS, CERTIFICATES, INCOME PAYABLE AND ACCOUNT VALUES IN FORCE FOR SUPPLEMENTARY CONTRACTS, ANNUITIES, ACCIDENT & HEALTH AND OTHER POLICIES

## SUPPLEMENTARY CONTRACTS

| | Ordinary | | Group | |
|---|---|---|---|---|
| | 1<br>Involving Life Contingencies | 2<br>Not Involving Life Contingencies | 3<br>Involving Life Contingencies | 4<br>Not Involving Life Contingencies |
| 1. In force end of prior year | 240 | 128 | | |
| 2. Issued during year | 8 | 13 | | |
| 3. Reinsurance assumed | | | | |
| 4. Increased during year (net) | | | | |
| 5. Total (Lines 1 to 4) | 248 | 141 | | |
| Deductions during year: | | | | |
| 6. Decreased (net) | 6 | 16 | | |
| 7. Reinsurance ceded | | | | |
| 8. Totals (Lines 6 and 7) | 6 | 16 | | |
| 9. In force end of year | 242 | 125 | | |
| 10. Amount on deposit | 9,156,943 | (a) 4,985,815 | | (a) |
| 11. Income now payable | | | | |
| 12. Amount of income payable | (a) 1,178,275 | (a) 826,122 | (a) | (a) |

## ANNUITIES

| | Ordinary | | Group | |
|---|---|---|---|---|
| | 1<br>Immediate | 2<br>Deferred | 3<br>Contracts | 4<br>Certificates |
| 1. In force end of prior year | 2,778 | 9,331 | | |
| 2. Issued during year | 242 | 79 | | |
| 3. Reinsurance assumed | | | | |
| 4. Increased during year (net) | | | | |
| 5. Totals (Lines 1 to 4) | 3,020 | 9,410 | | |
| Deductions during year: | | | | |
| 6. Decreased (net) | 187 | 545 | | |
| 7. Reinsurance ceded | | | | |
| 8. Totals (Lines 6 and 7) | 187 | 545 | | |
| 9. In force end of year | 2,833 | 8,865 | | |
| Income now payable: | | | | |
| 10. Amount of income payable | (a) | XXX | XXX | (a) |
| Deferred fully paid: | | | | |
| 11. Account balance | XXX | (a) 56,754,006 | XXX | (a) |
| Deferred not fully paid: | | | | |
| 12. Account balance | XXX | (a) 239,236,478 | XXX | (a) |

## ACCIDENT AND HEALTH INSURANCE

| | Group | | Credit | | Other | |
|---|---|---|---|---|---|---|
| | 1<br>Certificates | 2<br>Premiums in Force | 3<br>Policies | 4<br>Premiums in Force | 5<br>Policies | 6<br>Premiums in Force |
| 1. In force end of prior year | | | | | | |
| 2. Issued during year | | | | | | |
| 3. Reinsurance assumed | | | | | | |
| 4. Increased during year (net) | | XXX | | XXX | | XXX |
| 5. Totals (Lines 1 to 4) | | XXX | | XXX | | XXX |
| Deductions during year: | | | | | | |
| 6. Conversions | | XXX | XXX | XXX | XXX | XXX |
| 7. Decreased (net) | | XXX | | XXX | | XXX |
| 8. Reinsurance ceded | | XXX | | XXX | | XXX |
| 9. Totals (Lines 6 to 8) | | XXX | | XXX | | XXX |
| 10. In force end of year | | (a) | | (a) | | (a) |

NONE

## DEPOSIT FUNDS AND DIVIDEND ACCUMULATIONS

| | 1<br>Deposit Funds<br>Contracts | 2<br>Dividend Accumulations<br>Contracts |
|---|---|---|
| 1. In force end of prior year | 9 | |
| 2. Issued during year | | |
| 3. Reinsurance assumed | | |
| 4. Increased during year (net) | | |
| 5. Totals (Lines 1 to 4) | 9 | |
| Deductions During Year: | | |
| 6. Decreased (net) | 1 | |
| 7. Reinsurance ceded | | |
| 8. Totals (Lines 6 and 7) | 1 | |
| 9. In force end of year | 8 | |
| 10. Amount of account balance | (a) 6,958 | (a) |

(a) See Paragraph 9 of the Annual Audited Financial Reports in the General section of the annual statement instructions.

# SCHEDULE D - SUMMARY BY COUNTRY

Long-Term Bonds and Stocks OWNED December 31 of Current Year

| Description | | | 1<br>Book/Adjusted Carrying Value | 2<br>Fair Value | 3<br>Actual Cost | 4<br>Par Value of Bonds |
|---|---|---|---|---|---|---|
| BONDS | 1. | United States | 190,484,909 | 195,115,828 | 191,133,642 | 187,802,950 |
| Governments | 2. | Canada | | | | |
| (Including all obligations guaranteed by governments) | 3. | Other Countries | | | | |
| | 4. | Totals | 190,484,909 | 195,115,828 | 191,133,642 | 187,802,950 |
| States, Territories and Possessions | 5. | United States | 57,722,341 | 57,982,629 | 57,791,456 | 58,665,000 |
| (Direct and guaranteed) | 6. | Canada | | | | |
| | 7. | Other Countries | | | | |
| | 8. | Totals | 57,722,341 | 57,982,629 | 57,791,456 | 58,665,000 |
| Political Subdivisions of States, Territories and Possessions (Direct and guaranteed) | 9. | United States | 28,824,184 | 29,184,429 | 28,824,362 | 28,825,000 |
| | 10. | Canada | | | | |
| | 11. | Other Countries | | | | |
| | 12. | Totals | 28,824,184 | 29,184,429 | 28,824,362 | 28,825,000 |
| Special revenue and special assessment obligations and all non-guaranteed obligations of agencies and authorities of governments and their political subdivisions | 13. | United States | 304,177,888 | 305,713,064 | 305,195,882 | 305,085,663 |
| | 14. | Canada | | | | |
| | 15. | Other Countries | | | | |
| | 16. | Totals | 304,177,888 | 305,713,064 | 305,195,882 | 305,085,663 |
| Public Utilities (unaffiliated) | 17. | United States | 13,839,900 | 14,245,315 | 14,343,548 | 13,600,000 |
| | 18. | Canada | | | | |
| | 19. | Other Countries | | | | |
| | 20. | Totals | 13,839,900 | 14,245,315 | 14,343,548 | 13,600,000 |
| Industrial and Miscellaneous and Credit Tenant Loans (unaffiliated) | 21. | United States | 221,022,230 | 227,326,591 | 223,403,076 | 219,549,734 |
| | 22. | Canada | 997,410 | 993,910 | 997,250 | 1,000,000 |
| | 23. | Other Countries | | | | |
| | 24. | Totals | 222,019,640 | 228,320,501 | 224,400,326 | 220,549,734 |
| Parent, Subsidiaries and Affiliates | 25. | Totals | | | | |
| | 26. | Total Bonds | 817,068,862 | 830,561,766 | 821,689,216 | 814,528,347 |
| PREFERRED STOCKS | 27. | United States | | | | |
| Public Utilities (unaffiliated) | 28. | Canada | | | | |
| | 29. | Other Countries | | | | |
| | 30. | Totals | | | | |
| Banks, Trust and Insurance Companies (unaffiliated) | 31. | United States | | | | |
| | 32. | Canada | | | | |
| | 33. | Other Countries | | | | |
| | 34. | Totals | | | | |
| Industrial and Miscellaneous (unaffiliated) | 35. | United States | | | | |
| | 36. | Canada | | | | |
| | 37. | Other Countries | | | | |
| | 38. | Totals | | | | |
| Parent, Subsidiaries and Affiliates | 39. | Totals | | | | |
| | 40. | Total Preferred Stocks | | | | |
| COMMON STOCKS | 41. | United States | 1,532,863 | 1,532,863 | 1,132,388 | |
| Public Utilities (unaffiliated) | 42. | Canada | | | | |
| | 43. | Other Countries | 33,327 | 33,327 | 22,177 | |
| | 44. | Totals | 1,566,190 | 1,566,190 | 1,154,565 | |
| Banks, Trust and Insurance Companies (unaffiliated) | 45. | United States | 3,254,833 | 3,254,833 | 1,895,672 | |
| | 46. | Canada | | | | |
| | 47. | Other Countries | 105,190 | 105,190 | 108,657 | |
| | 48. | Totals | 3,360,023 | 3,360,023 | 2,004,329 | |
| Industrial and Miscellaneous (unaffiliated) | 49. | United States | 33,360,730 | 33,360,730 | 18,470,284 | |
| | 50. | Canada | 372,004 | 372,004 | 151,270 | |
| | 51. | Other Countries | 1,028,268 | 1,028,268 | 612,400 | |
| | 52. | Totals | 34,761,002 | 34,761,002 | 19,233,954 | |
| Parent, Subsidiaries and Affiliates | 53. | Totals | | | | |
| | 54. | Total Common Stocks | 39,687,215 | 39,687,215 | 22,392,848 | |
| | 55. | Total Stocks | 39,687,215 | 39,687,215 | 22,392,848 | |
| | 56. | Total Bonds and Stocks | 856,756,077 | 870,248,981 | 844,082,064 | |

# SCHEDULE D - VERIFICATION BETWEEN YEARS

Bonds and Stocks

1. Book/adjusted carrying value of bonds and stocks, prior year ..... 826,227,710
2. Cost of bonds and stocks acquired, Col. 7, Part 3 ..... 157,769,014
3. Accrual of discount ..... 546,948
4. Increase (decrease) by adjustment:
   - 4.1 Col. 12 - 14, Part 1 ..... 246,025
   - 4.2 Col. 15 - 17, Part 2, Sec. 1 .....
   - 4.3 Col. 15, Part 2, Sec. 2 ..... 2,791,135
   - 4.4 Col. 11 - 13, Part 4 ..... (1,208,189) ..... 1,828,971
5. Total gain (loss), Col. 19, Part 4 ..... 2,706,052
6. Deduct consideration for bonds and stocks disposed of Column 7, Part 4 ..... 130,430,449
7. Amortization of premium ..... 1,892,177
8. Foreign Exchange Adjustment:
   - 8.1 Col. 15, Part 1 .....
   - 8.2 Col. 19, Part 2, Sec. 1 .....
   - 8.3 Col. 16, Part 2, Sec. 2 .....
   - 8.4 Col. 15, Part 4 .....
9. Book/adjusted carrying value at end of current period ..... 856,756,069
10. Total valuation allowance .....
11. Subtotal (Lines 9 plus 10) ..... 856,756,069
12. Total nonadmitted amounts .....
13. Statement value of bonds and stocks, current period ..... 856,756,069

# SCHEDULE T - PREMIUMS AND ANNUITY CONSIDERATIONS

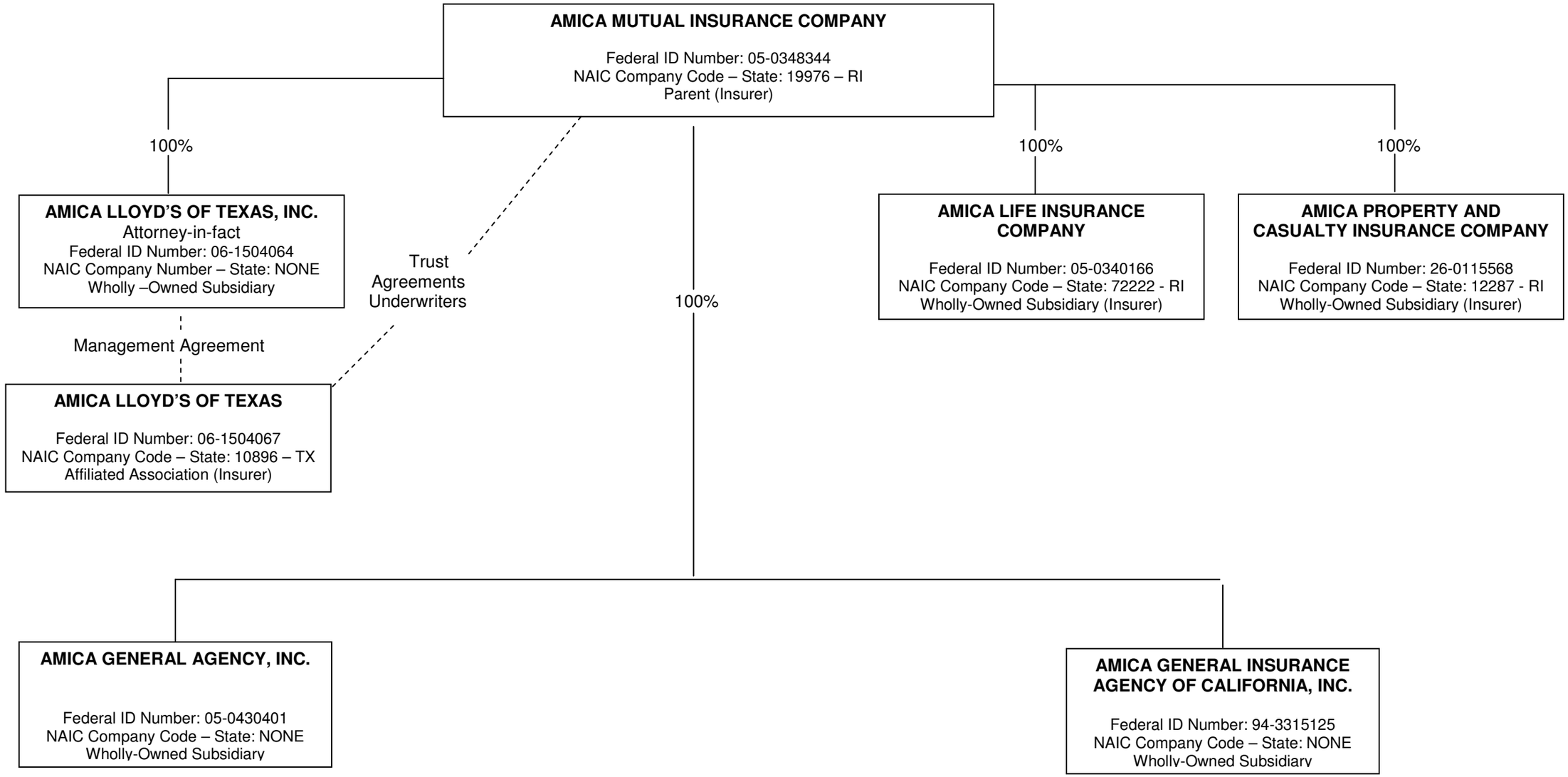
Allocated by States and Territories

| | | 1 | Direct Business Only | | | | | |
|---|---|---|---|---|---|---|---|---|
| | | | Life Contracts | | 4 | 5 | 6 | 7 |
| | States, Etc. | Is Insurer Licensed? (Yes or No) | 2<br>Life Insurance Premiums | 3<br>Annuity Considerations | Accident and Health Insurance Premiums, Including Policy, Membership and Other Fees | Other Considerations | Total Columns 2 through 5 | Deposit-Type Contracts |
| 1. | Alabama AL | YES | 120,862 | 25,604 | | | 146,466 | |
| 2. | Alaska AK | YES | 30,173 | 2,050 | | | 32,223 | |
| 3. | Arizona AZ | YES | 566,570 | 32,725 | | | 599,295 | |
| 4. | Arkansas AR | YES | 83,284 | 1,625 | | | 84,909 | |
| 5. | California CA | YES | 3,483,223 | 110,816 | | | 3,594,039 | |
| 6. | Colorado CO | YES | 857,693 | 69,325 | | | 927,018 | |
| 7. | Connecticut CT | YES | 6,153,412 | 826,966 | | | 6,980,378 | |
| 8. | Delaware DE | YES | 166,584 | 2,500 | | | 169,084 | |
| 9. | District of Columbia DC | YES | 194,809 | 10,000 | | | 204,809 | |
| 10. | Florida FL | YES | 3,307,405 | 991,235 | | | 4,298,640 | |
| 11. | Georgia GA | YES | 1,528,737 | 82,846 | | | 1,611,583 | |
| 12. | Hawaii HI | NO | 19,775 | 6,000 | | | 25,775 | |
| 13. | Idaho ID | YES | 115,367 | 1,000 | | | 116,367 | |
| 14. | Illinois IL | YES | 1,071,216 | 35,650 | | | 1,106,866 | |
| 15. | Indiana IN | YES | 310,355 | 4,200 | | | 314,555 | |
| 16. | Iowa IA | YES | 56,683 | | | | 56,683 | |
| 17. | Kansas KS | YES | 97,958 | 5,000 | | | 102,958 | |
| 18. | Kentucky KY | YES | 156,221 | 1,200 | | | 157,421 | |
| 19. | Louisiana LA | YES | 233,795 | 100 | | | 233,895 | |
| 20. | Maine ME | YES | 653,645 | 75,692 | | | 729,337 | |
| 21. | Maryland MD | YES | 1,266,060 | 140,374 | | | 1,406,434 | |
| 22. | Massachusetts MA | YES | 7,207,012 | 1,231,798 | | | 8,438,810 | |
| 23. | Michigan MI | YES | 661,918 | 9,640 | | | 671,558 | |
| 24. | Minnesota MN | YES | 443,022 | 6,882 | | | 449,904 | |
| 25. | Mississippi MS | YES | 28,393 | 120 | | | 28,513 | |
| 26. | Missouri MO | YES | 131,137 | 14,498 | | | 145,635 | |
| 27. | Montana MT | YES | 66,700 | 7,104 | | | 73,804 | |
| 28. | Nebraska NE | YES | 51,204 | 1,020 | | | 52,224 | |
| 29. | Nevada NV | YES | 160,894 | 12,133 | | | 173,027 | |
| 30. | New Hampshire NH | YES | 2,039,614 | 322,010 | | | 2,361,624 | |
| 31. | New Jersey NJ | YES | 3,286,962 | 303,571 | | | 3,590,533 | |
| 32. | New Mexico NM | YES | 229,822 | 20,700 | | | 250,522 | |
| 33. | New York NY | YES | 6,318,498 | 682,560 | | | 7,001,058 | |
| 34. | North Carolina NC | YES | 2,365,944 | 589,664 | | | 2,955,608 | |
| 35. | North Dakota ND | YES | 3,188 | | | | 3,188 | |
| 36. | Ohio OH | YES | 812,944 | 50,220 | | | 863,164 | |
| 37. | Oklahoma OK | YES | 76,407 | 3,000 | | | 79,407 | |
| 38. | Oregon OR | YES | 658,591 | 19,800 | | | 678,391 | |
| 39. | Pennsylvania PA | YES | 2,030,243 | 507,516 | | | 2,537,759 | |
| 40. | Rhode Island RI | YES | 6,090,219 | 4,288,980 | | | 10,379,199 | 19,653,612 |
| 41. | South Carolina SC | YES | 489,115 | 35,877 | | | 524,992 | |
| 42. | South Dakota SD | YES | 24,595 | | | | 24,595 | |
| 43. | Tennessee TN | YES | 419,588 | 22,800 | | | 442,388 | |
| 44. | Texas TX | YES | 3,856,712 | 139,980 | | | 3,996,692 | |
| 45. | Utah UT | YES | 145,135 | 11,900 | | | 157,035 | |
| 46. | Vermont VT | YES | 350,397 | 35,945 | | | 386,342 | |
| 47. | Virginia VA | YES | 1,274,562 | 162,152 | | | 1,436,714 | |
| 48. | Washington WA | YES | 1,265,975 | 43,103 | | | 1,309,078 | |
| 49. | West Virginia WV | YES | 58,390 | 8,097 | | | 66,487 | |
| 50. | Wisconsin WI | YES | 320,088 | 18,007 | | | 338,095 | |
| 51. | Wyoming WY | YES | 21,101 | | | | 21,101 | |
| 52. | American Samoa AS | NO | | | | | | |
| 53. | Guam GU | NO | | | | | | |
| 54. | Puerto Rico PR | NO | | | | | | |
| 55. | U.S. Virgin Islands VI | NO | | | | | | |
| 56. | Northern Mariana Islands MP | NO | | | | | | |
| 57. | Canada CN | NO | | | | | | |
| 58. | Aggregate Other Aliens OT | XXX | | | | | | |
| 59. | Subtotal | (a) 50 | 61,362,197 | 10,973,985 | | | 72,336,182 | 19,653,612 |
| 90. | Reporting entity contributions for employee benefits plans | XXX | 187,730 | | | | 187,730 | |
| 91. | Dividends or refunds applied to purchase paid-up additions and annuities | XXX | | | | | | |
| 92. | Dividends or refunds applied to shorten endowment or premium paying period | XXX | | | | | | |
| 93. | Premium or annuity considerations waived under disability or other contract provisions | XXX | 164,512 | | | | 164,512 | |
| 94. | Aggregate or other amounts not allocable by State | XXX | | | | | | |
| 95. | Totals (Direct Business) | XXX | 61,714,439 | 10,973,985 | | | 72,688,424 | 19,653,612 |
| 96. | Plus reinsurance assumed | XXX | | | | | | |
| 97 | Totals (All Business) | XXX | 61,714,439 | 10,973,985 | | | 72,688,424 | 19,653,612 |
| 98. | Less reinsurance ceded | XXX | 18,927,121 | | | | 18,927,121 | |
| 99. | Totals (All Business) less Reinsurance Ceded | XXX | 42,787,318 | 10,973,985 | (b) | | 53,761,303 | 19,653,612 |
| | DETAILS OF WRITE-INS | | | | | | | |
| 5801. | | XXX | | | | | | |
| 5802. | | XXX | | | | | | |
| 5803. | | XXX | | | | | | |
| 5898. | Summary of remaining write-ins for Line 58 from overflow page | XXX | | | | | | |
| 5899. | Totals (Lines 5801 through 5803 plus 5898)(Line 58 above) | XXX | | | | | | |
| 9401. | | XXX | | | | | | |
| 9402. | | XXX | | | | | | |
| 9403. | | XXX | | | | | | |
| 9498. | Summary of remaining write-ins for Line 94 from overflow page | XXX | | | | | | |
| 9499. | Totals (Lines 9401 through 9403 plus 9498)(Line 94 above) | XXX | | | | | | |

Explanation of basis of allocation by states, etc., of premiums and annuity considerations

(a) Insert the number of yes responses except for Canada and Other Alien.
(b) Column 4 should balance with Exhibit 1, Lines 6.4, 10.4, and 16.4, Cols. 8, 9, 10, or with Schedule H, Part 1, Line 1, indicate which:

## SCHEDULE Y – INFORMATION CONCERNING ACTIVITIES OF INSURER MEMBERS OF A HOLDING COMPANY GROUP
## PART 1 – ORGANIZATIONAL CHART



# OVERFLOW PAGE FOR WRITE-INS

Additional Write-ins for Liabilities Line 25

| | | | |
|---|---|---|---|
| 2504. | Unapplied cash | 3,609,025 | 3,033,761 |
| 2597. | Summary of remaining write-ins for Line 25 from overflow page | 3,609,025 | 3,033,761 |

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